



PRESSRELEASE

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"Focus on profitability and cash-flow, but also growth on Alfa Laval's Capital Market Day"

On Alfa Laval's Capital Market Day in Lund today the Company among other things presented its continued efforts to create an even more efficient organization to further increase the profitability. The Company also presented its strategies to create growth.

Sigge Haraldsson, CEO and President, went on to describe among other things the Company's internal work to create a more efficient organization, called "Beyond Expectations". The total goal with this project is to reduce cost by MSEK 800 – 1 000, and until now the project has reached MSEK 650 – 700.

Alfa Laval has identified six different steps that are the backbones of the future growth.

- We want to protect and use the potential of our existing products, to develop the products and our marketing organization with the customers demands in focus, and to put even more efforts into the profitable aftermarket, that in a short time has grown from 22 to 26 percent of the Group's total revenue, Sigge Haraldsson explained.
- We are also working with the development of new market concepts and to add new core products. A good example is our latest acquisition, Danish DSS with its product membrane filters, that has a great potential to become one.
- Our focus on profitability and cashflow is unchanged, but today there is we also room to grow by acquisitions, Sigge Haraldsson stated.

On the Capital Market Day other presentations gave a deeper knowledge about Alfa Laval's financial situation, Research and Development, the Company's different customer segments and its aftermarket.

The Power Point-presentations that Sigge Haraldsson, CEO and President, and Thomas Thuresson, CFO, made are available on www.alvalaval.com, under "Investors"

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Alfa Laval in brief:

Alfa Laval is a leading global provider of specialized products and engineering solutions.

Our equipment, systems and services are dedicated to assisting customers in optimizing the performance of their processes. Time and time again.

We help our customers to heat, cool, separate and transport products such as oil, water, chemicals, beverages, foodstuff, starch and pharmaceuticals.

Our worldwide organization works closely with customers in almost 100 countries to help them stay ahead.

Alfa Laval is listed on the Stockholm Exchange and has annual sales of approximately SEK 16 billion with about 9,200 employees.