



INTELLECTA

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## **PRESS RELEASE**

### **Intellecta and IntraLinks Form Strategic Alliance**

Intellecta (ICTA B, Stockholm Stock Exchange) , a leading Swedish print and communications company, has entered in to a strategic alliance with IntraLinks, the world's leading provider of secure online workspaces to the financial services industry. Under the terms of the agreement, Intellecta will introduce IntraLinks' On-Demand Workspaces™ to its clients in the Swedish/Scandinavian market.

"Intellecta Finanstryck is a well established printer of financial prospectuses. This is an important initiative for Intellecta as it strengthens our offerings to our financial and corporate customers," said Richard Ohlson, CEO of Intellecta. "We wanted to work with the provider with the most experience in servicing international deals. We found IntraLinks' security, customer service and global reach to be the best in the industry, and we are excited to partner with them."

For mergers and acquisitions deals, IntraLinks' secure virtual dealrooms replace the physical data rooms once used for due diligence. Traditionally, banks and their corporate clients collected paper documents in a physical room where buyers would visit one at a time to review the information. Using IntraLinks, firms can post these materials securely online, enabling buyers to conduct due diligence simultaneously and accelerating the deal process. Sellers can also use IntraLinks' reporting tools to monitor dealroom activity and gauge buyer interest.

In addition to mergers and acquisitions, IntraLinks has been adopted by the syndicated loans, alternative investments and life sciences communities and by the corporate legal, finance and operations teams of global companies. IntraLinks has facilitated projects with over 450,000 users, representing more than 35,000 organizations.

"IntraLinks has always recognized the importance of local knowledge in international business," said Chris Thomas, executive vice president of business development at IntraLinks. "Intellecta's years of experience working with Swedish/Scandinavian customers will help us to bring the market online faster."

#### **About Intellecta**

Intellecta is a leading communication and print group in the Scandinavian market. Within our two main areas, Communication services and Information logistics, we offer a unique mix of competences, products, services and solutions. The Group has 360 employees and nine offices in Sweden and Denmark, with annual sales of approximately SEK 420 M. [www.intellecta.se](http://www.intellecta.se)

### **About IntraLinks**

IntraLinks® On-Demand Workspaces™ connect business communities and accelerate the intelligent flow of information and documents among participants. Through IntraLinks' secure, neutral, online environments, companies are better able to compete globally by accelerating essential business processes, simplifying communication and fostering rapid workflow. IntraLinks is easily accessible anywhere, anytime using a web browser.

Since 1997, more than 450,000 participants representing over 35,000 organizations worldwide have used IntraLinks On-Demand Workspaces™ to communicate and collaborate on thousands of projects and transactions. IntraLinks has been adopted widely in the financial services and pharmaceutical industries, where its clients include AstraZeneca Pharmaceuticals LP, Bank of America, Bear Stearns, Deutsche Bank, FDIC, TD Securities, Thomas Weisel Partners and WestLB, among hundreds of others. Founded in 1996, IntraLinks is headquartered in New York with offices in Boston and London.

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