



Song Networks signs major telephony contract with Lyse Tele

Song Networks Holding AB's (Stockholmsbörsen: SONW) Norwegian subsidiary Song Networks AS has extended its strategic cooperation with Lyse Tele AS. Song Networks will now be responsible for traffic for Lyse Tele's 8,500 telephony subscribers and thereby replaces Telenor as Lyse Tele's supplier of fixed telephony. The agreement runs for 2 years and has a value of about NOK 40 million.

Lyse Tele's broadband offering, which comprises telephony, TV and Internet, known as their triple-play service, is a success for the Rogaland based corporation in Norway. In a short period of time the company has gained 8,500 customers locally. The company is now changing telephony supplier for its private customers, from Telenor to Song Networks.

"We already have a good working relationship with Song Networks within the data area. Based on an overall assessment of the various players in the market for fixed telephony we chose to extend our cooperation with Song Networks," says Toril Nag, Managing Director at Lyse Tele.

Song Networks has already established a significant position in the Oslo-Stavanger corridor where it has invested in its own broadband infrastructure. Song Networks also has considerable experience in offering services to companies that supply data and telephony services to their customers or members.

"We offer our services to the corporate market and public sector. At the same time many private customers benefit from our services through agreements such as this one with Lyse Tele," says Managing Director Ketil Kivedahl at Song Networks. "The agreement confirms that we are very competitive as a service provider in this area. Our strategy of delivering the best performance in relation to price was an important factor for Lyse Tele. At the same time we are proud that one of Europe's most innovative suppliers to the domestic market has chosen us also for this service," says Kivedahl.

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About Song Networks, (Stockholmsbörsen: SONW)

Song Networks is a leading Nordic telecom operator. Based on its own infrastructure, Song Networks offers a wide range of data communication and telephony services within Sweden, Finland, Norway and Denmark. The company possesses leading-edge expertise within data communications, and focuses on delivering IP VPN and Internet Access services to business customers. Business customers are connected at competitive prices to the Group's DSL and fiber network, which offers high capacity and the best coverage in the Nordic region. Song Networks' main competitive advantage is the ability to offer efficient and technically advanced communications solutions in combination with a personal reception and top-quality customer service. The company was founded in 1995 and has approximately 860 employees. The head office is located Stockholm and the company has 22 offices located in the Nordic region. www.songnetworks.net