



## **NOTE signs exclusivity agreement with Parker Hannifin**

**NOTE has signed an agreement of strategic co-operation strategically with Parker Hannifin, one of the world's leading companies in the world within motion control. The agreement appoints NOTE to the exclusive supplier of EMS-services in Sweden. This means yet another multimillion order in Swedish Kronor for the Swedish company NOTE.**

The co-operation agreement is a result of a longer lengthy evaluation process where NOTE has produced a total concept for Parker "We are very proud of the agreement with Parker ", the President of NOTE, Erik Stenfors, tells us. "Parker has very high demands that we can supply services throughout the whole chain of values, which is development in production technique, purchase of components, manufacturing and in addition 100% delivery security", Stenfors continues.

For Parker it is not only to select a supplier but also to appoint a partner in know how. "To be a competitive EMS-supplier today you must be able to do so much more than just manufacture electronics", says Claes Oskarsson, Global Materials Manager, Parker Hannifin. "The products we develop must reach the market quickly and with the right quality at the right cost, that is where the producer has an decisive responsibility during the process of industrialization." Oskarsson concludes.

NOTE has been responsible for Parker's production in USA for a year now through ems-ALLIANCE™ – a global network that NOTE has created to fulfill the customers' needs for global production. "Our aim with the alliance is to enhance the production for the customer. The customers maintain contact with their local manufacturer, and the latter coordinates that will handle the contact with the manufacturing with the plant within the alliance that will be responsible for the manufacturing project. This means that Parker will keep their contact person in Sweden also even when the products are manufactured in other parts of the world." Erik Stenfors finishes.

### **About NOTE**

NOTE is one of Sweden's leading EMS suppliers (Electronics Manufacturing Services) with a turnover of about 100 million dollars and are located in Sweden; in Kista, Norrtelje, Torsby, Gothenburg and Lund.

NOTE are also represented in the Baltic States and Central Europe. The last five years NOTE has also been listed on the Swedish newspaper Svenska Dagbladet's list over the fastest growing companies in Sweden.

### **About Parker Hannifin AB**

Parker is one of the world's leading companies within motion control, with a turnover of about 6.700 million dollars and 45.000 employees in 46 countries.

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