

**Net sales**

	3 months Jan-March 2004	3 months Jan-March 2003	12 months April 2003- March 2004	Whole year 2003
SEK million				
Cardo Door	1,096	1,153	4,748	4,805
Cardo Pump	613	648	2,847	2,882
Group, total	1,709	1,801	7,595	7,687

**Earnings**

	3 months Jan-March 2004	3 months Jan-March 2003	12 months April 2003- March 2004	Whole year 2003
SEK million				
Cardo Door	13	41	238	266
Cardo Pump	8	30	221	243
Other items <sup>1)</sup>	-16	-15	-62	-61
Operating earnings	5	56	397	448
Financial items	-4	2	-26	-20
Earnings after financial items, Group	1	58	371	428

<sup>1)</sup> Made up of the parent company, other central units and Group adjustments.

**Operating margin**

	3 months Jan-March 2004	3 months Jan-March 2003	12 months April 2003- March 2004	Whole year 2003
Percent				
Cardo Door	1.2	3.6	5.0	5.5
Cardo Pump	1.3	4.7	7.8	8.4
Group, total	0.3	3.1	5.2	5.8

**Consolidated income statement in brief**

SEK million	3 months Jan-March 2004	3 months Jan-March 2003
Net sales	1,709	1,801
Cost of goods sold	-1,133	-1,174
<b>Gross earnings</b>	<b>576</b>	<b>627</b>
Selling and administrative expenses	-549	-548
Other operating income and expenses - net	-22	-23
<b>Operating earnings <sup>1)</sup></b>	<b>5</b>	<b>56</b>
Financial items	-4	2
<b>Earnings after financial items</b>	<b>1</b>	<b>58</b>
Tax	-	-17
<b>Net earnings for the period</b>	<b>1</b>	<b>41</b>
Earnings per share, SEK	0.02	1.35
Number of shares, thousands	30,000	30,000
<sup>1)</sup> Operating earnings have been charged with depreciation and amortization amounting to	75	71
whereof goodwill	22	23

**Consolidated balance sheet in brief**

SEK million	31-03-2004	31-12-2003
<b>Assets</b>		
Intangible fixed assets	957	948
Tangible fixed assets	1,070	1,057
Financial fixed assets	170	146
Inventories	863	755
Current receivables	1,819	1,907
Short-term investments, cash and bank balances	125	171
<b>Total assets</b>	<b>5,004</b>	<b>4,984</b>
<b>Equity and liabilities</b>		
Equity	2,906	2,886
Interest bearing provisions and liabilities	351	353
Non-interest bearing provisions and liabilities	1,747	1,745
<b>Total equity and liabilities</b>	<b>5,004</b>	<b>4,984</b>
Contingent liabilities	24	23

**Equity**

	31-03-2004	31-03-2003
Opening balance as per approved balance sheet for previous year	2,886	3,875
Effect of change of accounting principle	-57 <sup>2)</sup>	-
Opening balance adjusted for new accounting principle	2,829	3,875
Translation differences	76	9
Net earnings for the period	1	41
Closing balance	2,906	3,925

<sup>2)</sup> As of January 1 2004, the Group applies the Swedish Financial Accounting Standards Council's recommendation RR 29, Employee Benefits. After taking deferred tax into consideration, the net effect of the change of principle is recorded directly against equity in the opening balance sheet. The change has also resulted in a reclassification of non-interest bearing provisions for pensions as interest bearing provisions for pensions in the sum of approximately SEK 30 million. In accordance with the transition rules of the recommendation, Cardo has not recalculated figures for previous financial years in respect of the new recommendation.

**Consolidated cash flow statement in brief**

SEK million	3 months Jan-March 2004	3 months Jan-March 2003
Earnings after financial items	1	58
Depreciation and amortization	75	71
Cash flow from operations before change in working capital	76	129
Change in working capital	51	62
<b>Cash flow from operations before tax</b>	<b>127</b>	<b>191</b>
Tax paid	-11	-21
<b>Cash flow from operations after tax</b>	<b>116</b>	<b>170</b>
Investments in intangible and tangible fixed assets	-49	-79
Disposal of intangible and tangible fixed assets	6	6
Acquisitions and disposal of companies	-	-16
Change in long-term receivables	-	-5
Change in interest bearing receivables	-	2
Cash flow from investments	-43	-92
Change in interest bearing provisions and liabilities	-124	-90
Cash flow from financing	-124	-90
<b>Net cash flow effect on liquid funds</b>	<b>-51</b>	<b>-12</b>

**Change in net interest bearing debt**

SEK million	Liquid funds	Interest bearing receivables, provisions and liabilities, net	Net interest bearing debt
Opening balance January 1 2004	171	-350	-179
Effect of change of accounting principle	-	-104	-104
Cash flow for the period	-51	124	73
Translation differences	5	-18	-13
<b>Closing balance March 31 2004</b>	<b>125</b>	<b>-348</b>	<b>-223</b>

**Group financial summary**

<i>Amounts in SEK million unless otherwise stated</i>	Whole year				January-March	
	2000	2001	2002	2003	2003	2004
Net sales	9,786	10,777	10,376	7,687	1,801	<b>1,709</b>
Operating earnings	899	758	930	448	56	<b>5</b>
Earnings after financial items	789	660	856	428	58	<b>1</b>
Operating margin, %	9.2	7.0	9.0	5.8	3.1	<b>0.3</b>
Profit margin, %	8.1	6.1	8.3	5.6	3.2	<b>0.1</b>
Interest cover, times	7.1	6.8	9.7	13.9	10.3	<b>1.1</b>
Investments, gross	300	305	309	270	79	<b>49</b>
Cash flow from operations after tax <sup>1)</sup>	846	648	839	656	170	<b>116</b>
Degree of self-financing, % <sup>1)</sup>	282	212	272	243	215	<b>237</b>
Fixed assets	2,937	3,061	2,265	2,151	2,272	<b>2,197</b>
Current assets	4,319	5,034	3,846	2,833	3,739	<b>2,807</b>
Total assets	7,256	8,095	6,111	4,984	6,011	<b>5,004</b>
Equity	3,172	3,595	3,875	2,886	3,925	<b>2,906</b>
Minority interest	9	10	-	-	-	-
Interest bearing provisions and liabilities	1,506	1,526	335	353	245	<b>351</b>
Non-interest bearing provisions and liabilities	2,569	2,964	1,901	1,745	1,841	<b>1,747</b>
Average capital employed	4,550	4,958	4,821	3,665	4,628	<b>3,475</b>
Net interest bearing debt	1,265	1,242	-593	179	-681	<b>223</b>
Turnover of capital employed, times	2.15	2.17	2.15	2.10	2.06 <sup>2)</sup>	<b>2.19 <sup>2)</sup></b>
Return on capital employed, %	20.2	15.6	19.8	12.6	19.7 <sup>2)</sup>	<b>11.6 <sup>2)</sup></b>
Return on equity, %	18.2	13.3	18.7	9.5	18.1 <sup>2)</sup>	<b>8.8 <sup>2)</sup></b>
Equity ratio, %	43.8	44.5	63.4	57.9	65.3	<b>58.1</b>
Debt/equity ratio, times	0.5	0.4	0.1	0.1	0.1	<b>0.1</b>
Net debt/equity ratio, times	0.4	0.3	-0.2	0.1	-0.2	<b>0.1</b>
Average number of employees	8,135	8,179	7,851	6,203	6,097 <sup>3)</sup>	<b>5,811 <sup>3)</sup></b>
<b>Per share data</b>						
Earnings (after full tax), SEK	17.23	14.81	22.50	10.28	1.35	<b>0.02</b>
Earnings excluding non-recurring items (after full tax), SEK	15.57	15.81	12.65	10.28	1.35	<b>0.02</b>
Dividend for the financial year, SEK	7.00	8.00	40.00 <sup>4)</sup>	8.00	-	-
Equity, SEK	105.74	119.84	129.17	96.21	130.85	<b>96.85</b>
Cash flow from operations after tax, SEK <sup>1)</sup>	28.20	21.60	27.97	21.87	5.67	<b>3.87</b>
Number of shares, thousands	30,000	30,000	30,000	30,000	30,000	<b>30,000</b>

<sup>1)</sup> Adjusted for effects of exchange rate movements on change in working capital.

<sup>2)</sup> Based on 12-month moving totals.

<sup>3)</sup> Number of employees at the end of the period.

<sup>4)</sup> Regular dividend SEK 8.00 and extra dividend 32.00.