

TietoEnator Interim Report 1 January – 30 September 2002

- **Top line grew by 11% to EUR 912.9 million (820.3) for the first nine months, and by 11% to EUR 285.1 million (257.1) for the third quarter isolated**
- **Operating profit (EBITA) accumulated: EUR 90.6 million (99.6), operating margin (EBITA) 9.9% (12.2)**
- **Telecom & Media recovering, license sales in Banking & Finance and Resource Management weak**
- **Key strategic positions achieved in banking, forest and telecom sectors**

Market overview

Market development during the third quarter continued in the same weak manner as in the first six months of the year. Interest in partnerships, outsourcing, and services providing fast improvements in internal efficiency and profitability continued to grow in all areas, whereas demand for new solutions and resource consulting-oriented services was low. Similarly customers started relatively few new large projects due to the financial situation.

In spite of the weak market conditions TietoEnator improved and strengthened its relative market position in a number of areas. Following its strategy, TietoEnator also maintained its acquisition activity, continuously increasing market positions and building a base for future growth. The partnership agreement signed with Ericsson in September, under which the company will take over 860 employees within Ericsson's customer related product development and maintenance operations for fixed networks and mobile systems, makes TietoEnator the leading provider of research and development (R&D) services for the telecom industry in the Nordic region. The deal also increases business volume in Sweden by some 30%.

Net sales

Net sales during the third quarter isolated amounted to EUR 285.1 million, an increase of 11%. The nine-month accumulated net sales grew by 11% to EUR 912.9 million (820.3).

Organic growth amounted to 7% for the quarter isolated and to 6% for the first three quarters accumulated.

Geographically, nine-month growth expressed in local currencies amounted to 17% in Finland, -6% in Sweden, 9% in Norway, 7% in Denmark and 9% in Germany.

The banking and finance industry segment accounted for 26% (23) of total sales, telecom for 13% (13) and public sector sales for 24% (25). The forest industry contributed 6% (7) of sales and the energy segment 5% (4).

The order backlog, defined as services ordered with binding contracts, amounted to EUR 845 (713) million at 30 September 2002, an increase of 18%. Approximately 25% of this backlog will be invoiced during 2002 and approximately 40% during 2003.

Profitability

The weak telecom market as well as the decline within license-based sales of payroll, human resources management and finance systems and solutions, affected the margins negatively during the first nine months of 2002.

The operating profit before amortisation of goodwill (EBITA) was EUR 27.5 million (31.5) during the third quarter isolated, corresponding to a margin of 9.7% (12.2). Operating profit after goodwill amortisation (EBIT) amounted to EUR 19.9 million (27.3), corresponding to a margin of 7.0% (10.6). Goodwill amortisation was 2.7% (1.6) of net sales.

For the first three quarters accumulated, the operating profit before amortisation of goodwill (EBITA) and non-recurring items was EUR 90.6 million (99.6), corresponding to a margin of 9.9% (12.2%). The operating profit after goodwill amortisation (EBIT) and before non-recurring items for the same period amounted to EUR 70.9 million (88.7), corresponding to a margin of 7.8% (10.8). Goodwill amortisation was 2.2% (1.3) of net sales. Operating profit (EBIT) after non-recurring items was EUR 70.9 million (108.8) for the first nine months.

Cash flow from operations amounted to EUR 49.1 million (102.1) and cash used for investments and acquisitions totalled EUR 180.8 million (44.9). During the quarter, the revolving credit facility was used for financing the acquisitions. Interest-bearing net-debt totalled EUR 14.0 million (-69.8) and gearing was 8.9% (-11.7)

Earnings per share, excluding goodwill amortisation, for the first three quarters was EUR 0.78 (1.02) and after goodwill amortisation EUR 0.54 (0.88).

The rolling 12-month return on capital employed (ROCE) was 51.2% and on equity (ROE) 41.3%.

Personnel

Net recruitment stayed on a low level. A total of 188 (356) new employees were taken on during the third quarter. Together with acquisitions, divestments and leaves the net increase amounted to 228 (196). For the first nine months of 2002 altogether 616 (1 284) new employees joined the Group and the net increase amounted to 1 093 (1 048).

The Group had an average of 11 392 (9 859) employees during the period and 11 587 (10 314) at 30 September.

Employee turnover seems to have bottomed out at a comparatively low level. The turnover rate on a 12-month rolling basis was 6%.

TietoEnator continued its transition towards increased verticalisation and higher organisational efficiency. It was done by continuous adaptations of the size and scope of business activities according to market development and customer needs. Consequently personnel reductions both have and will continuously take place at separate business units during the year, while other areas increase their size and activities. Approximately 400 persons have or will be affected by these changes during the year.

The overall pay-related pension charge in Finland has been 3 per cent units higher than previous year mainly due to the negative development of the asset values in TietoEnator's own pension institutions.

Development by Business Area

Banking & Finance

Overall IT investments by customers were kept at a low level, a trend strengthened by the ongoing structural changes. The situation varies strongly within different countries, services and customers, however.

Customer focus has been set, and remains on fast cost reductions instead of new system developments or introduction of new license-based solutions, as customers aim to rapidly improve profitability and efficiency in their operations. The interest in consulting services diminished substantially, most obviously in the Swedish market and consequently TietoEnator continued its movement from this segment of the market towards more high value added services.

The Nordic partnership business continued to develop comparatively healthily in the stable Finnish market, while the solutions-oriented businesses encountered a weak overall European market. There is a growing pent-up demand for new investments in different development projects now postponed.

The integration of former Ementor in Norway continued successfully.

Net sales for the third quarter amounted to EUR 44.1 million (38.5), an increase of 15% compared to last year. Operating profit before goodwill amortisation decreased by 42% to EUR 2.6 million (4.5).

Telecom & Media

As the fundamentals did not change during the quarter, the market situation for telecom and media was continuously difficult. Capital expenditure by customers among telecom operators was on a very low level and telecom vendors intensified their cost reductions and consolidated their R&D activities, either by closing down sites or outsourcing activities.

An example of the latter was the partnership agreement signed with Ericsson in September under which TietoEnator will take over parts of Ericsson's product development activities within fixed and mobile networks and systems. In total some 860 employees will be transferred to TietoEnator. The agreement makes Ericsson one of the largest partnership customers of TietoEnator and TietoEnator the leading provider of these services in the Nordic market. The takeover is planned to take effect at the beginning of November. A joint venture agreement was also signed with the Finnish Broadcasting Company (YLE) regarding delivery of IT-services to YLE. The planned takeover is from the beginning of 2003. Recruitment to cover the extended responsibility towards Nokia Networks continued and will soon be completed.

Net sales for the third quarter amounted to EUR 36.3 million (29.0), an increase of 25% compared to last year. Operating profit before goodwill amortisation decreased by 2% to EUR 3.0 million (3.1).

Public & Healthcare

The number of competitors has increased compared to some years back. Since TietoEnator, however, has been active in developing specific segments like healthcare, and also in building customer relations, it still outpaces the competition. Several larger deals regarding IT solutions for social welfare, health and dental care were signed with different customers in all Nordic countries during the quarter, as were deals with local and central government authorities in Sweden, Finland and Norway. The healthcare sector showed continuously good growth numbers.

Several trends are expected to start affecting the public market in the near future. One is rising IT costs, which may affect new project funding negatively, while at the same time increasing the need for real high-value-added solutions provided

by reliable players. Another is the upcoming shortage of personnel due to retirements in the public sector, which will create demand for investments in new types of self-services.

Net sales for the third quarter amounted to EUR 42.8 million (36.5), an increase of 17% compared to last year. Operating profit before goodwill amortisation increased by 4% to EUR 3.3 million (3.2).

Production & Logistics

The Business Area's Nordic market was slow and sluggish. Customers are carefully evaluating all new investments, resulting in long sales cycles. Customers are also expressing a significant need for harmonisation of processes and applications, although they are unable to take action due to the weak market and economy. Several customers are looking at IT-partnerships as a way of solving these needs.

The acquisition of the US-based forest industry company Majiq was finalised during the third quarter and the company is now being integrated. Majiq strengthens the position and credibility of TietoEnator in this important market. TietoEnator is now the world's largest independent provider of IT-solutions. The forest industry operations noted a growing number of requests from outside the normal market area for forestry, wood supply and sawmill solutions. This is an indication that TietoEnator has positioned itself as a leading brand in the global marketplace.

Energy market related activities recorded good growth and new agreements were signed with existing customers, mainly within the oil and gas areas.

Net sales for the third quarter amounted to EUR 50.9 million (47.4), an increase of 7% compared to last year. Operating profit before goodwill amortisation increased by 12% to EUR 4.4 million (3.9).

Processing & Network

The interest in outsourcing was and is growing generally among customers in all areas, but at the same time customers' hesitancy regarding new investments continues to slow down the development.

The overall price pressure continued in all markets. The Finnish market showed relatively stable development, while the Swedish market was more demanding. There are, however, good opportunities for growth and identified targets in the Swedish market within all the prioritised areas. TietoEnator's strategy to combine its expertise in focused industry segments with reliable traditional outsourcing services will be used in order to seize these targets. During the later part of 2002 an efficiency program will be started in the Swedish operations aiming for more concentrated activities and improved marketing efforts towards large potential customers.

Net sales for the third quarter amounted to EUR 89.8 million (79.4), an increase of 13% compared to last year. Operating profit before goodwill amortisation increased by 2% to EUR 12.8 million (12.5).

Resource Management

Investments in different types of enterprise applications continued to be weak also during the third quarter and license sales decreased. Customers are focusing on various value-added solutions and outsourcing, postponing renewal of systems related to Human Resources and Finance.

Demand for standard payroll solutions was low. The interest in payroll process outsourcing exists, but the sales cycles are long. Both the private and the public sector were more interested in employee self-service solutions (ESS), web services and time/manning solutions. There is also growing interest for document handling and content management within the public sector. Overall customers are clearly expressing a need for investments in more effective administrative processes, but at the same time they are postponing these investments due to the general market conditions.

Net sales for the third quarter amounted to EUR 36.9 million (40.3), a decrease of 8% compared to last year. Operating profit before goodwill amortisation decreased by 25% to EUR 4.1 million (5.5).

Prospects for the rest of the year and 2003

The permanent fundamental drivers of demand for IT services are digital production and productivity. The economic slowdown and uncertainty in the market, however, are dampening overall IT spending in 2002 and this is foreseen to continue in the beginning of 2003. Growth of customer demand is slow in most of TietoEnator's business segments.

Services with a strong contribution to added value and productivity are growing faster than low-value-added services and will continue to do so. Outsourcing services are in solid demand in all customer segments.

TietoEnator's net sales growth in 2002 is expected to be in the range of 11-15%. To predict the result for the fourth quarter is more uncertain than normal owing to the market conditions. However, TietoEnator still believes it can reach an EBITA in line with previous year. TietoEnator expects the sales growth to continue in 2003.

Financial Statements 2002

The full year report for 2002 will be published on Friday 14 February 2003.

Annual General Meeting

TietoEnator's Annual General Meeting will be held on Thursday 20 March 2003.

Interim Reports 2003

TietoEnator will publish three interim reports in 2003. The publishing dates are

- Interim Report 1: Tuesday 29 April
- Interim Report 2: Friday 18 July
- Interim Report 3: Thursday 23 October

Stockholm 24 October 2002

TietoEnator Corporation

Board of Directors

The figures in this interim report are unaudited.

Key figures

	2002 1-3	2002 4-6	2002 7-9	2002 1-9	2001 1-9	% change	2001 1-12
Earnings per share, EUR a)	0.25	0.16	0.13	0.54	0.88	-39	2.40
Earnings excl. non-recurring items and social costs on personnel warrants per share, EUR	0.25	0.16	0.13	0.53	0.71	-25	1.05
Earnings excl. amortisation of goodwill per share, EUR	0.31	0.24	0.22	0.78	1.02	-24	2.58
Equity per share, EUR	6.07	5.20		5.33	4.53	18	5.84
Average number of shares (1000 shares)	82,767	82,886	82,886	82,847	82,561		82,437
Return on equity rolling 12 month, %	41.2	44.7		41.3	23.2		47.1
Return on capital employed rolling 12 month, %	52.5	57.9		51.2	36.3		59.9
Equity ratio %	62.3	61.0		57.7	61.5		61.9
Interest-bearing net debt, EUR million	-168.4	-46.1		14.0	-69.8	-120	-201.8
Gearing, %	-27.9	-4.6		8.9	-11.7		-36.6
Investments, EUR million	87.1	53.1	64.2	204.4	92.5	121	125.2
Personnel at end of period	11 130	11 567		11 587	10 314	12	10 589
Personnel on average	11 147	11 497	11,531	11 392	9 859	16	10 058
Per employee, EUR 1000 b)							
Net sales	29.0	28.7	25.7	83.4	86.0	-3	116.6
Personnel expenses c)	15.3	15.5	13.1	43.8	44.0	0	59.9
Operating profit before amortisation of goodwill excl. non-recurring items and social costs on personnel warrants	3.2	2.6	2.5	8.3	10.4	-20	13.9

a) Warrants and stock options had no diluting effect since the average share price has exceeded all subscription prices during 2001 and 2002.

b) The personnel figure used in the denominator is the number of employees in the associated companies calculated in proportion to TietoEnator's holdings in these companies.

c) Personnel expenses include salaries, pension costs and other pay-related social costs but exclude social costs for personnel warrants.

Currency rate 30 September 2002

1 EUR = 9,1516 SEK

Net sales and profit by quarter, EUR million

	2001 10-12	2002 1-3	2002 4-6	2002 7-9	2002 1-9	10/2001- 9/2002
Net sales	314.9	310.1	317.7	285.1	912.9	1,227.8
Operating profit (EBIT)	143.0	29.4	21.6	19.9	70.9	213.9
Non-recurring items	111.3	0.0	0.0	0.0	0.0	111.3
Net financial items	1.4	1.7	0.5	-1.2	1.0	2.4
Profit before taxes	144.4	31.1	22.1	18.7	71.9	216.3

Net sales by Business area; EUR million

	2002 7-9	2001 7-9	Growth %	2002 1-9	2001 1-9	Growth %	2001 1-12
Banking & Finance							
-Under TietoEnator management	52	45	16	173	145	19	203
-In proportion to TietoEnator holding	44	38	15	147	124	18	175
Telecom & Media	36	29	25	116	105	11	144
Public & Healthcare							
-Under TietoEnator management	44	38	17	140	127	10	179
-In proportion to TietoEnator holding	43	37	17	137	124	10	174
Production & Logistics	51	47	7	168	156	8	212
Processing & Network							
-Under TietoEnator management	95	82	16	291	245	19	340
-In proportion to TietoEnator holding	90	79	13	276	237	16	329
Resource Management	37	40	-8	123	130	-6	178
Group elimination incl. other	-16	-13		-54	-56		-77
	285	257	11	913	820	11	1135

Operating profit, EUR million

	2002 7-9	2001 7-9	Change %	2002 1-9	2001 1-9	Change %	2001 1-12
Banking & Finance	2.6	4.5	-42	15.0	17.7	-15	24.6
Telecom & Media	3.0	3.1	-2	10.9	12.9	-16	15.5
Public & Healthcare	3.3	3.2	4	12.9	11.4	13	19.5
Production & Logistics	4.4	3.9	12	18.1	17.6	3	23.1
Processing & Network	12.8	12.5	2	32.2	28.5	13	37.5
Resource Management	4.1	5.5	-25	12.4	18.1	-32	24.8
TietoEnator business areas	30.2	32.7	-8	101.5	106.2	-5	145.0
Group function incl. other	-2.9	-1.7		-11.1	-12.3		-14.4
Associated companies outside BA	0.0	0.3		0.0	4.9		5.0
Operating profit (EBITA) before goodwill amortisation and social costs on personnel warrants	27.3	31.3	-13	90.4	98.8	-9	135.6
Social costs on personnel warrants	0.2	0.2		0.2	0.8		-0.2
Operating profit (EBITA) before goodwill amortisation	27.5	31.5	-12	90.6	99.6	-9	135.4
Amortisation of goodwill	-7.6	-4.2		-19.7	-10.9		-15.1
Operating profit (EBIT) before non recurring items	19.9	27.3	-27	70.9	88.7	-20	120.3
Non recurring items	0.0	0.0		0.0	20.1		131.5
Operating profit (EBIT)	19.9	27.3	-27	70.9	108.8	-35	251.8

Operating margin, %

	2002 7-9	2001 7-9	Change	2002 1-9	2001 1-9	Change	2001 1-12
Banking & Finance	5.9	11.7	-5.8	10.2	14.2	-4.0	14.1
Telecom & Media	8.3	10.6	-2.3	9.4	12.3	-2.9	10.7
Public & Healthcare	7.7	8.7	-0.9	9.5	9.2	0.2	11.2
Production & Logistics	8.6	8.3	0.3	10.8	11.3	-0.5	10.9
Processing & Network	14.2	15.8	-1.6	11.7	12.0	-0.3	11.4
Resource Management	11.2	13.6	-2.4	10.0	13.9	-3.8	13.9
TietoEnator business areas	10.6	12.7	-2.1	11.1	13.0	-1.8	12.8
Operating margin (EBITA) before goodwill amortisation and social costs on personnel warrants	9.6	12.2	-2.6	9.9	12.1	-2.2	11.9
Operating margin (EBITA) before goodwill amortisation	9.7	12.2	-2.6	9.9	12.2	-2.2	11.9
Operating margin (EBIT) before non recurring items	7.0	10.6	-3.6	7.8	10.8	-3.1	10.6
Operating margin (EBIT)	7.0	10.6	-3.6	7.8	13.3	-5.5	22.2

Net sales by country, EUR million

	2002 1-9	Growth %	Share %	2001 1-9	Share %	2001 1-12	Growth %
Finland	529	16	58	455	55	640	27
Sweden	232	-5	26	243	30	315	-11
Norway	74	16	8	64	8	88	28
Denmark	22	7	2	21	3	30	20
Germany	19	9	2	17	2	24	8
Other	37	84	4	20	2	38	22
	913	11	100	820	100	1135	13

Net sales by industry segment, EUR million

	2002 1-9	Growth %	Share %	2001 1-9	Share %	2001 1-12	Growth %
Banking & Finance	237	27	26	186	23	258	15
Public	222	9	24	203	25	283	8
Telecom	114	2	13	112	13	148	6
Forest	56	3	6	55	7	73	15
Energy	47	28	5	37	4	50	28
Manufacturing	83	14	9	73	9	102	30
Logistics	125	9	14	115	14	168	34
Non-allocated incl. minority interest	29	-29	3	41	5	54	-27
	913	11	100	820	100	1135	13

Personnel on average

	2002 1-9	Growth %	Share %	2001 1-9	Share %	2001 1-12	Share %
By business areas							
Banking & Finance	2 136	26	19	1 692	17	1 716	17
Telecom & Media	1 646	39	14	1 183	12	1 276	13
Public & Healthcare	1 697	8	15	1 576	16	1 596	16
Production & Logistics	2 058	9	18	1 886	19	1 922	19
Processing & Network	2 380	15	21	2 075	21	2 094	21
Resource Management	1 395	5	12	1 331	14	1 346	13
Group function incl. other	80	-	1	114	1	108	1
	11 392	16	100	9 859	100	10 058	100

	2002 1-9	Growth %	Share %	2001 1-9	Share %	2001 1-12	Share %
By country							
Finland	6 717	21	59	5 569	56	5 722	57
Sweden	2 846	-4	25	2 960	30	2 963	29
Norway	890	36	8	654	7	672	7
Denmark	271	17	2	232	2	241	2
Germany	252	13	2	224	2	230	2
Latvia	131	9	1	120	1	122	1
Other	285	185	3	100	1	108	1
	11 392	16	100	9 859	100	10 058	100

The personnel figures include all the personnel in the associated companies under TietoEnator's management. Calculating total personnel in relation to TietoEnator's holding in these companies, TietoEnator had 10 950 (9 540) employees.

Income statement, EUR million

	2002 1-9	2001 1-9	change %	2002 7-9	Rolling 10/01- 9/02	2001 1-12
Net sales	912.9	820.3	11	285.1	1,227.8	1,135.2
Other operating income	5.0	23.9		0.9	119.8	138.7
Personnel expenses	479.9	419.0		145.1	644.9	584.0
Other operating expenses	306.6	275.4		100.4	408.9	377.7
Share of associated companies' results	0.0	5.0		0.4	0.1	5.1
Depreciation according to plan excl. amortisation of goodwill	40.8	35.1		13.4	56.1	50.4
Operating profit before amortisation of goodwill	90.6	119.7	-24	27.5	237.8	266.9
Amortisation of goodwill	19.7	10.9	81	7.6	23.9	15.1
Operating profit	70.9	108.8	-35	19.9	213.9	251.8
Financial income and expenses	1.0	4.8	-79	-1.2	2.4	6.2
Profit before extraordinary items and taxes	71.9	113.6	-37	18.7	216.3	258.0
Extraordinary items	-	-		-	-	-
Income tax	-26.2	-39.3	-33	-7.5	-45.5	-58.6
Minority interest	-1.2	-1.3	-8	-0.5	-1.7	-1.8
Profit for the period	44.5	73.0	-39	10.7	169.1	197.6

Personnel expenses include a decrease of the provision for social costs of the personnel warrants EUR 0.4 million and realised costs EUR 0.2 million.

The provision for bonuses is EUR 11.9 million (12.5 in previous year).

The overall pay-related pension charge in Finland has been some 3 per cent units higher than previous year mainly due to the negative development of the asset values in TietoEnator's own pension institutions.

Income tax consists of EUR 25.4 million in direct taxes, EUR 4.0 million in taxes for previous years and EUR 3.2 million change in deferred taxes.

Goodwill amortisation during the last quarter 2002 is estimated to be EUR 9 million, and during 2003 EUR 39 million. These estimates include only the acquisitions and transactions already closed or announced.

Balance sheet, EUR million

	2002	2001	%	2002	2001
	30 Sept	30 Sept	change	30 June	31 Dec
Intangible assets	21.9	18.2	20	20.1	19.2
Goodwill	216.3	99.1	118	176.2	106.5
Tangible assets	163.1	147.3	11	160.5	162.0
Non-current assets	21.6	39.6	-45	19.6	22.0
Current assets	312.4	254.9	23	296.2	276.7
Securities and cash in hand and bank	52.4	70.6	-26	54.3	214.8
	787.7	629.7	25	726.9	801.2
Share capital	82.9	82.8	0	82.9	83.3
Other shareholders' equity	358.7	292.0	23	347.8	398.1
Minority interest	3.5	6.7	-48	3.0	6.9
Provisions for liabilities and charges	0.4	3.1	-87	0.6	0.8
Non-current liabilities	34.9	29.4	19	28.8	42.6
Current liabilities	307.3	215.7	42	263.8	269.5
	787.7	629.7	25	726.9	801.2
Interest-bearing liabilities	75.5	16.3	363	17.8	24.3

Goodwill increased during third quarter by EUR 48 million due to new acquisitions.

The receivable from Alecta (SPP) amounted to EUR 5 million end of September 2002.

The group has uncommitted credit limits of EUR 22 million and commercial paper programmes for EUR 250 million out of which in use was EUR 8 million end of September. In addition about 20% of the 364 day EUR 200 million credit facility was in use.

Cash flow, EUR million

	2002 1-3	2002 4-6	2002 7-9	2002 1-9	2001 1-9	2001 1-12
Cash flow from operations						
Operating profit	29.4	21.6	19.9	70.9	108.8	251.8
Adjustments to operating profit						
Depreciation and amortisation on goodwill	16.3	18.5	19.0	53.8	40.1	56.0
Profit/loss on sale of fixed assets and shares	-1.0	-1.6	-0.2	-2.8	-24.4	-141.5
Share of associated companies' result	2.1	-0.4	-3.7	-2.0	-6.4	-9.8
Other adjustments	-0.5	0.3	-0.2	-0.4	-1.4	-3.6
Change in net working capital	8.4	-6.3	-14.5	-12.4	2.9	19.2
Cash generated from operations	54.7	32.1	20.3	107.1	119.6	172.1
Net financial items received	2.3	0.4	-1.2	1.5	4.4	5.2
Income taxes paid	-17.6	-24.3	-17.6	-59.5	-21.9	-25.8
Net cash flow from operations	39.4	8.2	1.5	49.1	102.1	151.5
Cash flow from investing activities						
Acquisition of Group companies and business operations net of acquired cash	-60.6	-27.1	-42.9	-130.6	-42.2	-56.0
Capital expenditures	-15.7	-10.3	-13.3	-39.3	-39.6	-54.2
Disposed Group companies, net of disposed cash	0.0	1.0	0.0	1.0	8.0	7.9
Sale of other shares	0.0	0.0	0.1	0.1	27.4	161.7
Other investing activities	-0.1	-12.1	0.2	-12.0	1.5	3.5
Net cash used in investing activities	-76.4	-48.5	-55.9	-180.8	-44.9	62.9
Paid dividend	0.0	-82.7	0.0	-82.7	-40.3	-40.4
Purchase of own shares	0.0	0.0	0.0	0.0	-6.6	-25.7
Net cash used in other financing activities	-0.9	-0.5	52.4	51.0	-7.7	-2.2
Change in cash	-37.9	-123.5	-2.0	-163.4	2.6	146.1
Liquid assets at beginning of period	-214.8	-177.3	-54.3	-214.8	-68.8	-68.8
Exchange differences	-0.4	-0.5	-0.1	-1.0	0.8	0.1
Liquid assets at end of period	177.3	54.3	52.4	52.4	70.6	214.8
	-37.9	-123.5	-2.0	-163.4	2.6	146.1

1) Including the use of commercial paper programmes and credit facility

2) Including the tax payments related to the non-recurring income in 2001 EUR 20 million.

The transactions with Ericsson will effect the cash-flow during the last quarter with the purchase price of EUR 55 million and the start up working capital requirement.

Contingent liabilities, EUR million

	2002 30 Sept	2001 31 Dec	Change %
For TietoEnator obligations			
Pledges	1.8	1.4	29

Mortgages	0.3	0.8	-63
On behalf of associated companies			
Guarantees	1.6	1.7	-6
Other TietoEnator obligations			
Rent commitments	138.6	106.2	31
Lease commitments	33.1	32.1	3
Other contingent liabilities	8.4	8.4	0

Lease commitments are principally three-year lease agreements which do not have redemption clauses.

Derivative contracts

Currency derivatives			
Forward contracts			
Value of underlying instruments	66.9	21.8	
Market value of currency forward contracts	-0.3	-0.3	

Derivatives are only used for hedging.

Analyst & media meetings and conference call today

Meeting in English in Stockholm at 8.30 am (Swedish time), address Spåvägshallarna, Spårvagnen, Birger Jarlsgatan 57
A. Meeting in Finnish in Helsinki at 2.00 am (Finnish time), address: WTC Sodexho, World Trade Center, Aleksanterinkatu 17.

Conference call starting at 4.00 pm Eastern European Time (2.00 UK time). The call will be hosted by CEO Matti Lehti, Deputy CEO Åke Plyhm, CFO Tuija Soanjärvi and SVP Corporation Communications Eric Österberg. Call lines to be reserved ten minutes before start of conference call, service number +44 20 8781 0577, code 'TietoEnator'. Replay number +44 20 8288 4459, access code: 568032.

The press conference in Stockholm will also be published on Internet via TietoEnator's web site www.tietoenator.com.

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With almost 12,000 employees and annual net sales of EUR 1.1 billion, TietoEnator is a leading supplier of high value-added IT services in Europe. TietoEnator specialises in consulting, building and hosting its customers' business operations in the digital economy. The Group's services are based on a combination of deep industry-specific expertise and latest information technology.

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