



Song Networks reaches deal with Visma Advantage AS

Song Networks Holding AB's (Stockholm stock exchange: SONW) Norwegian subsidiary Song Networks AS has reached a deal with Visma Advantage AS for the provision of fixed telephony and Internet access to Visma Advantage's customers. Annually, the deal is worth minimum NOK 20 million and will run until further notice.

Visma Advantage AS is a purchasing partner for more than 1,500 companies in Norway. The deal appoints Visma Advantage as the provider of Song Networks' services to its corporate customers.

"We have entered into a long-term agreement and close collaboration with Song Networks. We chose Song Networks to be our supplier based on the company's offensive approach towards their indirect distribution channels, automated delivery processes and top service quality," says Bård Bronken Valasjø, Purchasing and Partner Director at Visma Advantage AS.

"We have already established a good working relationship with the Visma Group, and the deal with Visma Advantage AS confirms our highly competitive status with respect to the reseller target group as well. We have given high priority to developing our indirect distribution channels and we have a clear division of work between us and our resellers, which strengthens both our and Visma's competitiveness," says Ketil Kivedahl, Managing Director of Song Networks AS.

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*About Song Networks, (Stockholmsbörsen: SONW)
Song Networks is a leading Nordic telecom operator. Based on its own infrastructure, Song Networks offers a wide range of data communication and telephony services within Sweden, Finland, Norway and Denmark. The company possesses leading-edge expertise within data communications, and*

focuses on delivering IP VPN and Internet Access services to business customers. Song Networks is a stable challenger of the former state-owned operators. Business customers are connected at competitive prices to the Group's DSL and fiber network, which offers high capacity and the best coverage in the Nordic region. Song Networks' main competitive advantage is the ability to offer efficient and technically advanced communications solutions in combination with a personal reception and top-quality customer service. The company was founded in 1995 and has approximately 860 employees. The head office is located Stockholm and the company has 23 offices located in the Nordic region. www.songnetworks.net