



Press release

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Australian operator chooses Aptilo Networks for wireless hotspot solution

Aptilo Networks receives an order for public WLAN Internet systems from Australian Internet operator Xone. Today, Xone can offer wireless Internet services at three locations in Sydney's downtown business section. Xone has plans to establish a handful of additional locations during the current year and later to expand throughout Australia and abroad. The first stage of the deal is being implemented jointly with Aptilo's partner, HP.

Including the Xone order, Aptilo's hotspot solutions for public wireless broadband systems (WLAN) are now established in nine countries outside Sweden. Using Aptilo's system solution, operators and location owners, such as hotels, shopping malls and airports, can easily set up and operate zones with wireless broadband publicly available to anyone with a WLAN card installed on their computer. For the user, Aptilo's solutions are not linked to a specific operator, so no separate subscriptions are needed. Instead, it is an easy matter for anyone to pay for the time they are connected via a credit card, pre-paid card or the mobile phone invoice.

"Our expansion plans are highly aggressive and we have been looking for a solution that we can grow with and which meets our needs in terms of providing simple and problem-free wireless broadband access for business users on the move. With Aptilo and HP, we have found exactly what we were looking for. We are extremely satisfied with the technology solution provided," says Paul Pettersen, CEO of Xone.

The Aptilo solution is already being used by operators in the UK, France, Spain, Scandinavia and Asia for wireless broadband services at airports, hotels and other public areas.

"With Aptilo's solution in our portfolio, we have received a very positive response from customers throughout the world. Our network design architecture and integration services capability are ideally complemented by Aptilo's scalable system solutions for hotspots. We have already implemented a number of joint solutions and I believe there can be many more," says Stephen Kendrick, Solution Manager for Enterprise Mobility, at HP.

Aptilo and HP have been global partners since May this year after HP had evaluated a number of alternatives and selected the Aptilo solution to further enhance their effort in the wireless network area. Read more about HP on the Web at: www.hp.com.

Xone is an Australian Internet company that develops and operates broadband wireless Internet and corporate access services in partnership with location owners. These location services are known as Xones (zones). Read more about Xone on the web at www.thexone.com.au.

About Aptilo Networks

APTILIO NETWORKS develops and provides system solutions to operators of unlicensed wireless networks, such as WLAN (802.11) and Bluetooth, and provide hot-spot services to local area owners. The company is Stockholm-based, with a regional office for Asia-Pacific in Kuala Lumpur, Malaysia. Aptilo was founded as a spin off from the Mobile Internet division of Axis Communications. Aptilo's suite of solutions offers operators a convenient and effective way to integrate access points in an advanced wireless public hot spot environments. It enables payment via service subscription, credit cards, by integration with mobile operators to pay with mobile phone subscriptions and also other payment enablers such as iPASS/GRIC and other customer bases.

More information about Aptilo Networks can be found on the web at: www.aptilo.com

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