

TietoEnator and UPM-Kymmene enter global partnership

UPM-Kymmene is entering into a strategic partnership with TietoEnator in the development, delivery and maintenance of Mill Execution Systems (MES).

The goal of this Global MES partnership is to support harmonization of mill management processes by standardizing MES functionality. TietoEnator will deliver UPM-Kymmene Global MES template, which is based on TietoEnator Paper Solution (TIPS). TietoEnator will also be responsible for all mill rollouts, UPM-Kymmene's specific configuration, and mill-specific enhancements. UPM-Kymmene's MES template will be ready in March 2003, and the first rollout will take place by the end of 2003.

By standardizing mill systems, UPM-Kymmene expects to bring cost benefit through lower maintenance costs and harmonized mill management processes. Standard interfaces to supply chain and automation systems will allow fast and cost-efficient MES implementation in the mills. The TIPS solution includes tools for production planning, production tracking, warehouse management, and quality management. TietoEnator's advanced planning applications will help optimize production. UPM-Kymmene provides its customer with a high level of service. TIPS will help in this area as its tools assure deliveries to customers will be at the right time and of the right quality.

"We wanted to find a partner who is an experienced system integrator and is capable to offer global strategic partnership. The TIPS was the best product for our purposes, and TietoEnator the best partner. TietoEnator has invested a lot in product development. We found that TietoEnator's strengths are in the product functionality, and support and maintenance services. It was also important that TietoEnator's strategic target to become the number one MES supplier world-wide was in line with UPM-Kymmene's globalization strategy," describes Jorma Koskinen, Director of Global Mill Systems Development, UPM-Kymmene, IT and eBusiness.

"The partnership-type business is becoming more and more important. Already today we co-operate in many cases with our customers like partners. Our customers expect this kind of operating model, and it offers also the greatest growth opportunities. The global partnership agreement with UPM-Kymmene is perfectly in line with our business strategy," says Sakari Ruotsalainen, Director of TietoEnator Forest.

For further information, please contact:

Sakari Ruotsalainen, Vice President, TietoEnator Forest, phone: +358 40 5116165, e-mail: sakari.ruotsalainen@tietoenator.com

Jorma Koskinen, Director, Global Mill Systems Development, IT and eBusiness, UPM-Kymmene, phone: +358 204 15 5131, e-mail: jorma.t.koskinen@upm-kymmene.com

UPM-Kymmene is one of the leading paper companies in the world. The company's businesses focus on magazine papers, newsprint papers, fine and speciality papers, converting materials, and wood products. The company has production in 17 countries and an extensive sales and distribution network. UPM-Kymmene's turnover in 2001 was nearly 10 billion euros and it employs over 36,000 people. www.upm-kymmene.com

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