



SCANIA

PRESS info

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Scania in new deal in the Gulf:

120 city buses to Dubai

Scania's distributor in Dubai in the United Arab Emirates, Al Shirawi Enterprises (L.L.C.), has sold a further 120 city buses to Dubai Municipality. The new order follows last summer's delivery of 119 buses.

Owing to Scania's global production system, it is possible to manufacture bus chassis fitted with Brazilian Marcopolo bodies, thus exploiting available capacity in Scania's factory in Sao Paulo during the second half of year 2002.

Including a previous sale of 30 buses, Dubai Municipality has ordered a total of 269 Scania buses for its growing urban public-transport operations.

"The new order reinforces our leading position as a supplier of city buses in this region," says Anders Liss, Area Sales Manager at Scania and the person responsible for Scania's operations in the Gulf area.

"The competition is very tough, and we owe this deal to the fact that the customer is satisfied with our previous deliveries and with our service," continues Anders Liss.

The buses are built on Scania's two-axle L94 chassis, and are powered by Swedish-made engines. After the bodies are fitted, the finished buses are transported from Brazil directly to Dubai.

Scania is one of the world's leading manufacturers of trucks and buses for heavy transport applications, and of industrial and marine engines. With 28,300 employees and production facilities in Europe and Latin America, Scania is one of the most profitable companies in its sector. In 2001, turnover totalled SEK 53,000 million and the result after financial items was SEK 1,500 million. Scania products are marketed in about 100 countries worldwide and some 95 percent of Scania's vehicles are sold outside Sweden. Bus manufacture takes place in Sweden, Poland, Russia, Argentina, Brazil and Mexico.

Scania press releases are available on the Internet, www.scania.com

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