

Poolia AB (publ)

Interim Report for the period
January 1, 2002 – June 30, 2002

- Sales during the period dropped 30.7% to SEK 401.4 M (first half of 2001: 578.9).
- A pretax loss of SEK 38.0 M (profit: 23.4) and an operating loss of SEK 45.9 M (profit: 14.8) were reported.
- A loss per share of SEK 1.25 (profit: 0.58) was reported.
- The Company's shareholders' equity amounts to SEK 23.20 per share.
- Following the close of the report period, the sector concluded a new collective bargaining agreement for salaried employees in Sweden.

Sales

Sales dropped 30.7% to SEK 401.4 M (first half of 2001: 578.9). Sales from operations outside Sweden amounted to SEK 64.9 M (63.5). Operations conducted within the subsidiary Uniflex AB generated sales of SEK 61.8 M. Temporary Staffing continued to be the predominant service area. Accounting was the largest occupational segment in absolute terms.

Sales by service area were distributed as follows:

	Jan – June	Jan–June	% change	% share	% share
SEK M	2002	2001		2002	2001
Temporary Staffing	374.4	536.4	-30.2	93	93
Recruitment	18.4	36.4	-49.5	5	6
Outsourcing	8.6	6.1	41.0	2	1
Total	401.4	578.9	-30.7%	100	100

Earnings

A pretax loss of SEK 38.0 M (profit: 23.4) was reported for the period. The operating result was a loss of SEK 45.9 M (profit: 14.8). The operating result was charged with approximately SEK 19.1 M for the cost of operations outside Sweden. Operations conducted within the subsidiary Uniflex AB reported an operating loss of SEK 11.6 M.

Earnings from Swedish operations were affected adversely by reduced demand in the recruitment segment and by restructuring, adjustment and adaptation costs connected to such measures as the division of operations into two trademarks – Poolia Professionals and Uniflex.

The Group's financial net for the period amounted to income of SEK 7.9 M (8.6).

Significant events during the second quarter

Costs within Swedish operations continued to be adjusted to the prevailing market conditions. As a result of a change in Swedish legislation concerning social security contributions, the Company's pension costs rose retroactively as of the first quarter of 2002.

The utilization rate for consultants with the most advanced academic credentials declined slightly during the second quarter, compared with the first quarter.

The Annual General Meeting held on April 8, 2002 approved a dividend of SEK 0.25 (0.75) per share to shareholders. The Meeting also voted in favor of a continuation of the options program initiated during a prior year for senior executives.

Significant events after the close of the report period

Within the staffing services market, a new collective bargaining agreement for salaried employees in Sweden has been in effect since July 1. The agreement means that consultants who have worked for a staffing services company for more than 18 months will receive a fixed monthly salary.

Liquidity and financing

On June 30, 2002, the Group's liquid assets amounted to SEK 372.0 M (445.7). Cash flow from operations was negative in an amount of SEK 20.1 M (positive: 3.8).

During the second quarter of 2002, the Company received SEK 0.6 M in connection with the subscription of option rights by employees. Dividends in an amount of SEK 5.7 M were paid to shareholders.

The equity/assets ratio was 75.1% (73.7). The Company's shareholders' equity amounted to SEK 533.5 M, of which liquid assets accounted for SEK 372.0 M.

Investments

The Group's investments in fixed assets during the period amounted to SEK 42.1 M (52.4), of which goodwill accounted for SEK 40.2 M, which in all essential effects was an effect of the fulfillment of previous agreements during Q1.

Employees

The average number of annual employees during the period was 2,009 (2,716). The total number of employees on June 30, 2002 was 2,300 (3,006).

Parent Company

The Parent Company engages in general corporate management, development and financial management activities. Sales during the period amounted to SEK 3.2 M (2.2) and pretax profit to SEK 8.7 M (7.3).

Market

According to SPUR (the Swedish Association of Temporary Work Businesses and Staffing Services), sales in the Swedish staffing services sector totaled SEK 2,021 M during the first quarter of 2002. Poolia's market share was 8.4%.

Condensed consolidated income statement

	Jan–June	Jan–June	Apr–June	Apr–June	Full year
SEK M	2002	2001	2002	2001	2001
Sales	401.4	578.9	200.2	275.1	1043.2
Personnel costs	-380.3	-489.3	-189.7	-237.8	-903.0
Other expenses	-55.2	-66.2	-23.8	-32.5	-119.0
Profit/loss before depreciation	-34.1	23.4	-13.3	4.8	21.2
Depreciation of fixed assets	-6.7	-4.7	-3.4	-2.4	-12.0
Goodwill amortization	-5.1	-3.9	-2.5	-1.9	-7.9
Operating profit/loss	-45.9	14.8	-19.2	0.5	1.3
Financial items	7.9	8.6	3.9	4.2	16.7
Profit/loss before taxes	-38.0	23.4	-15.3	4.7	18.0
Tax	9.1	-8.6	4.0	-2.3	-9.2
Minority share	-	-1.5	-	-0.6	-3.4
Net profit/loss for the period	-28.9	13.3	-11.3	1.8	5.4
Profit/loss per share, SEK	-1.25	0.58	-0.49	0.08	0.23

Condensed consolidated balance sheet

SEK M	June 30, 2002	June 30, 2001	Dec 31, 2001
Assets			
Goodwill	124.4	87.2	90.4
Other fixed assets	26.8	26.4	31.6
Deferred tax receivable	9.3	-	9.3
Current receivables	178.0	229.4	164.4
Liquid assets	372.0	445.7	441.8
Total assets	710.5	788.7	737.5
Shareholders' equity and liabilities			
Shareholders' equity	533.5	577.6	571.0
Minority share	-	3.9	3.7
Restructuring reserve	5.2	-	-
Deferred tax liability	12.5	7.6	12.5
Long-term liabilities	2.5	-	-
Current liabilities	156.8	199.6	150.3

Total liabilities and shareholders' equity	710.5	788.7	737.5
Assets pledged and contingent liabilities	0.7	44.4	45.4

Change in Group shareholders' equity

	Jan-June 2002	Jan-June 2001
SEK M		
Amounts on January 1	571.0	580.3
Options program	0.6	1.1
Dividend	-5.7	-17.2
Translation differences	-3.5	0.1
Net profit/loss for the period	-28.9	13.3
Amounts on June 30	533.5	577.6

Condensed cash flow statement, Group

	Jan-June Full year 2002	Jan-June 2001	Apr-June 2002	
SEK M	2001			
Cash flow from continuing operations	-20.1	3.8	-17.7	18.2
Cash flow from investing	-44.6	-53.2	-2.7	-70.2
Cash flow from financing	-2.7	-21.8	-3.8	-21.8
Cash flow during the period	-67.4	-71.2	-24.2	-73.8
Liquid assets on January 1	441.8	516.8	396.5	516.8
Exchange-rate differences in liquid assets	-2.4	0.1	-0.3	-1.2
Liquid assets at period end	372.0	445.7	372.0	441.8

Key figures

	Jan-June 2002	Jan-June 2001	Apr-June 2002	Apr-June 2001	Full year 2001
Operating margin, %	-11.4	2.6	-9.6	0.2	0.1
Profit margin, %	-9.5	4.0	-7.7	1.7	1.7
Return on capital employed, %	N/A	N/A	N/A	N/A	3.4
Return on total capital, %	N/A	N/A	N/A	N/A	2.6
Equity/assets ratio, %	75.1	73.7	75.1	73.7	77.9
Share of risk-bearing capital, %	76.8	74.7	76.8	74.7	79.6
Number of employees, average for period	2 009	2 716	2002	2 703	2 603
Revenues per employee,					

SEK thousands	N/A	N/A	N/A	N/A	401
Average number of shares, before dilution * (thousands)	22 999	22 999	22 999	22 999	22 999
Number of shares outstanding, before dilution * (thousands)	22 999	22 999	22 999	22 999	22 999
Earnings per share after full tax, before dilution, SEK*	-1.25	0.58	-0.49	0.08	0.23
Shareholders' equity per share, before dilution, SEK*	23.20	25.11	23.20	25.11	24.83

- Recalculated number of shares and key figures after the bonus issue in April 2001

Forthcoming financial reports

November 6, 2002

Interim report, January – September

February 2003

Year-end Report, 2002

Stockholm, August 13, 2002

Mats Edlund

President and Chief Executive Officer

Information

This interim report has been prepared in accordance with the Financial Accounting Standards Council's Recommendation RR20. The accounting and calculation principles are unchanged compared with the 2001 Annual Report.

This interim report has not been reviewed specifically by the Company's auditors.

For further information, please contact:

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Poolia is a leading player in the Swedish staffing services market and is also active in Norway, Denmark, Finland and Germany. Operations comprise the Temporary Staffing, Recruitment/Search and Outsourcing service areas. In each service sector, operations are divided into occupational segments, namely Accounting, Bank & Finance, IT, Office, Human

Resources and Payroll, Technical, Sales & Marketing, Legal, Teaching, Healthcare and Life Science.

The subsidiary Uniflex offers services in the receptionist, customer service, switchboard, call-center, industry & warehousing and internal service fields.