



SCANIA

PRESS info

N02052EN/IMC Annika Stenlund

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Scania and Yanmar in international co-operation

Scania Industrial & Marine Engines and Yanmar Co. Ltd. have signed an agreement which gives Yanmar the right to sell and market Scania marine engines to the pleasure boat market all over the world.

"Scania has decided to concentrate on the marine commercial business", says Mr. Lennart Hjelte, Senior Vice President of Scania and Head of Scania Industrial & Marine Engines. "But through the co-operation with Yanmar, we will also be able to take part in the pleasure boat market."

"We believe that pleasure craft is an interesting and growing market", says Mr. Geert Jan Mantel, Managing Director of Yanmar Marine International, "and we wanted to be able to offer our customers a more complete range of engines. The cooperation with Scania completes our power range above 500 hp for the pleasure craft market and Scania is the perfect partner to supply high quality, clean, compact and powerful engines which Yanmar has become famous for. Yanmar will now be able to supply the increased power that our customers have been asking for. That is why we decided to cooperate with Scania Industrial & Marine Engines."

The first deliveries of Scania engines to Yanmar will take place in the autumn of 2003 and the first vessels with a Yanmar/Scania engine will be seen at sea in 2004.

Scania Industrial & Marine Engines will produce a Scania basic engine, especially developed for Yanmar to meet their specific demands, and it will be completed and marketed by Yanmar using their own brand.

For more information, please contact

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Scania is one of the world's leading manufacturers of trucks and buses for heavy transport applications, and of industrial and marine engines. With 28,300 employees and production facilities in Europe and Latin America, Scania is one of the most profitable companies in its sector. In 2001, turnover totalled SEK 53 billion and the result after financial items was SEK 1.5 billion. Scania products are marketed in about 100 countries worldwide and some 95 percent of Scania's vehicles are sold outside Sweden. Scania press releases are available on the Internet, www.scania.com

Yanmar is one of the world's leading manufacturers of marine and industrial engines and of agriculture and construction machineries. Yanmar employs 15,400 men and women and has production facilities in Japan, Europe and South East Asia. In 2001 the turnover totalled Japanese yen 487.5 billion. Yanmar products are marketed in about 130 countries worldwide. Around 23 percent of Yanmar's turnover is made outside Japan. Yanmar press releases are available on the Internet, www.yanmar.co.jp

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