

Stockholm, 26 June, 2000.

IBS wins two US orders for B2B e-commerce fulfilment and supply chain management

IBS has signed two important orders in the US market, both for e-business and supply chain systems. Each of the two customers, Bridge Solutions and JC Paper, are leaders in their respective markets, video distribution and fine paper. The orders total some SEK 15m.

- With these deals, we further our position in the business to business e-commerce market, says Staffan Ahlberg, CEO of IBS. Both new and current customers give our e-business solutions top marks. With other incoming orders, we now see a positive development for our US operations. The recent global alliance with IBM in the fields of e-business and supply chain management will further strengthen our international market position. In addition, later this year we will be launching several new exciting products in these fields.

Bridge Solutions is a new business enterprise created by its parent company Video Products Distributors to offer web shopping with integrated logistics and supply chain operations. Bridge Solutions targets traditional retailers as well as the emerging business to business e-commerce industry.

JC Paper Company is one the largest suppliers of fine paper products in the USA, and includes industrial customers such as Starbucks. IBS will deliver a complete system for e-commerce and supply chain management including electronic order fulfilment, inventory control, distribution, customer relations and business intelligence.

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IBS AB, with headquarters in Stockholm, is listed at the Stockholm Stock Exchange. The IBS Group is a world-leading international supplier of software and professional services for e-business and supply chain management. IBS has a revenue of some SEK 3bn, and some 2,400 employees and 5,000 customers in more than 40 countries.

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