



SCANIA

PRESS info

N03024EN / Gunnar Boman
27 August 2003

Scania sells 150 V8-powered trucks to Spanish haulage firm

Scania has sold 150 tractors in the prestigious heavy V8 segment to Spanish haulage firm Turbo Paconsa C.A. "This is a very important order, bearing in mind that we are talking about such a large number of our most exclusive trucks powered by the 580 hp 16-litre engine," says Bengt Thorsson, director of Scania's truck sales in Western Europe.

The trucks are being supplied to Turbo Paconsa C.A. by Scania's subsidiary, Scania Hispania. They will replace older vehicles in the company's fleet and thus contribute to better fuel economy and help reduce the environmental impact of the company's operations.

Turbo Paconsa C.A. transports mainly fruit and vegetables between Spain and Germany. The company has a fleet of about 400 vehicles, of which 140 wear the Scania badge.

The deal includes a service agreement for all the trucks. "This is something that increasing numbers of customers are requesting, and it shows that they appreciate our international service network," says Bengt Thorsson.

The agreement with Turbo Paconsa is Scania's largest single deal thus far of trucks in the heaviest V8 segment.

Spain is currently Scania's fifth largest truck market, with just over 1800 trucks registered during the first six months and with a market share of 13.4 percent over the same period.

Scania is one of the world's leading manufacturers of trucks and buses for heavy transport applications, and of industrial and marine engines. With 28,200 employees and production facilities in Europe and Latin America, Scania is one of the most profitable companies in its sector. In 2002, turnover totalled SEK 47,000 million and the result after financial items was SEK 3,700 million. Scania products are marketed in about 100 countries worldwide and some 95 percent of Scania's vehicles are sold outside Sweden. Bus chassis production takes place in Sweden, Brazil and Mexico. Bodybuilding takes place in Sweden, Poland and Russia.

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