

## PRESS RELEASE



### **Pointsec appoints President for Wireless Solutions subsidiary to strengthen mobile carrier market presence**

**STOCKHOLM, Sweden, October 10, 2006** – Pointsec, the global leader and the provider of the de facto standard for enterprise security software for laptop and desktop PCs, PDAs and smartphones, has appointed Christopher Grahm as President of Pointsec Wireless Solutions, the company's business unit for developing and marketing endpoint encryption solutions for the carrier market. Pointsec Wireless Solutions was formed in April 2006 as a wholly owned subsidiary of Pointsec Mobile Technologies, with the purpose to streamline Pointsec's offering to mobile carriers, handset manufacturers, and to mobile communications solution providers.

Pointsec is a leader in encryption-based mobile data protection, with more and higher industry certifications than any competitive solution, innovative centralized management and the widest coverage of wireless platforms, where push e-Mail and other sophisticated mobile applications are proliferating.

From 2000 to 2006, Christopher Grahm was CEO of Ascade Telecom Software, where he initiated and successfully executed a strategic redirection, from a local Internet consulting company into a market-leading software provider for the international telecom carrier industry. Christopher also has experience from PricewaterhouseCoopers, as a management consultant focused on strategic consulting services for the telecom industry. Prior to Christopher Grahm, who assumed his position on September 1, Thomas Bill, former CEO of Protect Data AB, has been acting President of Pointsec Wireless Solutions.

"Christopher's solid experience from strategic sales in the telecom industry, and his extensive insights from building a global business are talents which we have emphasized when recruiting a leader for Pointsec Wireless Solutions," said Peter Larsson, CEO, Pointsec Mobile Technologies. "Christopher is a key addition to Pointsec management, working within an area where we expect significant growth ahead."

"Pointsec Wireless Solutions is off to a great start, with a market-leading product offering for mobile client security and an established global customer base," said Christopher Grahm. "We have a proven ability to meet mobile carriers' specific requirements on their suppliers."

#### **For further information please contact:**

Peter Larsson, CEO, Pointsec Mobile Technologies, tel. +46 84 59 54 00

Christopher Grahm, President, Pointsec Wireless Solutions, tel. +46 84 59 54 00,  
e-Mail: [christopher.grahm@pointsec.com](mailto:christopher.grahm@pointsec.com)

---

#### **About Pointsec**

Pointsec is the worldwide de facto standard for mobile device security – with the most customers deployed, highest level of certification and more complete device coverage than any other company. Pointsec delivers a trusted solution for automatic data encryption that guarantees proven protection at the most vulnerable point where sensitive enterprise data is stored – on mobile devices. By securing sensitive information stored on laptops, PDAs, smartphones, and removable media, enterprises and government organizations can protect and enhance their image, minimize risk, shield confidential data, guard information assets, and strengthen public and shareholder confidence. Pointsec's customers include blue chip companies and government organizations around the world. Founded in 1988, Pointsec Mobile Technologies AB is a wholly owned subsidiary of Protect Data AB, publicly traded (PROT) on the Stockholm stock exchange. The company has two U.S. offices, 11 EMEA offices, and six APAC offices. Pointsec can be found on the web at: [www.pointsec.com](http://www.pointsec.com).