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New agreement for MultiQ

After a long process of evaluation and procurement, one of the company's largest customers has signed a new agreement for continued supplies. The Swedish-based company now has established activities through more than 200 units in a large number of countries, and continues to expand. MultiQ recently delivered the 10 000th flat screen to the company.

Thomas Keifer, MD at MultiQ:

- When large, globally active customers carry out procurement processes at regular intervals, you can be sure of being thoroughly analysed. The fact that MultiQ has been given continued confidence by this particular customer clearly shows that we have succeeded very well in keeping up to the mark in terms of service and delivery security.

Other factors that strongly contributed to MultiQ continuing as supplier to this customer are the products' well proven reliability and low TCO.

The agreement is for continued supplies, expected to be equal to or exceeding previous orders, of a number of different applications located in different departments within the company.

MultiQ has supplied a number of different solutions for this particular customer since 2002.

Thomas Keifer:

- Now that the agreement is concluded, MultiQ has a considerable business volume secured for the coming year.