



Press release April 19, 2004

## Swedish Civil Aviation Administration is new Song Networks customer

**Song Networks Holding AB's (Stockholmsbörsen: SONW) Swedish subsidiary Song Networks Svenska AB has signed an agreement with the Swedish Civil Aviation Administration for delivery of directly connected telephony. The new business transaction was concluded following a sub-order from the Swedish Agency for Public Management agreement in which Song Networks offered the best combination of high operational reliability and a low price. The agreement runs for 2 years, with an option to extend it for a further year and has a total value of SEK 14,2 million.**

"We are delighted to have the Swedish Civil Aviation Administration as a customer," says Mats Almgren, Sales and Marketing Director of Song Networks. "Their activities call for a high level of availability and operational reliability. It is even more satisfying to be able to meet their requirements and also offer a solution which allows cost savings," he continues.

The agreement will provide the Swedish Civil Aviation Administration with directly connected telephony based on Song Networks' own fiber network. Under the agreement, Arlanda will have a redundant solution that contributes towards operational reliability.

"We chose Song Networks because they had the best offer. We look forward to having the new solution on site," says Sven-Göran Karlson, Procurement Manager at the Swedish Civil Aviation Administration.

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### **About Song Networks (Stockholmsbörsen: SONW)**

Song Networks is a data and telecommunications operator with activities in Sweden, Finland, Norway and Denmark. The Company's business concept is to offer the best broadband solution for data communication, Internet and voice to businesses in the Nordic region. The Company was founded in 1995 in Sweden and has approximately 840 employees. The head office is located in Stockholm and the Company has 23 offices located in the Nordic region.

[www.songnetworks.net](http://www.songnetworks.net)

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