

## News Release

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# Telelogic signs Six-Year License agreement with QinetiQ Ltd

- One of Europe's Largest Science and Technology Research Company chooses Telelogic DOORS® to Strengthen Requirements Managements Capabilities -

MALMÖ, Sweden – December 23, 2003 – Telelogic (Stockholm Exchange: TLOG), the leading global provider of solutions for advanced systems and software development, today announced that it has signed a six-year license agreement with QinetiQ Ltd, one of Europe's largest science and technology companies. The agreement is for Telelogic's DOORS® requirements management suite of tools.

Under the new agreement, QinetiQ employees will have access to the full range of products in the Telelogic DOORS product family, including DOORS, DOORSnet<sup>TM</sup>, DOORS Tender Management<sup>TM</sup> and DocExpress<sup>TM</sup>.

"We were pleased with the way Telelogic worked with us to assess our needs and develop a supply contract that satisfied both the procurement objectives of QinetiQ and the needs of the end user community," said Peter Richardson, Director of Purchasing for QinetiQ.

"We are delighted that Telelogic will play an integral role in helping QinetiQ consolidate and increase the efficiency of its requirements management capabilities," said Anders Lidbeck, president and CEO of Telelogic. "We have worked with QinetiQ, as well as its predecessor, the Defence Evaluation & Research Agency, for many years and this agreement truly represents a significant milestone in strengthening our future partnership."

### **About QinetiQ**

QinetiQ (pronounced ki' ne tik as in 'kinetic energy') is one of Europe's largest science and technology solutions companies that employs nearly 10,000 staff, including many of the UK's leading scientists and internationally acclaimed experts. Founded from the laboratories of the UK MOD, today QinetiQ operates in markets as diverse as marine, energy, telecommunications, automotive, rail, electronics, defence, space, health, oil & gas, aerospace and information technology. QinetiQ's facilities include indoor and outdoor ranges, wind tunnels, marine testing facilities, automotive test tracks and climatic testing laboratories.

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QinetiQ's heritage covers the pioneering research and development of many household technologies such as liquid crystal displays (LCDs), carbon fibre, the technology for flat panel speakers, infra-red sensors and microwave radar, a life saving foetal heart monitoring system, plus other significant advancements in healthcare and passenger security and transport.

In July 2000 the Government agreed to a programme that would see the bulk of DERA (Defence Evaluation and Research Agency) being set up as a Public Private Partnership (PPP). In July 2001, three-quarters of the agency became the wholly government owned plc, QinetiQ, latterly registered as QinetiQ Group Limited.

**Telelogic DOORS**® – Named the market leader for requirements management tools by META Group in its 2003 report "*Mastering the Requirements of Requirements Management,*" by Yphise in its 2002 industry report "*Requirements Management Tools,*" and by the Standish Group in its 2003 report "*What are your requirements? 2003.*" DOORS enables users to gather, trace and manage all requirements established for a development project. This ensures that the resulting application is completed on time, within budget, and with all features and functionality originally specified.

### **About Telelogic**

Founded in 1983, Telelogic® is a leading global provider of solutions for advanced systems and software development. Telelogic's intuitive, best-in-class software tools automate and support best practices throughout the application development lifecycle, leaving development teams free to concentrate on core competencies and apply their skills and energy to value-added tasks. By optimizing each phase of development, Telelogic enables companies to deliver higher quality systems and software with greater predictability, reduced time-to-market and lower overall costs.

To ensure interoperability with third-party tools, Telelogic's products are built on an open architecture and standardized languages. As an industry leader and technology visionary, Telelogic is actively involved in shaping the future of advanced systems and software development by participating in industry organizations like ETSI, INCOSE, ITU-T, OMG and others.

Headquartered in Malmö, Sweden with U.S. headquarters in Irvine, California, Telelogic has operations in 17 countries worldwide. Customers include Alcatel, BAE SYSTEMS, BMW, Boeing, DaimlerChrysler, Deutsche Bank, Ericsson, General Motors, Lockheed Martin, Motorola, NEC, Nokia, Philips, Siemens and Thales. For more information, please visit <a href="https://www.telelogic.com">www.telelogic.com</a>.

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