



## NEWS RELEASE

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# Alfa Laval develops the supply of installation material for fluid handling

**Alfa Laval, a world leader in centrifugal separation, heat transfer and fluid handling, has restructured and concentrated its global manufacturing and logistics during the past years. A further step is now taken to develop the supply of installation material for fluid handling.**

The Alfa Laval Group is the world's largest supplier of installation material. It is part of the offering to the beverage, dairy, food processing and biotech & pharmaceutical industries, all of which have stringent hygiene and safety requirements.

The nature of the installation material business demands competitive pricing, high levels of availability and on-time delivery. Developing the supply chain is part of Alfa Laval's overall focus to secure growth opportunities in the marketplace.

"The manufacturing of high volume installation material will be concentrated to our factories in China and India, whereas the lower volume items will be outsourced to local and regional manufacturers", says Göran Mathiasson, Executive Vice President and Head of Operations. "As a result of these changes we are leaving the unit in Mexico and expanding our activities in Kunshan, China."

Alfa Laval has manufactured fluid handling equipment in Kunshan since 1997. Kunshan will add around 90 employees to manage the new volume, giving a grand total of 210 employees.

### **Editor's note**

**Alfa Laval** is a leading global provider of specialized products and engineering solutions based on its key technologies of heat transfer, separation and fluid handling.

The company's equipment, systems and services are dedicated to assisting customers in optimizing the performance of their processes. The solutions help them to heat, cool, separate and transport products in industries that produce foods and beverages, chemicals and petrochemicals, pharmaceuticals, starch, sugar and ethanol. Alfa Laval's products are also used in power plants, aboard ships, in the mechanical engineering

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industry, in the mining industry and for wastewater treatment, as well as for comfort climate and refrigeration applications.

Alfa Laval's worldwide organization works closely with customers in nearly 100 countries to help them stay ahead in the global arena.

Alfa Laval is listed on the Stockholm Exchange and, in 2003, posted annual sales of about SEK 14 billion (approx. 1.5 billion euros). The company has some 9,400 employees.

For further information, please visit the Alfa Laval website at [www.alfalaval.com](http://www.alfalaval.com)

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