

Press release, 25 September 2003

## Trio, a new application partner in Alcatel's partner programme

**Trio is a new application partner within Alcatel's partner programme, AAPP. The forwarding and call management system, Trio PresentOffice, has been tested and verified with Alcatel Omni PCX 4400 and after approval has been given the status of a so-called Alcatel Compliant Application.**

AAPP, the Alcatel Application Partner Programme, covers support for development, verification and marketing of products that supplement Alcatel's Omni product family. Products approved within AAPP can be marketed as Alcatel Compliant Application and this means that the product has been tested together with Alcatel's products.

"Alcatel is a growing, modern exchange platform that Trio wishes to invest in, and the fact that Trio PresentOffice has been tested successfully with Alcatel's products gives the customer a great deal of assurance", says Sverker Hannervall, CEO of Trio.

"Trio and Alcatel together have a large, installed customer base in the important Nordic market. This deepened co-operation in the partner programme of each respective company strengthens both parties", says Mikael Ekman, Country Manager, Alcatel eND in Sweden.

### ***For further information, please contact:***

Sverker Hannervall, CEO, telephone +46 (0)730-66 88 23

---

#### **About Trio**

Trio is a telecommunications company that develops call handling systems for companies, enabling them to improve both internal efficiency and customer service levels. Around 2,000 systems have been delivered in the Nordic region, mainly to large and medium-sized companies. Trio's customers include several of the leading mobile operators. Trio operates in Sweden, Finland, Norway and Denmark within two divisions. **Trio Mobile Office Division** offers products within *Trio Mobile Office* that includes a complete transition from fixed to mobile telephone. This is subscribed to as a service from mobile operators and can also be a part of Trio's integrated telephony. **Trio Enterprise Division** offers *Trio PresentOffice* that includes integrated telephony and advanced call and message handling and *Objecta TeleVoice* that includes solutions for call centre systems, interactive voice response systems and contact centre solutions. The Trio share is listed on the O list of the Stockholm Stock Exchange. For further information, please visit: [www.trio.com](http://www.trio.com)

#### **About Alcatel**

Alcatel provides end-to-end communications solutions, enabling carriers, service providers and enterprises to deliver content to any type of user, anywhere in the world. Leveraging its long-term leadership in telecommunications network equipment as well as its expertise in innovative applications and network services, Alcatel enables its customers to focus on optimizing their service offerings and revenue streams. With sales of EURO 16.5 billion in 2002, Alcatel operates in more than 130 countries.