

Atea increased profitability in Q2 and strengthened its Nordic position further to acquisitions in Finland.

Press release – Stockholm, 5 August 2004

Atea, the Nordic region's leading one-stop supplier of IT products and related services, reports turnover of SEK 1,315m for the second quarter 2004 (SEK 1,321m for the second quarter 2003).

The operating profit before amortisation of goodwill (EBITA) for the second quarter 2004 amounted to SEK 29m (SEK 26m), and profit before tax to SEK 20m (SEK 17m). The two companies acquired in Finland, Novosys Oy och X-Way Oy, became part of the Group in June 2004.

Summarised results for the first half-year are turnover of SEK 2,563m (SEK 2,545m), with an operating profit before amortisation of goodwill (EBITA) of SEK 42m (SEK 43m), and profit before tax of SEK 23m (SEK 26m). Operating results improved in Finland and Denmark compared with the same period 2003. Sweden continues to report satisfactory profitability, while Norway shows slightly weaker operating results than last year.

"In line with our growth strategy, we strengthened our position in Finland in the second quarter through the acquisition of Novosys and X-Way from WM-data. This move has already provided positive results from both marketing and profitability aspects. The integration process commenced in June will also influence the third quarter. We continue to develop and consolidate our position as the Nordic region's leading supplier of IT products, infrastructure and related services," says Thomas Keifer, CEO of Atea.

Atea employs about 850 people in the Nordic region, and the CEO is Thomas Keifer. Turnover in 2003 amounted to SEK 4,917m. In June 2004, Atea acquired Novosys Oy and X-Way Oy in Finland with a combined turnover in 2003 of approximately SEK 1,200m. Atea is owned by 3i, WM-data, as well as the management of Atea.

www.atea.com

(where photographs of Atea's contact persons are also available under "Pressrum")

For further information, please contact:

Atea

Thomas Keifer, CEO

Tel: +46 (0)709-197131

E-mail: thomas.keifer@atea.com

Atea

Tomas Kihlstrand, CFO

Tel: +46 (0)709-197132

E-mail: tomas.kihlstrand@atea.com

Atea

Johan Scherlin, Marketing and Information

Tel: +46 (0)709-197135

E-mail: johan.scherlin@atea.com