

Press release

Linköping July 1, 2002

Sectra to digitize radiology operations in Västmanland County

The Swedish medical IT company Sectra has signed a contract with the Västmanland County in Sweden regarding digitization of all radiology operations within the county. The order includes installation of Sectra's total solution for digitized radiology and the order value amounts to approximately USD 4.5 Million.

The Västmanland County comprises four hospitals with Centrallasarettet in Västerås as main facility. The entire county performs in total approximately 150,000 radiology examinations annually. The Västmanland county has chosen to digitize all radiology operations and Sectra was entrusted as main contractor delivering both the administrative patient information system, RIS, and the image handling system, PACS, to all hospitals in the county.

"After a thorough work analyzing the different vendors, Sectra was chosen to deliver RIS as well as PACS to all four hospitals. Sectra fulfills our requirements on expandability and we are looking forward to working with Sectra in future development of the systems", says Lennart Reitner, Director of Centrallasarettet in Västerås.

The systems will be installed during the fall of 2002.

"The order from Västmanland County proves that we offer a good solution with cutting edge technology meeting the high demands that customers pose on quality and user friendliness", says Herbert Grill, Sales Director at Sectra Imtec.

Sectra is one of today's major PACS providers with more than 250 PACS installations worldwide. The Swedish based company operates through partners in most of the world, but delivers directly to end customers in Northern Europe. The core business is to deliver top-of-the-line high-availability, robust enterprise PACS for 24/7 operation. In Sweden, which is currently the country with the largest penetration of PACS in the world, Sectra holds a dominant market leadership with more than 60% of all film free installations. The company has its largest number of installed systems in Sweden and the US (through partners), but has also an installed base in Germany, Norway, Finland, UK, Italy, Spain, The Netherlands and the Far East.



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Sectra's operations

Sectra has its roots in Linköping Technical University and is one of Sweden's fastest growing high-tech companies in the IT area. Since the mid-1980s, Sectra has successfully conducted development and sales of high-technology medical IT and telecommunications products. Today, the business includes products in medical systems, secure communication systems and wireless information systems.

Sectra's medical business is conducted in Sectra Imtec AB, which is a wholly owned subsidiary of Sectra AB. Internationally, Sectra PACS is marketed and sold through different partners.

Business is conducted in six countries with a total of 250 employees. Sales for the fiscal year May 2001-April 2002 reached SEK 426 million. Since March 1999, Sectra's shares have been quoted on the O list of the Stockholm Exchange.

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