



## PRESS RELEASE

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### HiQ signs framework agreement with BAE Systems Bofors

**HiQ has signed a new two-year framework agreement with BAE Systems Bofors in Karlskoga. HiQ has been chosen as the sole niche supplier in the areas of software and Systems Engineering.**

“The framework agreement is an indication that our specialisation in software is paying off, and that our clients appreciate our expertise and ability to deliver. We are very proud to be associated with another high-tech client in our region. BAE Systems works in the same areas that HiQ in Arboga has been working in since the start more than 15 years ago. This framework agreement demonstrates that we are on the right track with our expansion in Mälardalen,” says Anders Nilsson, Managing Director of HiQ in Arboga.

“We currently have a handful of consultants working on various projects at BAE Systems Bofors. With the new agreement in place, combined with the demand that exists for these types of services in new BAE Systems Bofors products, we see strong potential, and hope to be able to deliver many new resources and projects to them in the near future,” says Andreas Deck, HiQ Account Manager for BAE Systems Sverige.

BAE Systems Bofors markets, develops and manufactures military systems. The company’s main products are intelligent ammunition, advanced weapon systems for indirect fire, combat vehicles and air defence systems. The company is a major player in the international market, although the Swedish military is one of its biggest customers. BAE Systems is a global leader in the defence and aviation industries. The company’s product portfolio includes an extensive range of products and services for air, land and sea, as well as advanced electronics, IT and customer service solutions. BAE Systems has 97,500 employees worldwide, and had sales of over USD 31.4 billion in 2007.

“We have been working in collaboration with HiQ for a number of years, and are very pleased with their work, which maintains a high level of quality. BAE Systems Bofors operates in an industry where the demands in terms of security and high-tech expertise are extremely heavy. That is why it is of the utmost importance for our suppliers and the partners with whom we collaborate to be able to offer both extensive experience and strong technological expertise in our fields. We believe that HiQ has demonstrated these traits, and that’s why we have signed a framework agreement,” says Jimi Högfeldt at BAE Systems Bofors.

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*HiQ is an IT and management consultancy that focuses on high-tech solutions in the fields of communication, software development and simulation. The company is a leader in these fields, and the Nordic region is its domestic market. HiQ employs more than 1,000 employees at offices in the Nordic region and Eastern Europe. HiQ is listed on the Nordic Stock Exchange MidCap list. For more information, please visit [www.hiq.se](http://www.hiq.se)*