

### FOR IMMEDIATE RELEASE

September 22, 2004

### TELE2 OFFERS SEK 75 PER SHARE FOR SONG NETWORKS

Tele2 AB ("Tele2"), the leading alternative pan-European telecommunications company, today announced a cash offer to purchase all of the outstanding shares, and convertible debentures (the "Offer") of Song Networks Holding AB ("Song Networks"). The acquisition enables Tele2 to expand its product offering to Nordic residential and business customers. The combination is expected to create annual synergies of over MSEK 300 when Song Networks has been integrated into Tele2, and will be earnings and cash flow accretive for the full year 2005. The Offer is made through Tele2 Sverige AB ("Tele2 Sverige") a wholly owned Swedish subsidiary of Tele2.

### Tele2 is offering SEK 75 per Song Networks share, valuing Song Networks at SEK 4.4 billion.

Lars-Johan Jarnheimer, CEO of Tele2, commented: "This acquisition is entirely consistent with the strategy Tele2 has communicated over the past few years. Our plan is simple. First we build a customer base, and when it has reached a critical mass, it makes sense in certain cases to integrate backwards to lower costs. Increasing our infrastructure ownership in the Nordic region through the acquisition of Song Networks is such a case.

This acquisition has two key benefits for Tele2: firstly, it gives us profitable access to the residential DSL base in the Nordic countries; and secondly, it allows us to strengthen our business offering in Sweden and to significantly enhance our business product portfolio in Denmark, Norway and Finland. It is also important to emphasise that, because of expected synergies, Tele2 will run Song Networks much more efficiently than any other party."

#### Rationale for the acquisition

The strategic rationale behind the acquisition is compelling. The acquisition of Song Networks will benefit Tele2's operations by:

- Providing Tele2 with a Nordic ADSL platform covering 1.3 million households (corresponding to 150 PoPs) in Sweden by the end of 2004, as well as an extensive ADSL network in Denmark, Finland and Norway with 91, 179 and 112 PoPs respectively;
- Enabling access to 70-80% of all companies with over 10 employees in Sweden, Norway, Denmark and Finland;
- Making Tele2 the second largest provider of IP-VPN solutions in the Nordic region; and by
- Complementing Tele2's current residential product portfolio with a strong corporate portfolio in the Nordic market, and enabling Tele2 to cross-sell a range of products, including ADSL and IP-VPN.

# **Expected synergies**

The acquisition of Song Networks is expected to generate synergies reaching over MSEK 300 on an annualised basis by the end of 2006. This will be achieved through:

- Co-ordinating marketing activities and managing only one brand;
- Rationalisation of overlapping functions and premises;
- Cross selling to the enlarged customer base; and
- Optimising the network architecture and infrastructure.

### The Offer in brief

Tele2 is offering SEK 75 in cash for each ordinary share in Song Networks. Tele2 is also offering holders of Song Networks' preference shares the same consideration per share as is offered for ordinary shares, and holders of Song Networks' convertible debentures a cash amount corresponding to SEK 75 per underlying share as if tendered convertible debentures were exercised in full. The Offer values the total outstanding share capital of Song Networks at approximately SEK 4.4 billion on a fully diluted basis. No commission will be charged for tendering of shares and convertible debentures.

### **Bid premium.** The Offer represents:

- A bid premium of 4.9% based on the last price paid for Song Networks ordinary shares on the Stockholm Stock Exchange on September 21, 2004, SEK 71.5, the last trading day prior to the Offer;
- A bid premium of 57.9% based on the last price paid for the ordinary shares on September 13, 2004, SEK 47.5 the last trading day prior to the offer made by TDC A/S ("TDC"). The Offer is 7.1% higher than TDC's cash offer (SEK 70 per share) and 14.0% higher than TDC's share offer (0.2577 TDC shares for each share in Song Networks) based on the closing price in the TDC share September 21, 2004, DKK 209.8;
- A bid premium of 65.4%, based on the volume-weighted average price of the ordinary shares during one month prior to TDC's announcement of its offer (August 13, 2004 to September 13, 2004);
- A bid premium of 38.7% on the volume-weighted average price of the ordinary shares during one year prior to the announcement of TDC's offer (September 15, 2003 to September 13, 2004); and
- A 92.3% increase on the nominal value of the convertible debentures issued by Song Networks.

**Offer document.** An offer document detailing the Offer is expected to be distributed to Song Networks' shareholders and holders of convertible debentures on or around October 13, 2004.

Acceptance period and settlement. The acceptance period is expected to begin on or around October 13, 2004 and end on or around November 3, 2004. Cash settlement is expected to occur approximately five business days after an announcement that the conditions to the Offer have been satisfied or that the Offer will be completed. Tele2 reserves its right to extend the acceptance period, as well as to postpone the settlement of the Offer.

### Press conference and conference call

A press conference will be held today, September 22, at 09.00 CET at Tele2 Sverige's premises, Borgarfjordsgatan 16, Kista.

A conference call for the financial community will be hosted today, September 22, at 14.00 CET (13.00 UK time). Please dial: +46 (0)8 5661 8494 (Sweden), or +44 (0)20 7984 7582 (UK and international). A replay will be available for 14 days after the conference call. To access the replay, please dial: +46 (0)8 5661 8497 (Sweden), or +44 (0)20 7984 7578 (UK and international). Replay passcode: 903253.

Presentation material will be available on www.tele2.com.

#### THE OFFER

Tele2 offers SEK 75 per share in cash for each ordinary share in Song Networks. The same consideration per share is also offered to holders of Song Networks' preference shares. Tele2 offers the holders of Song Networks' convertible debentures a cash amount corresponding to SEK 75 per underlying share as if tendered convertible debentures were exercised in full, which is equivalent to 192.3% of the nominal value of the convertible debentures.

The Offer values the total outstanding share capital of Song Networks at approximately SEK 4.4 billion on a fully diluted basis.

No offer is made for the outstanding warrants to subscribe for new shares in Song Networks.

Song Networks' shares are listed on the O-list (ATTRACT40) on the Stockholm Stock Exchange.

The volume-weighted average price of Song Networks' ordinary shares during one month prior to the announcement of the TDC offer was SEK 45.4. The closing price of Song Networks' ordinary shares on the Stockholm Stock Exchange on September 13, 2004, the last day of trading prior to the announcement of the TDC offer, was SEK 47.5.

The Offer represents a premium of 65.4% in relation to the volume-weighted average price of Song Networks' ordinary shares during one month prior to TDC's announcement on September 14, 2004 and a premium of 57.9% in relation to the closing ordinary share price on September 13, 2004.

At the time of the announcement of the Offer, Tele2 owns, directly and indirectly, 5,300,000 shares representing 10.1% of the votes and 9.5% of the shares in Song Networks. Tele2's holding after conversion of all convertible debentures amounts to 9.6% of the votes and 9.1% of the capital.

The Rules of The Swedish Industry and Commerce Stock Exchange Committee concerning public offers for the acquisition of shares (2003) and the published decisions by the Swedish Securities Council regarding the interpretation and application of the Rules apply to the Offer.

### Strategic rationale for the acquisition

The strategic rationale behind the acquisition is compelling. The acquisition of Song Networks will benefit Tele2's operations by:

- Providing Tele2 with a Nordic ADSL platform covering 1.3 million households (corresponding to 150 PoPs) in Sweden by the end of 2004, as well as an extensive ADSL network in Denmark, Finland and Norway with 91, 179 and 112 PoPs respectively;
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- Making Tele2 the second largest provider of IP-VPN solutions in the Nordic region; and by
- Complementing Tele2's current residential product portfolio with a strong corporate portfolio in the Nordic market, and enabling Tele2 to cross-sell a range of products, including ADSL and IP-VPN.

### **Synergies**

The acquisition of Song Networks is expected to generate synergies, reaching over MSEK 300 on an annualised basis by the end of 2006. This will be achieved through:

- Co-ordinating marketing activities and managing only one brand;
- Rationalisation of overlapping functions and premises;
- Cross selling to the enlarged customer base; and through
- Optimising the network architecture and infrastructure.

## **Financial implications for Tele2**

The acquisition of Song Networks is expected to generate synergies, reaching over MSEK 300 on an annualised basis by the end of 2006. Approximately 50% percent of the synergies are estimated to materialise during 2005.

Implementation costs are estimated to be MSEK 100 in total for 2005 and 2006. The acquisition of Song Networks is estimated to give a positive contribution to earnings per share in Tele2 as from 2005. Tele2 expects that Song Networks will be consolidated as from January 1, 2005, should the Offer be completed.

### Financing of the Offer

The Offer will be debt financed. Tele2 Sverige has received a committed financing offer regarding the Offer. The receipt of the funds will be conditional upon no material adverse change in Tele2's or Song Networks' financial conditions and operations occurring after the announcement of the Offer, whereupon material adverse change shall mean any event that materially adversely affects Tele2's or Song Networks' liquidity or results during the current financial year and which reasonably could not have been anticipated by Tele2 at the time of announcement of the Offer. The Offer may in addition be partially financed by existing cash resources.

### **Conditions to the Offer**

Completion of the Offer is conditional upon:

- 1. The Offer being accepted to such an extent that Tele2 becomes the owner of more than 90% of the total number of the shares and votes in Song Networks on a fully diluted basis;
- 2. Song Networks not taking any measures which would typically have an adverse effect on the prerequisites for making the Offer or its implementation, including disposing of a material part of its assets or otherwise essentially changing the ordinary course of its business in conflict with past practice;
- 3. Prior to an announcement that the Offer will be completed, no other party announcing an offer to acquire shares in Song Networks on terms which are more favourable than the Offer for the shareholders and holders of convertible debentures in Song Networks;
- 4. All necessary approvals and clearances from authorities in Sweden and elsewhere in connection with the Offer or the acquisition of Song Networks, including competition authorities, having been obtained on terms acceptable to Tele2;

- 5. Prior to an announcement that the Offer will be completed, neither the Offer nor the acquisition of the shares and convertible debentures in Song Networks being rendered partially or wholly impossible or significantly impeded as a result of legislation, regulation, any decision of court or public authority, or other comparable measures beyond Tele2's control in Sweden or elsewhere;
- 6. No information regarding Song Networks, which has been made public by Song Networks before the Offer was announced, being materially inaccurate or misleading, and no information, which should have been made public by Song Networks before the Offer was announced, having been omitted from public disclosure by Song Networks before such point in time;
- 7. No material adverse change in Tele2's or Song Network's financial conditions and operations occurring after the announcement of the Offer; whereupon material adverse change shall mean any event that materially adversely affects Tele2's or Song Network's liquidity or results during the current financial year and which reasonably could not have been anticipated by Tele2 at the time of announcement of the Offer; and
- 8. Tele2 Sverige receiving the funds under the debt financing of the Offer as set out above under "Financing of the Offer".

The Offer may only be withdrawn with reference to the non-fulfilment of the conditions in sections 2, 4, 5, 6, 7 and 8 above if the non-fulfilment is of material importance for Tele2's acquisition of the shares and convertible debentures of Song Networks.

Tele2 reserves its right to waive, in whole or in part, any or all of the conditions above, and, with respect to condition 1 above, to complete the Offer at a lower level of acceptance.

### **Preliminary timetable**

An offer document, detailing the Offer is estimated to be published and distributed to the shareholders and holders of convertible debentures of Song Networks on or around October 13, 2004. The acceptance period of the Offer is expected to begin on or around October 13, 2004 and end on or around November 3, 2004 with cash settlement expected to occur approximately five business days after an announcement that the conditions to the Offer have been satisfied or that the Offer will be completed. Tele2 reserves the right to extend the acceptance period, as well as to postpone the settlement of the Offer.

### Identity of the bidder

The Offer is made through Tele2 Sverige AB, organisation number 556267-5164, a Swedish limited liability company. Tele2 Sverige AB is an operating company offering services under the brands Tele2, Comviq, Kabelvision, Optimal, Tango, Datametrix, Uni2, Everyday och Get2Net. Tele2 Sverige AB is a wholly owned Swedish subsidiary of Tele2 AB, a company listed on the Stockholm Stock Exchange and Nasdaq.

### Song Networks in brief

Song Networks is a leading Nordic telecom operator. Based on its own infrastructure, Song Networks offers a wide range of data communication and telephony services within Sweden, Finland, Norway and Denmark. The company possesses leading-edge expertise within data communications, and focuses on delivering IP-VPN and Internet Access services to business customers. Song Networks has around 14,300 customers, 3,000 of these are directly connected to the company's 19,000 km of fibre network. The company was founded in 1995 and has approximately 860 employees. The head office is located Stockholm and the company has 23 offices located in the Nordic region.

# **Key financials in Song Networks**

				Last twelve months
	2001	2002	2003	( Q3 2003 - Q2 2004)
Operating revenues	2,168	2,325	2,261	2,328
EBITDA	-531	-83	133	241
Net result	-1,825	-2,284	35	130
Financial net debt (-) / net cash (+)	-4,126	194	531	397

Source: Song Networks 2002 and 2003 annual reports and Jan-Jun 2004 interim report.

## **Advisers**

Nordea Corporate Finance and Rothschild are acting as financial advisers to Tele2 in connection with the Offer.

Stockholm, Sweden, September 22, 2004

**Tele2 Sverige AB** 

### **CONTACTS**

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Tele2 is Europe's leading and profitable alternative telecom operator. Tele2 always strives to offer the market's best prices. With our unique values, we provide cheap and simple telecom for all Europeans every day. We have close to 25 million customers in 24 countries. We offer products and services in fixed and mobile telephony, Internet access, data networks, cable TV and content services. Our main competitors are the former government monopolies. Tele2 was founded in 1993 by Jan Stenbeck and has been listed on the Stockholm Stock Exchange since 1996. The share has also been listed on Nasdaq since 1997. In 2003 we had operating revenue of SEK 36,911 million and reported a profit of SEK 5,710 million (EBITDA).

The Offer is not being made, directly or indirectly, in or into the United States, Canada, Australia or Japan, or by use of the mails, or by any means or instrumentality (including, without limitation, facsimile transmission, telephone and the internet) of interstate or foreign commerce, or of any facility of a national securities exchange, of the United States, Canada, Australia or Japan and the Offer cannot be accepted by any such use, means, instrumentality or facility or from within the United States, Canada, Australia or Japan. Accordingly, copies of this document, the Forms of Acceptance and any related documents are not being and must not be mailed or otherwise distributed or sent in or into the United States, Canada, Australia or Japan, including to Song Networks shareholders with registered addresses in the United States, Canada, Australia or Japan or to persons whom Tele2 knows to be custodians, nominees or trustees holding Song Networks shares for persons in the United States, Canada, Australia or Japan. Persons receiving such documents (including, without limitation, custodians, nominees and trustees) should not distribute or send them in, into or from the United States, Canada, Australia or Japan or use such mails or any such means, instrumentality or facility in connection with the Offer, and so doing will render invalid any related purported acceptance of the Offer.

In addition the Offer is not directed towards any person, whose participation requires an additional prospectus, registration or other measures than those required by Swedish law. No documentation relating to the Offer may be distributed in or into any country where such distribution or offering requires an additional prospectus, registration or other measures than those required by Swedish law.

This press release is a translation from the Swedish language. In the event of any discrepancy between the Swedish version and the English version, the Swedish version shall prevail.

Song Networks Holding AB's shareholders are advised to read the offer documentation because it will contain important additional information relating to the Offer.

Statements in this announcement relating to future status or circumstances, including statements regarding future performance, growth and other trend projections and the other benefits of the Offer are forward-looking statements. These statements may generally, but not always, be identified by the use of words such as "anticipates", "intends", "expects", "believes", or similar expressions. By their nature, forward-looking statements involve risk and uncertainty because they relate to events and depend on circumstances that will occur in the future. There can be no assurance that actual results will not differ materially from those expressed or implied by these forward-looking statements due to many factors, many of which are outside the control of Tele2 AB and Song Networks Holding AB, including the effect of changes in general economic conditions, the level of interest rates, fluctuations in demand for Song Networks Holding AB's products, competition, technological change, employee relations, planning and property regulations, natural disasters and the potential need for increased capital expenditure.