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PartnerTech signs agreement on mobile satellite communications equipment

PartnerTech has signed an agreement with SWE-DISH Satellite Systems, a world-leading supplier of mobile satellite communications equipment. The company, whose products were used by major broadcasting companies and military organizations during the recent war in Iraq, has turned to PartnerTech for assistance in the development, new product introduction and manufacture of its latest product family.

Lars Jehrlander, CEO of SWE-DISH, says, "PartnerTech's flexibility, service level and technical skills reflect the breadth of expertise needed ahead to manufacture our high-tech products. We are confident that this agreement has set the stage for us to meet our business targets."

Both parties regard the agreement as the first step in a relationship that offers major potential for development. Value Analysis/Value Engineering, PartnerTech's product rationalization tool, will help strengthen the position of SWE-DISH in the market.

Mikael Jonson, CEO of PartnerTech, says, "This represents further evidence that our competence is strategically correct. Technical expertise in mechanics and electronics, geographic proximity to our customers, and close cooperation between our development and manufacturing units have once again borne fruit."

PartnerTech's plant in Åtvidaberg will begin manufacturing the new family of mobile satellite communications equipment products before the end of the year.

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SWE-DISH Satellite Systems is a world-leading supplier of mobile satellite communications equipment. The company develops, produces and markets products and services for digital transmission of video, data, Internet and voice content from anywhere in the world, with focus on mobile satellite terminals for broadband satellite communication. The customers are major television and broadcasting companies as CNN and BBC, disaster relief organizations as the UN, and a number of military organizations around the world, as NATO and the American, Danish and Swedish defense. The company was founded in 1994.

PartnerTech develops and manufactures electronic products under contract for leading companies, primarily in telecommunications, IT, the engineering industry and medical technology. The company (www.partnertech.com), which has approximately 1,150 employees, is quoted on the O list of the Stockholm Stock Exchange.