



PRESS RELEASE October 17, 2002

## New terms and rates

**Effective January 1, 2003, Posten is instituting new terms and rates for domestic and international postage.**

The single-piece 20-gram first-class domestic rate will be SKr5.50. The new terms for international mail set a uniform rate for single-piece 20-gram letter mail of SKr10 within the "Europe" and "World" zones. The rate for nonprofit organizations will be SKr4.80 for mail items weighing up to 100 grams.

- Domestic rates have not increased since 1997. During the almost six-year period that rates have remained flat, Posten has slashed costs and instituted an austerity program. However, rising wage and transport costs can no longer be absorbed and need to be offset by higher rates. We provide overnight delivery anywhere in Sweden at a cost that, even after the increase, is competitive by industry standards. And, according to independent surveys, we provide world-class service, says Posten's President and CEO Lennart Grabe.

Affordable postage is ensured via a statutory price ceiling linked to the consumer price index (CPI). The current rates adjustment is in line with this price ceiling.

The average household spends roughly SKr180 on postage every year. The new rates will increase household postage costs by SKr18 per year.

An overview of domestic rates in a number of European countries has been attached to this press release as an addendum.

For more information about Posten, please visit [www.posten.se](http://www.posten.se)

*Please direct questions to:*

Posten's Press Service, [press@posten.se](mailto:press@posten.se), tel +46 (0)8 - 23 10 10

*Posten brings people together by delivering correspondence and merchandise promptly, reliably, securely, and cost-effectively. We create added value by combining traditional postal services with electronic Posten solutions, which can be integrated into our customers' businesses. Put simply, we are experts at everything between "From and To." Our primary market area encompasses the Nordic and Baltic regions. With over 3,000 service outlets, we provide daily service to 4.1 million households and 500,000 businesses. Every day we handle*

close to 20 million pieces of mail. With sales of approximately SKr24.5 billion and roughly 40,000 employees, the group is one of the largest in Sweden. The group's parent, Posten AB (publ), is wholly owned by the Swedish state. For more information, please visit our Web site at [www.posten.se](http://www.posten.se).