

Teleca continues expansion in Italy

Teleca and Ericsson Telecomunicazioni SpA have signed an agreement, where Teleca takes responsibility for Ericsson's Italian adaptation activities of core network products for operators. The agreement started in January 2003 and approximately 10 consultants are already working in different projects.

The agreement is part of Teleca's strategy to strengthen its position in the Italian market. As a result of the agreement Teleca is recruiting new skilled engineers in Rome.

Teleca has formed a dedicated group specialised in market adaptations of core network products, e.g. AXE-switches, for Ericsson's customers on the Italian market. Ericsson's customers include TIM, WIND and 3. The Teleca team is currently working at Ericsson's premises but will be based at Teleca offices during the second half of the year.

"The new agreement increases our presence at Ericsson Telecomunicazioni SpA, and is proof of our ability to offer competitive and high value solutions for our customers ", says Enrico Bucci, President at Teleca Systems Italia SpA. "In order to facilitate cooperation on this and future agreements we will establish a new office very close to Ericsson in Rome."

"This agreement has been made possible due to the good relationship between our companies and will further increase our co-operation with Teleca in Italy", says Luciano Brugnoli, Global Service Delivery Division Manager and VP of Ericsson Telecomunicazioni S.p.A. "The agreement helps Ericsson to save approximately 200.000 euros/year which is completely in line with the cost reduction policy in the Group".

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Teleca is an international consulting company developing and applying advanced technology. The company's business concept is to strengthen the customers' market position and time to market. Teleca builds and integrates solutions for technology and software intensive customers worldwide. Core values are honesty, reliability and hard work. The company has more than 2,500 employees with operations in 15 countries in Asia, Europe and USA. Teleca is quoted on the Attract40 list of Stockholmsbörsen (Stockholm stock exchange). www.teleca.com