Know IT partnership with QSS expands market for Requirements Management Solutions

Know IT, an IT/Internet company, has signed a co-operation agreement with QSS, the world leader in Requirements Management (RM) solutions. The agreement enables Know IT to implement DOORS, QSS' market-leading software for requirements management, and provide supporting consultancy services and training.

With QSS DOORS, the entire requirements management process can be followed from the concept stage through design and development to implementation for the end customer. QSS' customers include some of the world's largest organisations in aerospace, defence telecom, financial services, software development and other key sectors.

"This new partnership brings together complementary skills that will benefit large organisations who are seeking total requirements management solutions. Our new partner in Sweden will be using DOORS to strengthen its existing customer relationships and open up new business opportunities, both in Sweden and internationally," says Bert Montgomery, QSS' General Manager, UK and Northern Europe.

Mats Blomberg, Managing Director of Know IT System Engineering AB agrees. 'We can see that this agreement with QSS will improve our opportunities to offer a broad range of competence to extremely interesting markets, branches and geographical areas, even as we prepare ourselves for continued expansion in Europe,' he says.

With the help of DOORS, companies can define and continuously track the requirements specifications of large and complex projects. The software facilitates significant cost and time savings, increases efficiency and speeds time to market.

Today, DOORS is installed in over 700 companies around the world, and is used daily by more than 40,000 people. At present, QSS has some 200 employees, and has grown more than 50 percent per annum since 1993. With a market share of 38 per cent, QSS is the world leader in systems for requirements management solutions.

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Know IT is an IT/Internet company working with complex solutions in today's three most important sectors: the Internet, business-critical systems, and infrastructure. To generate the greatest value for our customers, we focus on operating advantages and technical competence in our business areas (Embedded Systems, Enterprise Resource Management, Infrastructure and Systems Development). Know IT has earned its place at the top of the companies ranked by Svenska Dagbladet thanks to its vigorous organic growth in parallel with growing profitability. Today, we have some 600 employees and are listed on the stock exchange.

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