

## The Saunier Duval Group Signs Contract to Implement Movex from Intentia

Stockholm, Sweden and Paris, France -Intentia International AB (publ). (XSSE; INT B) and Saunier Duval, French leader in heating and sanitary appliances, have signed a contract to implement the Movex e-collaboration solution from Intentia. The project includes the integration of Sales & Distribution, Procurement, Financial Management and Production Management for Saunier's operations in France. At an International level, Movex has also been chosen for The Saunier Duval Group as a whole as well as for other companies in the Hepworth Heating Group. Replacement of Saunier's existing systems has already begun and the project is planned to run over a three-year period.

After reviewing other major international vendors (JDE, SAP and MFG Pro), Sauniers decided on Movex. The decision criteria included finding a homogeneous, integrated, multi-site and multi-company solution that can support the industrial rationalization strategy developed by the Group for its production units in Europe. In the first phase, Movex is being implemented in France, the UK and the Netherlands. Movex will then be implemented in the Group's other subsidiaries, for a total of 500 users.

"Our final decision was based on Intentia's global approach and the fact that Intentia offers a complete solution including implementation services. It is also a modular solution which meets our requirements and takes our e-business strategy (e-sales) into account, enabling us to leverage the opportunities the Internet has to offer," says Georges Stamatou, Financial Director, Saunier Duval Group.

"We are proud and happy that a leading company like Saunier has selected us. And it confirms our strong position in the market, additional proof that our investments in having global representation and a world leading offering is paying off," says Franck Cohen, Managing Director, Intentia Consulting, France.

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### **About The Saunier Duval Group**

The Saunier Duval Group offers a complete range of products for home comfort, including boilers, water heaters, heaters and air conditioners, as well as the corresponding spare parts. All these products are produced and installed by a network of professionals. Saunier Duval has a turnover of EUR 350 million, 1560 employees all over Europe and works in cooperation with a worldwide network of distributors and partners.

### **About Intentia International AB (publ).**

Over the past few years, Intentia International AB has concentrated on positioning itself to meet the demands it anticipated would arise from the new e-economy era. Intentia has developed its Movex product from a traditional ERP system to a complete e-collaboration solution that can manage all the demands of the new economy. Movex offers Intentia's customers the key to success, with its applications for customer relationship management (CRM), enterprise resource planning (ERP), supply chain planning & execution (SCPE), partner relationship management (PRM), business performance management (BPM) and e-business.

Intentia is well-positioned to respond to market needs when the "e" (electronic) evolves into "c" (collaboration), working hard to satisfy customers through its organization of more than 3,800 professionals serving in excess of 3,500 customers in over 40 countries around the world. Intentia is a public company traded on the Stockholm Stock Exchange (XSSE) under the symbol INT B.