# INFORMATION

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# Interim report 1 January - 30 September 2000

	00:3	00:2	00:1	0009	9909
Net sales, SEK M	16,784	16,351	15,992	49,127	49,2341
Earnings after financial items, excl. non-recurring items, SEK M	1,805	1,773	1,670	5,248	3,810
Earnings per share, excl. non-recurring items, SEK <sup>2</sup>	5.40	5.05	4.79	15.24	11.75
Earnings per share, incl. non-recurring items, SEK	15.02			24.86	
Cash flow from current operations per share, SEK <sup>2</sup>	9.21	6.37	3.79	19.37	20.29

<sup>&</sup>lt;sup>1</sup> Including net sales in SCA's former fine paper operations.

- Earnings for the quarter, excluding non-recurring items, were record high.
- Operating margins for Hygiene Products and Packaging improved in the third quarter, compared with the second quarter.
- Nine-month earnings after financial items, excluding non-recurring items, rose 38% compared with the year-earlier period. All business groups improved their operating profit.
- Sales growth excluding fine paper operations was 19% during the year compared with the corresponding period a year earlier.
- Capital gains from the sale of Modo Paper amounted to SEK 2,656 M. SEK 625 M has been reserved for possible structural measures pending the outcome of the planned acquisition of Metsä Tissue.

<sup>&</sup>lt;sup>2</sup> Adjusted historically to reflect new issue.

#### **NET SALES AND EARNINGS**

Consolidated net sales amounted to SEK 49,127 M and thus remained unchanged from the preceding year (SEK 49,234) M. Adjusted for the influence of fine-paper operations, which were included in the first three quarters of 1999, net sales rose 19% for the Group's other operations. Changes in exchange rates reduced Group net sales by 2%.

The divestment of Modo Paper provided a capital gain of SEK 2,656 M. As regards the acquisition of Metsä Tissue, the EU Commission has requested a more detailed examination, which is expected to be finalized not later than February 2001. Consequently, there is uncertainty as regards the completion of the transaction. At the same time, SCA, for competition regulatory reasons, has been unable to conduct a final acquisition estimate. Accordingly, for reasons of prudence, an amount corresponding to a slightly less than 25% of the capital gain, or SEK 625 M, has been allocated as a provision for possible structural measures. As a result, non-recurring items amount to SEK 2,031 M in the consolidated operating profit.

Group operating profit, excluding non-recurring items, amounted to SEK 6,169 M (4,709), an increase of 31% compared with the corresponding period in 1999. Including non-recurring items, operating profit totaled SEK 8,200 M. Currency movements had a marginally negative impact on earnings. Operating profit rose in all business areas. Operating profit for Hygiene Products amounted to SEK 2,044 M (1,866), up 10%, while the corresponding figure for Packaging was SEK 2,123 M (1,479), an increase of 44%, and Forest Products reported operating profit of SEK 1,986 M (1,498), up 33%. Operating profit includes SCA's share of earnings in Modo Paper for the period January-July, amounting to SEK 644 M. Operating profit in the preceding year included SEK 355 M relating to SCA's former fine paper business for the entire period.

Financial items amounted to an expense of SEK 921 (expense: 899). Despite lower net debt, interest expense rose as a result of higher interest rates.

Group earnings after financial items, excluding non-recurring items, amounted to SEK 5,248 M (3,810), up 38% from the year-earlier period. Including non-recurring items, earnings after financial items was SEK 7,279 M.

Net earnings after tax, excluding non-recurring items, totaled SEK 3,528 M (2,470), equal to earnings per share after full tax and dilution, of SEK 15.24 (11.75), representing an increase of 30%. The corresponding earnings per share, excluding goodwill amortization, totaled SEK 17.53 (13.72).

Net earnings after tax, including non-recurring items, was SEK 5,759 M, equal to earnings per share, after full tax and dilution, of SEK 24.86.

Excluding non-recurring items, the return on shareholders' equity was 14% (11), while the return on capital employed was 14% (12).

#### Comparison with the second quarter

Modo Paper was divested at the end of July. During the third quarter, SCA's share in earnings amounted to SEK 120 M, compared with SEK 306 M during the second quarter. Despite the decline of SEK 186 M in the share in earnings of Modo Paper, the overall operating profit increased to SEK 2,125 M (2,093). The increase for other operations thus amounted to 12%. The Group's operating profit, including non-recurring items, amounted in the third quarter to SEK 4,156 M.

For Hygiene Products as well as Packaging, operating profit rose 17% between the quarters, amounting to SEK 740 M and 787 M, respectively. The rise in earnings is due to the implementation of sales price increases, combined with a favorable outcome for various efficiency-enhancement programs. Earnings for Forest Products totaled SEK 693 M (686).

Earnings after financial items, excluding non-recurring items, rose 2% and amounted to SEK 1,805 M (1,773), representing record quarterly earnings.

#### **CASH FLOW**

The operating cash surplus amounted to SEK 8,811 M (8,031), equal to 18% (16) of net sales.

Operating cash flow amounted to SEK 5,976 M (5,912). Working capital increased by SEK 1,413 M (612) during the period. The trend in working capital during the year was affected by the exceptionally low level of tied-up working capital at year-end, when it amounted to 10.3% of net sales. Tied-up working capital at the end of the quarter amounted to 12.0%, compared with 11.7%, adjusted for fine-paper operations, at the corresponding date a year earlier. Current net capital expenditures amounted to SEK 1,427 M (1,441).

Cash flow from current operations, that is before strategic investments and dividends, amounted to SEK 4,493 M (4,276), equal to SEK 19.37 (20.29) per share.

Company acquisitions during the period totaled SEK 2,278 M, and were primarily attributable to the acquisition of Metsä Corrugated and Johnson & Johnson's North American incontinence products operations. A couple of minor divestments were conducted, resulting in proceeds of SEK 32 M. Strategic investments in plant and machinery and restructuring costs amounted to SEK 1,215 M and primarily involved expansion expenditures in hygiene operations. The sale of SCA's shareholding in Modo Paper resulted in proceeds of SEK 6,522 M. The establishment of the joint forest and sawmill company with Graninge released SEK 916 M. As a result, a net inflow of SEK 3,977 M was achieved for strategic investments, acquisitions and divestments, which can be compared with an outflow of SEK 10,167 M during the year-earlier period.

SEK M	0009	9909
Net sales	49,127	49,234
Operating cash surplus	8,811	8,031
% of net sales	18	16
Current capital expenditures, net	-1,427	-1,441
% of net sales	3	3
Changes in working capital	-1,413	-612
Other operating cash flow changes	5	-66
Operating cash flow	5,976	5,912
Tax payment etc <sup>1</sup>	-800	-1,002
Free cash flow	5,176	4,910
Per share, SEK	22.31	23.31
Interest payment after taxes	-683	-634
Cash flow from current operations	4,493	4,276
Per share, SEK	19.37	20.29
Strategic investments and divestments	3,977	-10,167
Cash flow before dividend	8,470	-5,891

<sup>&</sup>lt;sup>1</sup> Tax attributable to operating profit.

#### **FINANCING**

Net debt at the close of the period amounted to SEK 17,527 M, which was SEK 6,546 M lower than year-end 1999. The change reflects the net of cash flow from operations amounting to SEK 4,493 M, net expenditures for strategic investments and divestments, etc., totaling SEK 3,977 M, dividends of SEK 1,585 M and negative effects of currency movements etc., amounting to SEK 339 M.

The weakening of the Swedish krona increased equity by approximately SEK 200 M.

The debt/equity ratio amounted to 0.45 (1.05). At year-end, the debt/equity ratio was 0.69. The interest coverage multiple was 6.7 (5.2), excluding the effect of non-recurring items.

#### HYGIENE PRODUCTS BUSINESS AREA

Net sales amounted to SEK 22,749 M (20,052), an increase of 13% compared with the year-earlier period. Company acquisitions accounted for most of the increase. Operating profit rose 10% to SEK 2,044 M (1,866). The improvement was primarily attributable to company acquisitions and rationalization measures. Implemented price increases, plus organic growth, largely offset increases in raw material costs during the year. The operating margin returned to the same level as in the corresponding period a year earlier.

Operating profit was SEK 109 M, or 17% higher, in the third quarter compared with the second, mainly as a result of productivity gains, which in turn led to better margins. Measured in USD, pulp prices stabilized but, expressed in EUR, the cost continued to rise during the quarter. Higher sales prices during the quarter more than offset continuing increases in raw material costs.

### **Consumer products**

Earnings from consumer products increased 29% to SEK 939 M (727). The rise is primarily attributable to acquisitions, as well as from efficiency-enhancement gains and organic growth.

Compared with the second quarter, operating profit in the third quarter increased from SEK 267 M to SEK 361 M, up 35%, mainly as a result of cost cutting through the so called network project and a certain net effect of the price rises and cost increases. The operating margin rose from 6% to 8%.

#### **AFH and Incontinence products**

Operating profit for AFH and Incontinence products was marginally lower than the preceding year, amounting to SEK 1,105 M (1,139). Operating margin remained unchanged from the preceding quarter, but combined for the first three quarters, operating margin was 1 percentage point lower than the year-earlier period, due to the trend in raw material prices.

SEK M	00:3	00:2	00:1	0009	9909
Net sales	7,848	7,499	7,402	22,749	20,052
Operating surplus	1,131	1,001	1,036	3,168	2,760
Operating profit	740	631	673	2,044	1,866
Operating surplus margin, %	14	13	14	14	14
Operating margin, %	9	8	9	9	9
Volume growth, %					
Consumer products	$0.7^{1}$	$0.2^{1}$	4.31	$16.8^2$	$5.0^{2}$
AFH and Incontinence products	$1.5^{1}$	4.11	1.61	$6.5^{2}$	$8.2^{2}$

<sup>&</sup>lt;sup>1</sup> Compared with the immediately preceding quarter.

<sup>&</sup>lt;sup>2</sup> Compared with corresponding period previous year.

#### **PACKAGING BUSINESS AREA**

Net sales for the period amounted to SEK 17,884 M (14,271), an increase of 25%, attributable to acquired companies, organic growth and increased sales prices.

Operating profit amounted to SEK 2,123 M (1,479), an increase of 44%. The increase resulted from company acquisitions and higher sales prices. The improvement in earnings was noticeable in the kraftliner area. However, higher earnings for testliner operations was limited by the sharp increase in recovered fiber prices and energy costs. For corrugated board operations, higher paper costs have not yet been fully offset through higher sales prices.

Compared with the second quarter, operating profit in the third quarter increased 17% to SEK 787 M (671), primarily as a result of price increases in the corrugated board area. Operating margin advanced from 11% to 13%.

#### Corrugated board packaging

Demand remains high in Europe and volume shipments were some 5% higher than in 1999. In the major markets – Germany, France and Italy – volume shipments rose by about 7%. SCA's volume growth is lower than the market average, due to such factors as SCA's relatively extensive operations in the United Kingdom, where the corrugated board market fell by almost 2%, due mainly to the high sterling exchange rate. The application of a strict pricing policy has also hampered the volume trend.

Price rises for corrugated paper were implemented gradually during the year and the margin increased during the third quarter. However, there is still a need to further increase corrugated board prices in order to fully offset earlier price hikes in paper. New increases are not expected to be implemented during the current year.

### Containerboard

Demand was very buoyant in Europe during the first nine months of the year and price hikes were implemented, parallel with sharp increases in raw material costs and energy prices. However, both sales prices and raw material costs have now stabilized.

Due to a slowdown in domestic demand in the US, North American liner producers have taken significant downtime. Lower demand or corrugated paper in the US is due primarily to a worsening balance of payments as a result of the strong dollar exchange rate and inventory adjustments, which are partly attributable to the previous year-end. Also in Europe, inventory adjustments have taken place and thus some downtime was taken in an effort to balance the inventory situation. These measures have resulted in normal inventory levels and a balance has been achieved between supply and demand.

SEK M	00:3	00:2	00:1	0009	9909
Net sales	6,093	6,015	5,776	17,884	14,271
Operating surplus	1,067	982	1,002	3,051	2,315
Operating profit	787	671	665	2,123	1,479
Operating surplus margin, %	18	16	17	17	16
Operating margin, %	13	11	12	12	10
Production					
Liner products, kton	615	631	647	1,893	1,647
Deliveries					
Liner products, kton	604	620	647	1,871	1,698
Corrugated board, Mm <sup>2</sup>	903	967	920	2,790	2,488

#### FOREST PRODUCTS BUSINESS AREA

Net sales by the business area amounted to SEK 9,500 M (8,445), an increase of 12%. Operating profit rose to SEK 1,986 M (1,498), up 33%, primarily as a result of higher earnings in pulp operations.

Earnings for the third quarter increased slightly and totaled SEK 693 M (686) from the second quarter. The rise in earnings is mainly the result of a continuing strengthening in the favorable earnings in pulp operations. A certain decline in delivery volumes meant that earnings for printing paper operations was a little lower than in the second quarter.

The market situation for newsprint, SC and LWC is highly favorable. It is estimated that there is scope for price hikes in early 2001.

#### **Publication papers**

Operating profit from publication paper operations amounted to SEK 973 M (959). Slightly higher sales prices and higher delivery volumes offset higher costs of pulp and recycled fiber as well as increased energy costs.

#### Pulp, timber and solid wood products

The operating profit totaled SEK 1,013 M (539), and was thus close to twice as high as the preceding year. The improvement is mainly attributable to better earnings in pulp operations. Operating profit in forestry operations was on a par with that of the preceding year, while earnings for sawmill operations improved slightly.

SEK M	00:3	00:2	00:1	0009	9909
Net sales	3,228	3,177	3,095	9,500	8,445
Operating surplus	942	950	869	2,761	2,248
Operating profit	693	686	607	1,986	1,498
Operating surplus margin, %	29	30	28	29	27
Operating margin, %	21	22	20	21	18
Production					
Publication paper, kton	323	319	319	961	904
Solid wood products, km <sup>3</sup>	150	187	170	507	469
Deliveries					
Publication paper, kton	310	329	311	950	889
Solid wood products, km <sup>3</sup>	125	178	184	487	470

#### **PERSONNEL**

The number of employees at the close of the period was 35,455 (35,903). During the period, the number of employees in acquired companies totaled 4,531, while the separation of fine paper operations, which occurred in the fourth quarter of 1999, reduced the number of employees by 3,572. Accordingly, the number of employees for comparable units declined by 1,407.

#### MARKET OUTLOOK

The market situation is expected to remain strong during the remainder of the year, with favorable demand for the Group's products.

Following an intensive period of price rises in the hygiene and corrugated paper areas during the first three quarters, the price pattern is now expected to stabilize during the fourth quarter. Pulp and recovered paper costs are expected to remain unchanged for the rest of the year. On the other hand, the recent increases in the price of oil will lead to rising energy and transport costs. The cost of pulp wood purchased in Sweden is also expected to rise during the fourth quarter.

The Hygiene Products area is considered to be the only business area in the Group that has the potential to achieve a certain improvement in margins during the fourth quarter. This is because of further productivity gains and the full impact of implemented price increases. However, other areas are expected to attain improvements in margins during 2001.

The divestment of Modo Paper and the acquisition of Metsä Corrugated – in isolation from other operations – will result in decline in earnings after financial items of about SEK 75 M in the fourth quarter, compared with the third.

#### SHARE DISTRIBUTION

00-09-30	Series A	Series B	Total
Registered number of shares	62,023,109	168,378,446	230,401,555
Unconverted debenture loans	-	1,169,908	1,169,908
Outstanding warrants	-	1,741,206	1,741,206
Total after full conversion	62,023,109	171,289,560	233,312,669

Calculated in accordance with the recommendations of the Swedish Financial Analysts Association, effects of the outstanding convertible debenture and warrant programs amount to a maximum dilution of 0.6%, which was taken into account when calculating earnings per share for the period.

Stockholm, October 30, 2000 SVENSKA CELLULOSA AKTIEBOLAGET SCA (publ)

Sverker Martin-Löf President and CEO

#### Auditor's Report

We have reviewed this interim report and in this connection have followed the Recommendation issued by the Swedish Institute of Authorized Public Accountants (FAR). A review is substantially limited, relative to an audit. Nothing has come to my attention that indicates that the interim report does not comply with the requirements of the Securities and Clearing Operations Act and the Annual Accounts Act.

Stockholm, 30 October 2000

PricewaterhouseCoopers AB Robert Barnden Authorized Public Accountant

The year-end report for the period 1 January – 31 December will be released on 30 January 2001.

Copies of the Interim Report are available at SCA U.K. Holdings Limited, SCA Packaging House, 543, New Hythe Lane, Aylesford, Kent ME20 7PE, attention, Tony Staples, telephone 0044 1622 883 025.

# **Statement of Earnings**

### 1 January – 30 September

	2000		1999	
	SEK M	EUR M	SEK M	EUR M
Net sales	49,127	5,858	49,234	5,559
Operating expenses	-40,239	-4,798	-41,291	-4,662
Non-recurring items	2,031	242	-	-
Operating surplus	10,919	1,302	7,943	897
Depreciation according to plan, properties and plant	-2,875	-342	-2,841	-320
Depreciation according to plan, goodwill	-533	-64	-414	-47
Share in earnings of Modo Paper AB <sup>1</sup>	644	77	-	-
Share in earnings of other associated	45	5	21	2
companies	0.200	0.50	4.700	520
Operating profit	8,200	978	4,709	532
Financial items	-921	-110	-899	-102
Earnings after financial items	7,279	868	3,810	430
Income taxes	-1,485	-177	-1,294	-146
Minority interest	-35	-4	-46	-5
Net earnings after tax	5,759	687	2,470	279
Operating margin excl. non-recurring items	1	3 %	1	10 %
Return on shareholders equity excl. non-recurring items	1	4 %	1	11 %
Return on capital employed excl. non-recurring items	1	4 %	1	11 %

<sup>&</sup>lt;sup>1</sup> As of 1 October 1999, Modo Paper AB is included as a share in earnings. For earlier periods, SCA's original fine paper operations are included in net sales, operating expenses, etc.

### **Business Areas**

### Net sales

1 January – 30 September

SEK M	2000	1999
Hygiene Products	22,749	20,052
Packaging	17,884	14,271
Forest Products	9,500	8,445
Fine paper, paper merchanting <sup>1</sup>	-	7,795
Other operations	1,119	1,302
Intra-Group deliveries	-2,125	-2,631
Total net sales	49,127	49,234

See also additional information on page 16

### **Earnings**

1 January – 30 September

SEK M	2000	1999
Hygiene Products	2,044	1,866
Packaging	2,123	1,479
Forest Products	1,986	1,498
Fine paper, paper merchanting <sup>2</sup>	644	355
Other operations	-95	-75
Operating profit, before goodwill amortization	6,702	5,123
and excl. non-recurring items		
Goodwill amortization <sup>3</sup>	-533	-414
Total operating profit,	6,169	4,709
excl. non-recurring items		
Non-recurring items	2,031	-
Financial items	-921	-899
Earnings after financial items	7,279	3,810
Earnings after financial items,	5,248	3,810
excl. non-recurring items		

See also additional information on page 16.

<sup>&</sup>lt;sup>2</sup> Pertains to share in earnings of Modo Paper AB as of the fourth quarter 1999, but refers to operating profit for earlier periods.

<sup>3</sup> Goodwill amortization:	2000	1999
Hygiene Products	138	65
Packaging	160	108
Fine paper, paper merchanting	-	2
Common	235	239
Group	533	414

<sup>&</sup>lt;sup>1</sup> As of 1 October 1999, Modo Paper AB is included as a share in earnings. Accordingly, net sales are not reported after this date.

# **Balance sheet**

	2000-09-30		1999-1	2-31
	SEK M	EUR M	SEK M	EUR M
Assets				
Tangible assets	43,965	5,160	44,571	5,215
Goodwill	11,196	1,314	10,431	1,220
Other intangible assets	883	104	904	106
Long-term receivables	388	46	102	12
Shares and participations	2,284	268	5,057	592
Receivables and inventories	20,872	2,450	18,312	2,143
Financial receivables and investments	4,737	556	4,207	492
Cash and bank balances	1,384	162	1,630	191
Total assets	85,709	10,060	85,214	9,971
Equity, provisions and liabilities				
Shareholders' equity	38,435	4,511	34,133	3,994
Minority interests	587	69	587	69
Provisions for pensions	936	110	1,029	120
Other provisions	8,837	1,037	7,603	890
Interest-bearing debt	22,712	2,666	28,881	3,379
Operating liabilities and other	14,202	1,667	12,981	1,519
noninterest-bearing debt				
Total equity, provisions and liabilities	85,709	10,060	85,214	9,971
Debt/equity	0.45 tir	mes	0.69 1	times
•				
<b>Equity/assets</b>	46	<i>6</i> %		41 %

# Cash flow statement

### 1 January – 30 September

SEK M	2000	1999
Operating cash surplus <sup>2</sup>	8,811	8,031
Changes in working capital	-1,413	-612
Current capital expenditures	-1,427	-1,441
Other operating cash flow changes	5	-66
Operating cash flow	5,976	5,912
Financial items	-921	-899
Income taxes paid	-496	-696
Other	-66	-41
Cash flow from current operations	4,493	4,276
Strategic capital expenditures	-948	-2,193
Strategic structural expenditures	-267	-254
Company acquisitions	-2,278	-7,750
Divestments	7,470	30
Cash flow before dividend	8,470	-5,891
Conversion of convertible debenture loan	15	
Dividend	-1,585	-1,304 -7,195
Net cash flow <sup>1</sup>	6,900	-7,195
Net debt at beginning of period	-24,073	-21,370
Net cash flow	6,900	-7,195
Currency effects	-354	712
Net debt at end of period	-17,527	-27,853
Debt payment capacity	42%	32%

Net cash flow	6,900	-7,195
Change in interest-bearing debt	-7.174	7,916
Change in cash and bank balances	-274	721
Cash and bank balances at beginning of period	1,630	1,819
Change in cash and bank balances	-274	721
Currency effects on cash and bank balances	28	-121
Cash and bank balances at end of period	1,384	2,419

<sup>&</sup>lt;sup>2</sup> Operating surplus adjusted for significant non-cash items in accordance with the principles being applied by SCA effective at mid-year 1999, excluding for example strategic divestments.

# Quarterly data

### Group

Group		2000	<b>00</b> 1999				
SEK M	III	II	I	IV	III	II	I
Net sales	16,784	16,351	15,992	15,662	16,603	16,389	16,242
Operating surplus, excl. non-recurring items	3,116	2,903	2,869	3,053	2,783	2,627	2,533
Depreciation according to plan, properties and plant	-949	-952	-974	-998	-931	-961	-949
Depreciation according to plan, goodwill	-189	-172	-172	-188	-147	-132	-135
Share in earnings of Modo Paper AB <sup>1</sup>	120	306	218	136	-	-	-
Share in earnings of other associated companies	27	8	10	21	5	11	5
Operating profit,	2,125	2,093	1,951	2,024	1,710	1,545	1,454
excl. non-recurring items							
Non-recurring items	2,031	-	-	-	-	-	-
Financial items	-320	-320	-281	-313	-315	-258	-326
Earnings after financial items	3,836	1,773	1,670	1,711	1,395	1,287	1,128
Earnings after financial items,	1,805	1,773	1,670	1,711	1,395	1,287	1,128
excl. non-recurring items							
Income taxes	-349	-587	-549	-555	-497	-425	-372
Minority interest	-7	-16	-12	-24	-15	-21	-10
Net earnings after tax	3,480	1,170	1,109	1,132	883	841	746
Net earnings after tax, excl. non-recurring items	1,249	1,170	1,109	1,132	883	841	746
Earnings per share, excl. non-recurring items, SEK	5.40	5.05	4.79	5.10	4.19	4.01	3.55
Earnings per share, excl. goodwill amortizations and non-	6.21	5.79	5.53	5.94	4.89	4.63	4.20
recurring items, SEK Earnings per share, incl. non-recurring items, SEK	15.02						

<sup>&</sup>lt;sup>1</sup> As of 1 October 1999, Modo Paper AB is included as a share in earnings. For earlier periods, SCA's original fine paper operations are included in net sales, operating expenses, etc.

# **Quarterly data Business Areas**

### **Net sales**

		2000			1999	)	
SEK M	III	II	I	IV	III	II	I
<b>Hygiene Products</b>	7,848	7,499	7,402	7,275	6,764	6,679	6,609
Packaging	6,093	6,015	5,776	5,587	4,862	4,664	4,745
Forest Products	3,228	3,177	3,095	3,087	2,892	2,812	2,741
Fine paper, paper merchanting <sup>1</sup>	-	-	-	-	2,558	2,616	2,621
Other operations	390	347	382	383	440	487	375
Intra-Group deliveries	-775	-687	-663	-670	-913	-869	-849
<b>Total net sales</b>	16,784	16,351	15,992	15,662	16,603	16,389	16,242

See also additional information on page 17

### **Operating surplus**

		2000			1999		
SEK M	III	II	I	IV	III	II	I
<b>Hygiene Products</b>	1,131	1,001	1,036	1,117	948	907	905
Packaging	1,067	982	1,002	1,075	823	793	699
Forest Products	942	950	869	896	797	742	709
Fine paper, paper merchanting1	-	-	-	-	228	236	222
Other operations	-24	-30	-38	-35	-13	-51	-2
Total operating surplus,	3,116	2,903	2,869	3,053	2,783	2,627	2,533
excl. non-recurring items							
Non-recurring items	2,031	-	-	-	-	-	-
<b>Total operating surplus</b>	5,147	2,903	2,869	3,053	2,783	2,627	2,533

See also additional information on page 17

<sup>&</sup>lt;sup>1</sup> As of 1 October 1999, Modo Paper AB is included as a share in earnings. For earlier periods, SCA's original fine paper operations are included in net sales, operating expenses, etc.

# **Quarterly data Business Areas**

### **Operating profit**

		2000			1999	)	
SEK M	III	II	I	IV	III	II	I
<b>Hygiene Products</b>	740	631	673	747	649	602	615
Packaging	<b>787</b>	671	665	737	550	505	424
<b>Forest Products</b>	693	686	607	625	552	488	458
Fine paper, paper merchanting <sup>1</sup>	120	306	218	136	125	122	108
Other operations	-26	-29	-40	-33	-19	-40	-16
Operating profit before goodwill amortization	2,314	2,265	2,123	2,212	1,857	1,677	1,589
Goodwill amortization <sup>2</sup>	-189	-172	-172	-188	-147	-132	-135
Total operating profit, excl. non-recurring items	2,125	2,093	1,951	2,024	1,710	1,545	1,454
Non-recurring items	2,031	-	-	-	-	-	-
Total operating profit, incl. non-recurring items	4,156	2,093	1,951	2,024	1,710	1,545	1,454

See also additional information on page 17

### <sup>2</sup> Goodwill amortization:

Group	189	172	172	188	147	132	135
Common	78	78	79	80	79	81	79
Fine paper, paper merchanting	-	-	-	-	1	1	0
Packaging	62	51	47	63	40	31	37
Hygiene Products	48	43	46	45	27	19	19

<sup>&</sup>lt;sup>1</sup> Pertains to share in earnings of Modo Paper AB as of the fourth quarter 1999, but refers to operating profit for earlier periods.

# **Quarterly data Business Areas**

### **Operating surplus margins**

		2000			1999		
Percent	III	II	I	IV	III	II	I
<b>Hygiene Products</b>	14	13	14	15	14	14	14
Packaging	18	16	17	19	17	17	15
<b>Forest Products</b>	29	30	28	29	28	26	26

See also additional information on page 18

### Operating margins excluding goodwill amortization

		2000			1999		
Percent	III	II	I	IV	III	II	I
<b>Hygiene Products</b>	9	8	9	10	10	9	9
Packaging	13	11	12	13	11	11	9
Forest Products	21	22	20	20	19	17	17

See also additional information on page 18

### **Quarterly data Group**

Margins<sup>1</sup>

Excl. non-recurring items		2000			1999		
Percent	III	II	I	IV	III	II	I
Operating surplus margin	18.6	17.8	17.9	19.5	16.8	16.0	15.6
Operating margin, excl. goodwill amortization	13.8	13.9	13.3	14.1	11.2	10.2	9.8
Operating margin	12.7	12.8	12.2	12.9	10.3	9.4	9.0
Financial net margin	-1.9	-1.9	-1.8	-2.0	-1.9	-1.6	-2.0
Profit margin	10.8	10.9	10.4	10.9	8.4	7.8	7.0

<sup>&</sup>lt;sup>1</sup> Since fine paper and paper merchanting are reported as a share in earnings of Modo Paper AB as of 1 October 1999, the margin figures are not fully comparable over time.

### Five-year summary

Full year	1999	1998	1997	1996	1995
Earnings after financial items, SEK M	5,521	5,169	4,457	3,573	5,731
Earnings per share after tax, SEK	16.85	16.11	13.20	10.11	16.57
Earnings per share after tax, excluding	19.66	18.06	14.97	11.50	18.01
goodwill amortization, SEK					
Debt/equity ratio, times	0.69	0.83	0.85	0.79	0.80
Return on capital employed, %	12	13	12	10	16
Return on shareholders' equity, %	12	13	12	10	17

# **Additional information Business Areas**

### **Net sales**

1 January – 30 September

SEK M	2000	1999
Hygiene Products	22,749	20,052
Consumer products	13,545	11,443
AFH and Incontinence products	9,204	8,609
Forest Products	9,500	8,445
Publication paper	5,180	4,801
Pulp, timber and solid wood products	4,320	3,644

Operating profit
1 January – 30 September

SEK M	2000	1999
Hygiene Products	2,044	1,866
Consumer products	939	727
AFH and Incontinence products	1,105	1,139
Forest Products	1,986	1,498
Publication paper	973	959
Pulp, timber and solid wood products	1,013	539

# **Additional information Business Areas**

# Quarterly data

### Net sales

	2000				1999			
SEK M	III	II	I	IV	III	II	I	
<b>Hygiene Products</b>	7,848	7,499	7,402	7,275	6,764	6,679	6,609	
Consumer products	4,662	4,440	4,443	4,284	3,894	3,774	3,775	
AFH and Incontinence products	3,186	3,059	2,959	2,991	2,870	2,905	2,834	
Forest Products	3,228	3,177	3,095	3,087	2,892	2,812	2,741	
Publication paper	1,729	1,767	1,684	1,783	1,620	1,625	1,556	
Pulp, timber and solid wood products	1,499	1,410	1,411	1,304	1,272	1,187	1,185	

### **Operating surplus**

2000				1999					
SEK M	III	II	I	IV	III	II	I		
<b>Hygiene Products</b>	1,131	1,001	1,036	1,117	948	907	905		
Consumer products	645	536	571	624	449	406	424		
AFH and Incontinence products	486	465	465	493	499	501	481		
Forest Products	942	950	869	896	797	742	709		
Publication paper	480	506	516	519	469	515	498		
Pulp, timber and solid wood products	462	444	353	377	328	227	211		

# **Operating profit**

	2000						
SEK M	III	II	I	IV	III	II	I
<b>Hygiene Products</b>	740	631	673	747	649	602	615
Consumer products	361	267	311	380	260	218	250
AFH and Incontinence products	379	364	362	367	389	384	365
Forest Products	693	686	607	625	552	488	458
Publication paper	304	331	338	347	297	347	315
Pulp, timber and solid wood products	389	355	269	278	255	141	143

# **Additional information Business Areas**

# Quarterly data

### **Operating surplus margins**

	2000						
Percent	III	II	I	IV	III	II	I
<b>Hygiene Products</b>	14	13	14	15	14	14	14
Consumer products	14	12	13	15	12	11	11
AFH and Incontinence products	15	15	16	17	17	17	17
<b>Forest Products</b>	29	30	28	29	28	26	26
Publication paper	28	29	31	29	29	32	32
Pulp, timber and solid wood products	31	31	25	29	26	19	18

### Operating margins excluding goodwill amortization

	2000			1999			
Percent	III	II	I	IV	III	II	I
<b>Hygiene Products</b>	9	8	9	10	10	9	9
Consumer products	8	6	7	9	7	6	7
AFH and Incontinence products	12	12	12	12	14	13	13
<b>Forest Products</b>	21	22	20	20	19	17	17
Publication paper	18	19	20	19	18	21	20
Pulp, timber and solid wood products	26	25	19	21	20	12	12