



SCANIA

PRESS info

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Hungarian order for 55 Scania trucks “biggest ever”

Scania has received an order for 55 trucks from the Dutch haulage firm, Rynart, which operates in Hungary. The order is the biggest ever received by Scania from Hungary, where the company has been operating in its own right since 1995 through its wholly-owned subsidiary, Scania Hungaria.

Rynart is Scania's biggest customer in the country and already has several Scania trucks in its growing fleet. Last year, Scania Hungaria sold 30 trucks to the company.

“To Scania Hungaria, it is important to have at least one of the major hauliers as a customer,” comments Thomas Bertilsson, who has been MD of Scania Hungaria since 1 July. “A group of large fleet owners accounts for the bulk of sales in Hungary and Rynart is one of the fastest growing haulage firms in the country.”

The Hungarian market for heavy trucks (over 16 tonnes) is estimated at about 1,400 vehicles annually. Scania's market share during the last few years has been around 10% and is now approaching 12%.

The vehicles to be supplied to Rynart will consist of Scania P94 trucks equipped with 230-hp engines and tractors for container traffic powered by Scania 380-hp, 11-litre diesels.

Scania is one of the world's leading manufacturers of trucks and buses for heavy transport applications, and of industrial and marine engines. With 28,300 employees and production facilities in Europe and Latin America, Scania is one of the most profitable companies in its sector. In 2001, turnover totalled SEK 53,000 million and the result after financial items was SEK 1,500 million. Scania products are marketed in about 100 countries worldwide and some 95 percent of Scania's vehicles are sold outside Sweden.

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