## Optosof acquires Swedish Datastrategi and Finnish Webstation

The Stockholm Stock Exchange SBI list-quoted Internet group Optosof is expanding its operations. It has today, in accordance with the previously announced letter of intent, signed a finalized acquisition agreement with Swedish Datastrategi and Finnish Webstation.

"Our stated expansion strategy that acquisitions shall either provide Optosof with new expertise or represent establishment on a new market applies also to these two companies. We can now offer Datastrategi's leading edge expertise in Knowledge Management and Webstation's broad experience of database technology. The Webstation Internet-extranet-intranet solution "Tactics" is particularly interesting and we are going to apply it across the entire Optosof group," states Lennart Fernheden.

"Webstation also represents a natural step for us to enter the Finnish market, where Webstation will provide the basis for our expansion in Finland. Our objective to go on expanding - both geographically and in terms of personnel," continues Lennart Fernheden.

Datastrategi AB has 35 employees and is one of Sweden's leading companies in the field of Knowledge Management. The company bases its solutions completely on Microsoft products. Datastrategi AB had a preliminary 1999 turnover of some SEK 29 million and earnings of more than SEK 2 million. Budgeted turnover for 2000 is SEK 34 million with continued positive operating earnings. Datastrategi will be integrated with the Optosof subsidiary Clockwork and move into the Optosof premises at Stockholm Frihamn.—

WebStation Oy has its head office in Helsinki, Finland and is a company of 10 employees with operations centering on databased information systems for the Internet, extranet and intranet. In fiscal July 1998-June 1999 Webstation had a turnover of FIM 3 million and positive earnings of FIM 158,000. Budgeted turnover for July 1999-June 2000 is FIM 6 million and budgeted profit FIM 1 million. At present, Webstation has 10 employees and will continue be operated by the existing executive management team until further notice.

The two acquisitions will be paid for by a rights issue totalling 304,000 new B shares and a cash payment totalling SEK 18,750,000.

The Optosof group provides qualified, complete digitised media solutions for companies and organisations with emphasis on the Internet. The Group comprises the subsidiaries Clockwork Consulting AB, Clockwork AS, Optosof Sweden AB, Optosof Ltd, Optosof GmbH, Linewise AB, base8 AB, Freezone Hosting AB and Punkt Edu AB (56%) and has today some 160 employees in Sweden, Norway, the UK, Finland and Germany. Optosof has been quoted on the Stockholm Stock Exchange SBI list since July 1997. For further information visit the company's Web site at http://www.optosof.com/

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## Webstation

Webstation Oy, Helsinki, is one of Finland's most competent companies in the field of production of databased information systems for the Internet, extranet and intranet. Webstation has concentrated its development on structure and profitability and the company will form the foundation for the rapid, organic growth of the Optosof organisation. Webstation has developed a dynamic Internet-extranet-intranet solution for large and medium companies called 'Tactics', which will be of significance for the entire Optosof Group. The Webstation customers include Carnegie, Kemira Chemicals, Hewlett Packard and Xerox.

Web address: www.webstation.fi

## Datastrategi

Datastrategi, which has more than 35 employees and has built up its operations around Microsoft products, is today one of Sweden's leading Knowledge Management companies. In the autumn of 1999, Datastrategi collaborated with the Optosof subsidiary Clockwork in a number of projects. As a Microsoft Certified Solutions Provider, Datastrategi has developed several applications related to databases, Microsoft Office and the Internet with the goal of building up the communications basis in intranet solutions.

The Datastrategi customers are largely in the building and property sector. They include Vasakronan, ABB Facilities Management, John Mattsson Fastighets AB, Microsoft, Amplion, Skandia and Svenskt Papper.

Web address: www.datastrategi.se