Interim Report January– December 03



Jeeves increases the profit

- * Net turnover amounted to SEK 50.9 million (39.6) and increased 29 %
- Net result amounted to SEK 5.9 million (3.8) and Net margin was 11 % (9)
- * Earnings per share was SEK 2.0 (1.3)
- * Positive cash flow at SEK 9.1 million (8.6) and liquid assets amounted to SEK 20.6 million (11.5)
- * The Board proposes dividend

Press releases since October 1st, 2003 - summary

- * Jeeves is on top counting the number of installations in Sweden for middle/large size companies according to the market research company Diadata
- * Industri-Matematik Teknik cooperates with Jeeves
- * Increasingly more companies choose Jeeves, among these are Carlsson & Möller, Pensum, Gustaf Fagerberg, Lindvalls Kaffe, Swedish Tissue and Propac AB

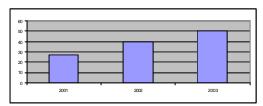
Market

Market development shows some improvement, especially in Sweden. The list of prospective clients looks promising.

Sales and Result

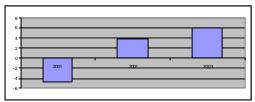
Net turnover for the period was SEK 50.9 million (39.6) of which 69 percent (86) comprised of license and maintenance revenues. Reveny System AB, which was acquired July 1st, 2002, has lifted net turnover for the period SEK 14.2 million (6.1) primarily through consulting revenues.

The development of net turnover between 2001 and 2003 is presented below.



Graph 1. Net turnover January-December

The result after tax amounted to SEK 5.9 million (3.8) producing a result per share of SEK 2.0 (1.3), whereof Revenys part was 1.0 Mkr (0.6). The development of operating income between 2001 and 2003 is presented below.



Graph 2. Operating income January-December

Forecast

Based on the present market development, the Board forecast that we will be able to achieve our objectives of 10 percent net margin and 15-20 percent increase in net turnover.

Cash flow is expected to be positive for the full year of 2004.

Investments

Investments in intangible fixed assets amounted to SEK 1.4 million (6.0), fully accounted for by SEK 0.3 million (0) of localization of the Product and SEK 1.1 million (0.9) of balanced development costs. Investments in machinery and equipment totaling SEK 0.3 million (0.4) have been made during the period.

Financial Status

Cash flow during the period was positive at SEK 9.1 million (8.7). Liquid assets at period end amounted to SEK 20.6 million (11.5). Current ratio was 133 percent (114) and debt-equity ratio 36 percent (27).

Product Development

Product development has continued with the same intensity, with a substantial focus on Jeeves Enterprise version 9 during the last quarter.

Employees

The number of employees during the period averaged 43 (35) of whom 10 (10) were women.

Details of payments made to parties related to the company

During the period, the company paid consultancy to companies related to the board chairman:
- SEK 120 thousand

The Board of Directors is of the opinion that these fees were paid at market prices and for well-defined projects that were not part of the normal

Dividend

The Board will propose to the Annual Shareholders Meeting a dividend of 0.40 SEK per share.

Financial Information

Interim report 1st quarter May 4th 2004 Interim report 2nd quarter August 17th 2004 Interim report 3rd quarter October 22nd 2004

Annual Report May 2004

The report has been briefly examined by the Company's auditors.

Annual Shareholders Meeting

The annual shareholders meeting will be held on the 17th of May, 4 pm at Jeeves premises, Kungsgatan 74, Stockholm

Stockholm, February 4, 2003

board and management work.

Nicolas Ehrling Chief Executive Officer

For more information please contact CEO Nicolas Ehrling, +46 8 587 099 42 or CFO Björn Westberg, +46 8 587 099 45

Group Profit and Loss Statement

(SEK thousand) notes	2003-10-01 2003-12-31	2002-10-01 2002-12-31	2003-01-01 2003-12-31	2002-01-01 2002-12-31
OPERATING REVENUE				
Net turnover 1	13 759	12 742	50 934	39 581
Capitalized work own use	456	281	1 117	877
Other revenues	0	0	15	0
Total revenue	14 215	13 023	52 066	40 458
OPERATING COSTS				
Merchandise	-351	-185	-1 172	-1 091
General external costs	-3 250	-3 722	-13 895	-11 160
Payroll expenses	-7 917	-7 187	-28 419	-21 620
Depreciation, tang. and intang. assets	-743	-766	-2 775	-2 834
Depreciation, goodwill	-75	-75	-298	-149
Total costs	-12 337	-11 935	-46 560	-36 854
Operating income	1 878	1 088	5 506	3 604
PROFIT FINANCIAL ON ITEMS				
Interest and similar revenues	132	113	511	281
Interest expenses and similar costs	-57	-5	-132	-90
Total financial items	75	108	379	191
Resultat efter finansiella poster	1 953	1 196	5 885	3 795
TAXES	0	23	0	23
Earnings	1 953	1 219	5 885	3 818

Earnings per share, SEK				
Per average no. shares	0,7	0,4	2,0	1,3
After dilution	0,7	0,4	2,0	1,3
No. outstanding shares	_			
Average no. Shares during the period	2 916 511	2 905 364	2 908 156	2 836 988
No. Shares at period end	2 925 864	2 905 364	2 925 864	2 905 364
No. Shares a full dilution at period end	2 977 864	2 981 864	2 977 864	2 981 864

Group Balance Sheet

ASSETS	notes	2003-12-31	2002-12-31
Goodwill		2 523	2 820
Other intangible fixed assets		4 307	5 353
Tangible fixed assets		538	587
Total fixed assets		7 368	8 760
Current assets			
Inventory		17	30
Work in progress		70	215
Accounts receivable		15 788	17 750
Other receivables		2 155	1 064
Accrued license revenues		303	382
Deferred exp. and accrued			
revenue		504	1 633
Cash in hand and at the bank		20 601	11 456
Total current assets		39 438	32 530
Total assets		46 806	41 290
EQUITY AND LIABILITIES			
Restricted equity			
Share capital		5 852	5 811
Restricted reserves		5 273	27 937
-			
Total restricted equity		11 125	33 748
Non-restricted equity			
Loss brought forward		-16	-26 602
Net profit for the period		5 885	3 818
Total non-restricted equity		5 869	-22 784
Total equity	2	16 995	10 964
Provisions		0	250
Minority interests		0	0
LIABILITIES			
Long-term liabilities			
Loans against promissory notes		250	550
Checking account facility		0	798
Other liabilities		0	250
Total long-term liabilities		250	1 598
Accounts payable		1 845	2 905
Advance payments from custome	rs	174	666
Loans against promissory notes		200	0
Other liabilities		3 658	3 408
Deferred maintenance revenues		17 613	15 717
Accrued costs and deferred rever	nues	6 071	5 782
Total short-term liabilities		29 561	28 478
Total equity and liabilities		46 806	41 290
Pledged assets		1 500	1 500
Contingent liabilities		20	100
		_3	

Group Cash Flow Analysis

	2003-01-01	2002-01-01
Cash flow from current operations	2003-12-31	2002-12-31
Earnings after net financial items	5 885	3 795
Adjustments for items not included in cash flow	0	0
Depreciation	3 073	2 983
Losses on exchange	0	0
Change in interest debt	-123	-99
Translation difference	-250	273
	8 585	6 952
Income tax paid	0	0
Cash flow from current operations		
before changes in operating capital	8 585	6 952
Change in working capitals		
Increase/decrease in inventories	13	-11
Increase/decrease in assets	2 224	-5 125
Increase/decrease in short term liabilities	1 083	10 695
Cash flow from current operations	11 905	12 511
Cash flow from investments		
Acquisition of subsidiary	0	-98
Acquisition of intangible assets	-1 417	-6 151
Acquisition of tangible assets	-263	-406
Cash flow from investments	-1 680	-6 655
Financing activities		
Issue of new shares	246	1 100
Stock option sales	22	149
Increase/decrease of long-term liabilities	-1 348	1 598
Cash flow from financing activities	-1 080	2 847
PERIOD CASH FLOW	9 145	8 703
Liquid assets at period start	11 456	2 753
Liquid assets at period end	20 601	11 456
-		

Group Segment Analysis

	Swe	den	Other Nordics		Others		Total	
REVENUES	2003	2002	2003	2002	2003	2002	2003	2002
License&maintenance	32 257	27 396	1 768	2 030	1 337	4 559	35 361	33 984
Hardware	1 024	957	0	0	0	0	1 024	957
Consultancy& training	11 736	1 550	193	245	2 620	579	14 549	2 374
Total Revenue	45 017	29 903	1 961	2 275	3 956	5 137	50 934	37 315
								0
EARNINGS								
Income per area	25 846	17 602	1 255	1 794	<i>-</i> 553	1 381	26 547	20 778
Non allocated costs							-21 042	-17 174
OPERATING INCOME							5 506	3 604
Financial items							379	191
EARNINGS							5 885	3 795

Jeeves primary segment is geographical area. Jeeves has only one product, the ERP system, which involves no additional reporting in secondary segments. Jeeves is mainly a software development company, where a large part of the cost is not allocable to the geographical areas.

Accounting principles and notes

The interim report has been drawn up in accordance with the Swedish Annual Accounts Act and the recommendation RR 20 (interim reports) of the Swedish Financial Accounting Standards Council. The same accounting principles as for the annual accounts for 2002 have been applied, including the observance of the new recommendations of the Swedish Financial Accounting Standards Council that came into force January 1st 2003, and which bear on the Company's accounts.

The following new recommendations that are now adopted are RR 22 – Presentation of Financial Statement, RR 25 – Segment reporting, RR 26 – Events After the Balance Sheet and RR27 – Financial instruments. In this interim report, these recommendations do not have a monetary effect on the Company's result and financial position. After reviewing the other new recommendations that will be adopted as of 1 January 2003, the Company has come to the conclusions that these will not appreciably affect this report.

Note 1 Net turnover	2003-10-01	2002-10-01	2003-01-01	2002-01-01
Comprises from the following:	2003-12-31	2002-12-31	2003-12-31	2002-12-31
License and maintenance revenues	9 674	9 529	35 361	33 984
Hardware revenues	167	201	1 024	1 158
Consultancy and training revenues	3 918	3 012	14 549	4 439
	13 759	12 742	50 934	39 581
Note 2 Changes in equity			2003-12-31	2002-12-31
Equity at period start			10 964	5 994
Net profit for the period			5 869	3 818
Acquisition			0	1 100
Issue of shares (employee option programme)			246	
Options			22	149
Differences on conversion			-106	-97
Equity at period end			16 995	10 964

About Jeeves

Jeeves Information Systems AB (JIS) develops business systems for medium -sized companies in the manufacturing, commercial, and service sectors. The company, which has a staff of 45, focuses on product development while sales are dealt with by 300 committed and expert employees and consultants with special and sector-specific skills within various business processes. JIS collaborates with 15 partners throughout the world, with partners being represented at 20 locations in Sweden alone. The company's main product is Jeeves Enterprise, which is installed at more than 900 companies and has over 13,000 users. The present operation started in 1992 and the company has been listed on the Stockholm Stock Exchange O-list since 1999.

About Jeeves Enterprise

The Jeeves Enterprise business system is a complete business system in a Windows environment, which thanks to its openness is an unbeatable platform for web applications and e commerce. Thanks to our unique design, customer adaptations are preserved upon update to a later version. The software contains a comprehensive range of routines from Accounting, Logistics, Service, Time & Project to CRM (Customer Relationship Management) and SCM (Supply Chain Management). Jeeves Enterprise has a flexible and customizable user interface that also contains a powerful macrolanguage that is used for customer adaptations. The flexibility and adaptability available in Jeeves Enterprise also makes it a suitable solution for large-scale enterprises wanting a common business system for their medium-sized and smaller subsidiaries.

For more information: www.jeeves.se

