

PRESS RELEASE, 2003-08-05

## Axfood's sales January-July 2003

Net sales\* (excluding VAT) for stores in Sweden owned by the Group, increased by 15.7% for the month of July, of which same-stores increased by 4.3%. Consolidated net sales for July totalled SEK 2,894 m (2,804), an increase of 3.2% compared with the same period a year ago.

Under the period January-July 2003 the increase was 14.8% for stores in Sweden owned by the Group, of which same stores increased by 3.8%. Consolidated net sales totalled SEK 19,394 m (19,001), an increase of 2.1%. Of total sales, the Swedish operations accounted for SEK 16.365 m (15,737) and Spar Finland for SEK 3,029m (3,264).

**Hemköp's** sales decreased by 3.2% during the month, of which same-stores increased by 2.1%.

Accumulated sales decreased by 3.9%, of which same stores increased by 1.4%

Willys grew its sales by 28.9% during the month, of which same stores increased by 5.4%.

Accumulated sales increased by 27.8%, of which same stores increased by 4.3%.

**Willys hemma** grew its sales by 17.0% during the month, of which same stores increased by 1.1%. Accumulated sales increased by 25.8%, of which same stores decreased by 0.8%

**Spar Finland's** sales decreased by 6.2% and in local currency a decrease by 5.7%. Accumulated sales fell by 7.2%, and in local currency a decrease by 7.1%. For stores owned by the Group the decrease (in local currency) was 9.4%, of which same stores decreased by 9.2%. For stores owned by the Group accumulated sales in local currency decreased by 9.2% of which same stores decreased by 9.2%.

Sales per business operation are broken down as follows:

	Jan-July	Jan-July	Change
	2003 SEK m.	2002 SEK m.	%
Hemköp	3,493	3,634	-3.9%
Willys	5,976	4,675	27.8%
Willys hemma	755	600	25.8%
Spar Finland	3,029	3,264	-7.2%
Dagab <sup>1)</sup>	10,530	10,045	4.8%
Axfood Närlivs	2,802	2,739	2.3%
Other <sup>2)</sup>	1,045	1,176	-11.1%
Internal sales 3)	-8,236	-7,132	15.5%
Total	19,394	19,001	2.1%

<sup>1)</sup> Of which direct distribution SEK 2,696 m (2,139).

Preliminary sales figures will be presented on the following dates: August 3/9, Sept 22/10 (quarterly report), Oct 5/11, Nov 3/12

For further information, please contact:

Lars Nilsson, Executive Vice President and CFO, tel. +46-8-553 998 11, +46-70-569 66 33

<sup>2)</sup> Includes Spar Sverige AB, Axfood Private Label, support companies and joint-Group functions.

<sup>3)</sup> Of which Dagab SEK 7,421 m (6,319).

 $<sup>* \</sup> The \ figures \ are \ preliminary, \ definite \ figures \ will \ currently \ be \ presented \ at \underline{www.axfood.se} \ under \ Financial \ Information.$