

Epona and TietoEnator to collaborate

The Swedish SAP VAR (Value Added Reseller) Epona and TietoEnator have entered an agreement for the provision of joint support, outsourcing and ASP services for SAP solutions. Customers will be offered a reliable IS/IT environment focusing on full customer satisfaction.

Epona started its SAP activity in Sweden in 1998. Epona has today an established co-operation with SAP as VAR (Value Added Reseller), implementation and Team-SAP partner. During the spring of 2000 Epona also started their Oracle application activities.

TietoEnator also started its SAP activity in Sweden in 1998 (Finland in 1995). Today TietoEnator has various partnerships together with SAP as VAR (Value Added Reseller), outsourcing and logo partner.

The main objective with the co-operation is to improve high value added service offers to the customers. Furthermore, the aim is to build a strong co-operation, which can provide the ERP market with a combination of long experience within consultancy, hosting and maintenance.

By this co-operation Epona gets access to TietoEnators' server hosting facilities, experience of technical support and hosting of critical applications. In return, TietoEnator has the possibility of utilizing Epona's experienced SAP consultants.

? As one of the largest outsourcing providers in the Nordic countries we need strategic partners in different areas to be able to deliver value added services to our customers. Epona with its long experience in SAP consulting is a natural choice for us,? says Veli Pirttiaho, Director of the Competence Centre in TietoEnator Processing and Network Support.

? The agreement is an important strategic move for us. It gives us substantially improved capabilities in delivering SAP solutions,? says Manne Modig, Managing Director of Epona.

For more information, please contact:

Manne Modig, Managing Director, Epona International Ltd

Phone: +46 46 33 34 44. Mobile: +46 708 15 20 00

Lars-Arne Lasson Reuter. Technical Director, Epona International Ltd

Phone: +46 46 33 34 03. Mobile: +46 708 15 20 03

Veli Pirttiaho, Director of Competence Centre, TietoEnator Processing & Network Support

Phone: +358 (0)9-862 61913, Mobile: +358 400 425 335

Stephan Andreasson, Account Manager TietoEnator Processing & Network Support

Phone: +46 46 18 06 05. Mobile: +46 708 10 64 70

With a staff of 10,000 and an annual turnover of 1.2 billion euros, **TietoEnator** is one of the leading supplier of high value-added IT services in Europe. TietoEnator provides consulting, systems development and integration, operation and support, product development services for customers as well as software services. The Group has in-depth knowledge of its customers' businesses in areas such as telecommunication, banking and finance, the public sector and the forest industry.

www.tietoenator.com

Epona is already two years after its start a well-known and established partner in change management and implementation of strategic business applications. With broad global experience and

competence they take the full responsibility for develop your business, organization and processes. Epona has about 40 experienced consultants and the objective of growing 50% annually. Epona has besides its SAP, operations recently started with Oracle Applications. A regional office in Gothenburg opened in August 2000.

TIETOENATOR CORPORATION

DISTRIBUTION

Principal media