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TietoEnator offers administration of payroll and HRM solutions in Denmark

TietoEnator and Lindhardt Løn og Personale A/S have signed a dealership agreement allowing TietoEnator to sell Lindhardts payroll system Multiflex. TietoEnator now can offer a complete line of products within administration of payroll and HRM solutions in the Danish market. The agreement also further strengthens TietoEnator's position in the Nordic region and means among other things, that TietoEnator is able to offer comprehensive administration of payroll and HRM solutions to international companies establishing themselves in the Nordic countries.

"The payroll system is the final and most essential product in the well-assorted line of products that TietoEnator offers in Denmark. Today, we have solutions for registering working hours, travel expenses, and personnel development. Now we can also offer a payroll system customised for the Danish market. Lindhardt was a natural choice. They have a technically sound and flexible product", says Tove Borritz Witt, Business Manager for HRM in Denmark.

"We have not previously sought partners, but when TietoEnator proposed to us we realised that this was a company with sufficient experience to handle the task. For Lindhardt Løn og Personale A/S the partnership means that we can offer our customers a wider range of choices within HRM – many customers, particularly in the high-end market, have demanded the products that TietoEnator can supply. This is a positive development that strengthens our position in the market. And we have our first joint customer already", states Kenneth Lee, Managing Director of Lindhardt Løn og Personale A/S.

The agreement with Lindhardt Løn og Personale A/S also means that customers will be able to benefit from a Shared Service Center (SSC). SSC is a system where companies can rent access – a solution ideal for companies that do not wish to maintain their own payroll system.

TietoEnator Resource Management is the leading supplier in the Nordic countries of business solutions for the management of finance, personnel, information and customers. The solutions are based on many years of experience, qualified services and standard systems. They create the prerequisites for both running reporting as well as follow-up and analysis, irrespective of where in the organisation the user finds himself. Thanks to exchangeable components every customer can grow into his solution and adapt the system to his business processes.

For further information contact:

Tove Borritz Witt, Business Manager, HRM, TietoEnator Resource Management A/S +45 3329 9750

Kenneth Lee, Managing Director, Lindhardt Løn & Personale A/S, +45 44 355 355

With 13,000 employees and annual net sales of EUR 1.1 billion, **TietoEnator** is a leading supplier of high value-added IT services in Europe. TietoEnator specialises in consulting, building and hosting its customers' business operations in the digital economy. The Group's services are based on a combination of deep industry-specific expertise and latest information technology. www.tietoenator.com

Lindhart Løn og Personale A/S

Lindhart Løn og Personale A/S is a subsidiary of Lindhart A/S, established in 1984. The company produces and supplies solutions for administration of payroll and personnel, based on the Lindhardt motto: "IT with reliability-guarantee". This means that the customer is guaranteed high-quality solutions, minimal maintenance expenses and the lowest possible operating costs. Lindhardt Personale og Løn A/S is the first supplier to enter into agreements on known economy for a five year contract- and warranty-period. Lindhardt Personale og Løn A/S is one of the fastest growing companies in Denmark. www.multiflex.dk

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