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## News Release

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# Telelogic signs long-term license agreement with Westland Helicopters

## ***- Westland Helicopters Standardizes on Telelogic DOORS® & DocExpress for Requirements Management & Documentation across its UK Operation -***

**MALMÖ, Sweden – August 19, 2002** –Telelogic (Stockholm Exchange: TLOG), the leading global provider of solutions for advanced software and systems development, today announced that it has signed a license agreement with Westland Helicopters Ltd, part of AgustaWestland, the largest helicopter company in the world. The agreement worth US\$590,000 over a 6-year period will give Westland's UK based systems and software engineers access to Telelogic DOORS for requirements management and DocExpress for automated documentation generation. Both solutions are to be deployed across its UK Operation, covering all its main product divisions.

Westland first started evaluating DOORS for its requirements management capabilities in 2001. The choice of DOORS was made after a rigorous pilot project and was selected on three grounds: firstly, it is the market leader and used by the UK MoD, secondly, it provided the performance required by Westland and thirdly, Telelogic's consultants demonstrated the necessary understanding of Westlands' needs.

"We've been very happy with the product and the support provided by Telelogic," said Ed Gorochowski, a member of the DOORS Steering Committee responsible for implementing a requirements management capability within Westland.

The six-year agreement covers all product licences, support, upgrades, training and consultancy in a single contract. It also illustrates the benefits of the flexible partnership approach offered by Telelogic. "This agreement not only strengthens our long-term relationship with Westland, but also further validates the benefits of the increasing level of integration between our products," said Anders Lidbeck, President and CEO of Telelogic. "Westland had a need to address the ever-increasing complexity of product development. DOORS and DocExpress were seen as key enablers to assist them in the ongoing challenge of developing some of the world's most advanced military and commercial helicopters."

Lidbeck concluded, "Our consultancy services and systems / software engineering domain knowledge were of real benefit to Westland who realized, at a very early stage, that our past performance on similar, complex roll outs within UK MoD, BAE Systems, Thales and Astrium was of great value. We have a proven track record of assisting companies to develop a process centric requirements management capability and look forward to working with Westland over the next six years to meet this objective".



### **About Telelogic DOORS**

Named the market leader for requirements management in latest Standish Group industry report entitled, "What are your requirements? 2000," DOORS enables users to gather, trace and manage all requirements established for a development project. This ensures that the resulting application is completed on time, within budget, and with all features and functionality originally specified.

### **About Telelogic DocExpress**

DocExpress™ is the industry's most widely integrated automated reporting and documentation product. It simplifies and automates the task of gathering, formatting and publishing data from various systems and software development tools into archival and deliverable documentation. DocExpress provides automated reporting and documentation services that are also integrated with other popular third party tools and along with other Telelogic best-of-breed products, forms a comprehensive solution for advanced software and systems development.

### **About Westland Helicopters Ltd**

Westland Helicopters are a leading, global supplier of helicopters and are one of the leading providers of air platforms to the UK MoD. Their products include: EH101; Super Lynx; Battlefield Lynx and WAH-64 Apache Attack helicopter. Westland Helicopters Ltd is part of AgustaWestland, which is the largest helicopter company in the world, with a turnover in 2001 in excess of US\$2.5 Billion and a workforce of some 10,000 people.

### **About Telelogic**

Founded in 1983, Telelogic® ([www.telelogic.com](http://www.telelogic.com)) is the leading global provider of solutions for advanced systems and software development. The company's automated application lifecycle solution includes integrated best-in-class software and professional services for requirements management, change and configuration management, development, testing, and documentation. Telelogic enables organizations to improve quality and predictability, while reducing time-to-market and overall costs in systems and software development. Built on an open architecture that ensures interoperability with other leading third-party solutions, Telelogic's products are based on international standardized languages and notations. Telelogic participates in 3GPP, ETSI, ITU-T and OMG to create future communication technologies and visual software development languages.

Headquartered in Malmö, Sweden the company has more than 900 employees worldwide. Customers include Airbus, Alcatel, BMW, Boeing, BT, DaimlerChrysler, Deutsche Bank, Ericsson, Lockheed Martin, Lucent Technologies, Motorola, NEC, Nokia, Philips and Siemens.

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