



P R E S S R E L E A S E

Stockholm, 19 June 2000

New share issue of MSEK 100 in APIS

APIS has made a directed share issue for MSEK 100. APIS is an international competence provider in Mobile Telecoms and Wireless Internet. The new investors in APIS are Catella Holding, SEB Fonder and Grimaldi Industri.

In a short time, APIS has become a leader in competence development for Mobile Telecoms and Wireless Internet. APIS conducts supplier-independent training in all parts of the world. To meet the large demand of the market, the company is currently implementing a series of changes. The new capital will primarily be used for financing product development and continuing international expansion, particularly in Europe and the USA.

“We have come to know APIS as a well-managed company, with a strong business concept and a unique market position,” says Johan Björklund, financial director for Catella Holding, who have invested in half of the new share issue. “We are looking forward to actively participating in the continued development of the company.”

“This capital contribution gives us the possibility to further strengthen our international presence, says Jörgen Mannheimer, Managing Director of APIS. “In addition, we are furthering development in the business areas of technical training, seminars and e-learning.”

Enskilda Securities has been APIS’s advisor during the financial process.

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APIS in brief

APIS is an international competence provider in Mobile Telecoms and Wireless Internet. APIS conducts supplier-independent training in all parts of the world. Clients are mobile telecoms operators, systems suppliers and consultancy firms with technically qualified personnel. APIS offers a wide variety of courses, from in-depth technical courses over several days in areas such as GSM, GPRS and UMTS to seminars on current topics such as WAP and IP.

Personnel from 250 (of approximately 400) mobile telecoms operators, suppliers and consultancy firms all over the world have thus far participated in APIS courses and seminars. Since its start in 1994, the business has had an annual growth of more than 100 per cent. The greatest growth is currently taking place on the European and American markets.

APIS currently has some 60 employees in three countries, with a 1999 turnover of nearly MSEK 40. The company anticipates rapid growth in the next few years and is planning to open new offices in Europe and the USA.

APIS is owned today primarily by its founders, management and personnel, as well as by investors such as Catella Holding, SEB Fonder and Grimaldi Industri.