

The Swedish Police Service chooses Atea for an extensive IT rationalisation project

Press Release – Stockholm, 12 November 2004

The Swedish Police Service's new national organisation, formed on 1 January this year, has chosen Atea as supplier of IT products and services and as logistics partner. The contract is part of an extensive IT rationalisation process currently being implemented by the Swedish Police Service. The ambition is to reduce costs by 25 percent over a period of five years through coordinated purchasing and more effective IT operations, along with the creation of a standardised PC platform and new infrastructure for the future. The replacement of 21,000 PC workplaces is planned for the next two years, of which 7,000 in the first stage with an initial value of approximately SEK 80 million.

In addition to products such as computers, screens, printers and other related equipment, Atea will provide services such as configuration, marking, unpacked delivery, installation, as well as the management and recycling of obsolete and worn-out equipment in an environmentally and secure manner.

"We have carefully reviewed potential suppliers. Atea is alone in being able to offer a comprehensive and proven holistic solution where they take care of all aspects, including logistics. Quite simply, they propose the best comprehensive offer," says Paul Bärlund, IT Manager of PV IT.

"We are about to implement a very extensive project within a short period of time, and need a partner with resources, expertise and experience who can also act as a complement to ourselves within the areas concerned," continues Paul Bärlund.

"This is one of the most interesting and comprehensive contracts within our sector this year, and I see it as a sign that our business model and our working methods continue to gain ground. We look forward to helping the Police Service to achieve their ambitious IT rationalisation objectives," says Anders Bergström, CEO of Atea Sweden.

Atea is the leading Nordic company within sales, distribution and integration of IT products and IT infrastructure. The Atea Value Chain enables Atea to offer a comprehensive concept of IT product management. Atea's business concept is to simplify and rationalise customers' management of IT products throughout the entire life cycle.

Atea employs about 850 people in the Nordic region, and the CEO is Thomas Keifer. Turnover in 2003 amounted to SEK 4,917m. In June 2004, Atea acquired Novosys Oy and X-Way Oy in Finland with a combined turnover in 2003 of approximately SEK 1,200m. Atea is owned by the international investment company 3i, WM-data, as well as the management of Atea.

www.atea.se (where photographs of Atea's contact persons are also available under "Pressrum")

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