

Wireless Business Communications

## **PRESSRELEASE**

# TrustLink joins Symbian's Platinum Partner Program

Stockholm, Sweden –December 12, 2002, TrustLink, a recognized leader in mobile technology and business applications, today announced that it had joined Symbian's Platinum Partner Program as a step to further strengthen TrustLink's position as a leading vendor of mobile business applications for field service and sales force automation.

TrustLink has recently released the latest version of its flagship product TrustLink Service – version 3.0. The latest version incorporates an entirely new architecture – code named "Unified" - that facilitates ports to new platforms. All application logic rests on a unique OS abstraction layer that makes it possible to share as much as 70% of code across platforms. Version 3.0 also incorporates significant improvements in application configuration and flexibility that makes partner and customer modifications quick and simple. Support for the Symbian OS v7.0 in general, and the Sony Ericsson P800 in particular, will follow in December with general availability in January 2003.

"The Symbian partnership is a natural step as we view Symbian OS as one the leading platforms for today's and tomorrow's users of mobile business applications", says Lars Bergström, CEO of TrustLink. "We are very excited about the prospects of delivering our products on the impressive smartphones that are soon to be brought to the market. TrustLink's powerful and reliable applications are designed to make the most of available technology in order to give the end-user maximum efficiency with minimum hassle, and the new smartphones that bring together the best of PDAs and mobile phones make usability better than ever before."

"The partnership will give our development teams early and exclusive access to the new Symbian OS Development Kit, including Symbian OS source code, as well as support and services from a team of technical and commercial service providers within Symbian's new Partner Services matrix. As a vendor committed to Symbian and Symbian OS licensees, TrustLink intends to actively participate in the development of the Symbian OS itself, as well as business applications supporting the same, says Michael Meadows, EVP for Technology at TrustLink.

"TrustLink will bring its expertise in streaming video, multimedia, connectivity and business applications which will be very valuable to the Symbian ecosystem and will enable enhanced end user experience.", says Gilles Allain, , VP Partnerships and Alliances , Symbian.

# **About Symbian**

Symbian develops and licenses Symbian OS, the industry standard operating system for data-enabled mobile phones. Symbian has licensed Symbian OS to the world's top handset manufacturers including Nokia, Motorola, Samsung, Siemens and Sony Ericsson. In total, Symbian OS licensees account for more than 80% of worldwide mobile phone sales.

Symbian's mission is to create a mass market for Symbian OS mobile phones by enabling Symbian OS licensees to build winning products. Publicly announced Symbian OS phones include the Sony Ericsson P800 Smartphone, Nokia 7650, 3650 and N-Gage. Currently, there are 20 Symbian OS phones under development (December 02). For more information, please visit www.symbian.com

#### About TrustLink

TrustLink is a leading provider of mobile business applications using the latest in wireless and PDA technology. TrustLink Sales and TrustLink Service Version 3.0 are mobile front-end applications that enable users to handle orders, service orders, customers, products, contacts, tasks and associated information, in a fast, easy, and accurate way. Both products have been designed for integration with business systems, giving direct and secure access to company data. The applications are available on the Palm OS, Symbian OS, and Pocket PC platforms to maximize functionality and flexibility. TrustLink provides advanced development services that concern mobile technologies, and takes an active part in the development of open standards. TrustLink has its head office in Stockholm, Sweden.

TrustLink leverages its expert knowledge and experience in software development in general and mobile computing and telecom in particular in a wide variety of development assignments for Ericsson and Sony Ericsson. \* Sony Ericsson's Integrated development environment for WAP development, WAPIde - a critical tool for developing and testing WAP capabilities for Sony Ericsson's mobile terminals - is fully outsourced to TrustLink. \* TrustLink develops the latest versions of the Palm and PocketPC client software for Ericsson Virtual Office (EVO), a product that enables clients to have reliable, secure corporate network access using existing wireless networks. \* TrustLink was deeply engaged in Ericsson's early efforts in mobile video streaming, and contribute to Sony Ericsson's SmartPhone development.

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