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## Carmen Systems signs major deal with Delta Air Lines

**Carmen Systems AB announces that Delta Air Lines, the world's second largest airline in terms of passengers carried, has signed a long-term agreement for the use of Carmen's Crew Planning solutions. The agreement covers the Carmen Crew Pairing and Carmen Crew Rostering products for more than 22,000 crew members. A significant number of these are operating rosters created with Carmen. Delta's low-fare service, Song, is also included in the contract.**

According to Joe Kolshak, Delta Air Lines Senior Vice President and Chief of Operations, Delta has already uncovered considerable savings by operating new pairings for their flight crews. "We have been very impressed with Carmen's solutions which have helped generate substantial improvements in productivity and operational reliability as we transform Delta into a more competitive, viable airline."

Paulette Corbin, Delta Air Lines Senior VP of In-Flight Services, says that Carmen Systems is one of several profit improvement initiatives that Delta introduced this year. "We regard Carmen Systems as a strategic partner. Their unique combination of production and decision support tools allows Delta to achieve significant operational cost savings while maintaining flexibility and choice for our crews."

Carmen Systems President and CEO, Per Norén said, "We are very proud of our partnership with Delta. The agreement firmly establishes Carmen in the US market and further emphasizes our capability of combining efficiency and flexibility. At Delta we support both the established North American system with Bidlines as well as the more tailor-made rostering with individual preferences. In a business environment where flexibility and adaptability are key to survival, the IT systems must support many different processes."

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*Carmen Systems AB supplies integrated planning and decision-support solutions for clients found primarily in the airline and railway industry. Clients include Aeroméxico, Air France, Alitalia, British Airways, Iberia, KLM, Lufthansa, Northwest Airlines, Philippine Airlines, SAS, Saudi Arabian Airlines, Virgin Atlantic Airways, Deutsche Bahn and SJ, Green Cargo. Carmen Systems is a rapidly expanding organization with 190 employees from 26 countries. Carmen Systems participates in joint research and software development at some of the world's leading universities. Company headquarters is in Göteborg, Sweden and features the largest R&D department in the business.*