



# Monthly Traffic and Capacity Data - October 2000

## 1. October in brief

Passenger traffic (RPK) showed an overall increase of 5,3% in October 2000 vs. October 1999 and number of passengers increased by 5,1%. Overall capacity (ASK) increased by 3,0% and passenger load factor increased by 1,5 p.u. A positive passenger mix was noted in October affecting overall yield positively. This is in line with the development noted during 3<sup>rd</sup> Quarter 2000.

SAS 3<sup>rd</sup> Quarter result will be released tomorrow at approximately 3.30 p.m. CET.

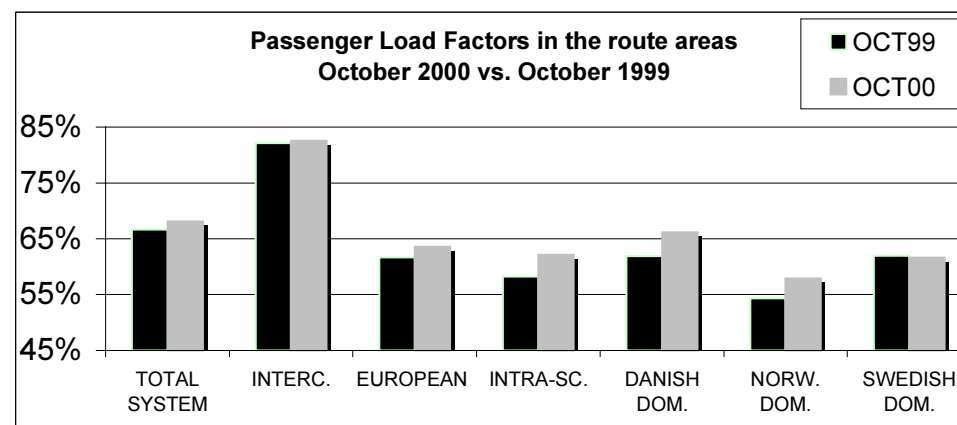
- Total passenger traffic (RPK) increased by 5,3% in October 2000 vs. 1999.
- The number of passengers increased by 5,1%.
- Business Class traffic was up 8,2% and Economy Class was up 4,0%.
- The passenger load factor increased from 66,6% to 68,1%.

TOTAL SYSTEM	OCT00	OCT99	CHANGE	JAN-OCT00	JAN-OCT99	CHANGE
ASK (Mill.)	3 022	2 934	+3,0%	28 263	27 912	+1,3%
RPK (Mill.)	2 059	1 955	+5,3%	19 214	17 905	+7,3%
Passenger load factor	68,1%	66,6%	+1,5 p u	68,0%	64,1%	+3,8 p u
C-class share (RPK)	32,3%	31,5%	+0,9 p u	28,6%	28,7%	-0,1 p u
Total no. of passengers (Mill.)	2,151	2,047	+5,1%	19,645	18,502	+6,2%

p u = percentage units

PASSENGER TRAFFIC AND CAPACITY PER ROUTE AREA (CHANGE):	OCT 00 vs. OCT 99		JAN-OCT 00 vs. JAN-OCT 99	
	Traffic (RPK)	Capacity (ASK)	Traffic (RPK)	Capacity (ASK)
Intercontinental	+1,2%	+0,8%	+7,5%	-0,2%
Europe	+7,7%	+4,5%	+7,3%	+2,5%
Intra-Scandinavian	+7,5%	+0,8%	+3,9%	-2,6%
Denmark <sup>1)</sup> (domestic)	+4,3%	-2,3%	-2,9%	-9,7%
Norway (domestic)	-2,4%	-8,2%	+1,9%	-6,3%
Sweden (domestic)	+17,2%	+18,0%	+16,2%	+14,8%

<sup>1)</sup> Incl. Greenland



SAS IR, Stockholm, November 8, 2000

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### 2. Passenger Traffic and Capacity per route area – October 2000

**Intercontinental** traffic increased by 1,2% in October. With a capacity increase of 0,8%, the passengers load factor increased from 82,1% to 82,5%.

On Asian routes, capacity utilization is close to its optimum and SAS continues to spill traffic to its competitors.

Traffic in Business Class continued to develop well on the North Atlantic. Slightly lower growth was noted for Economy Class.

**European** traffic continued to develop strong, particularly in Business Class. It is a clear trend that the largest traffic growth is coming from the Stockholm market, as the Swedish economy is very strong. In particular traffic to London, Germany and Finland developed well.

**Intrascandinavian** traffic continued strong, particularly on the capital triangle. Capacity constraints during peak hours are a problem on the feeder routes to Copenhagen.

**Danish domestic** traffic developed well with an increased cabin factor of 4,2 p.u.

**Norwegian domestic** total market is still weak and total number of

passengers is estimated to be down 3% in October. SAS continues to gain market shares from its main competitor as no. of passengers fell by only 1,9%. With a reduction in capacity of 8,2% passenger load factor increased to 57,9%.

**Swedish domestic** developed strong in both classes. Capacity (ASK) was up 18%, but measured in number of frequencies it was up 6% due to introduction of larger aircraft.

#### 2000 - Financial calendar:

November 9    Release of Third Quarter 2000  
December 8    Traffic and Capacity data for November 2000

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APPENDIX – Traffic, capacity, passenger load factors and number of passengers per route area.

<b>INTERCONTINENTAL ROUTES</b>	<b>OCT00</b>	<b>OCT99</b>	<b>CHANGE</b>	<b>JAN-OCT00</b>	<b>JAN-OCT99</b>	<b>CHANGE</b>
ASK (Mill.)	878	871	+0,8%	8 495	8 513	-0,2%
RPK (Mill.)	724	716	+1,2%	6 925	6 442	+7,5%
Passenger load factor	82,5%	82,1%	+0,4 p u	81,5%	75,7%	+5,8 p u
Total no. of passengers (000)	105,9	105,0	+0,9%	1 017,3	952,1	+6,8%
<b>EUROPEAN ROUTES</b>	<b>OCT00</b>	<b>OCT99</b>	<b>CHANGE</b>	<b>JAN-OCT00</b>	<b>JAN-OCT99</b>	<b>CHANGE</b>
ASK (Mill.)	1 119	1 071	+4,5%	10 495	10 234	+2,5%
RPK (Mill.)	711	660	+7,7%	6 556	6 108	+7,3%
Passenger load factor	63,5%	61,6%	+1,9 p u	62,5%	59,7%	+2,8 p u
Total no. of passengers (000)	711,4	651,6	+9,2%	6 507,5	6 043,9	+7,7%
<b>INTRA-SCANDINAVIAN ROUTES</b>	<b>OCT00</b>	<b>OCT99</b>	<b>CHANGE</b>	<b>JAN-OCT00</b>	<b>JAN-OCT99</b>	<b>CHANGE</b>
ASK (Mill.)	281	279	+0,8%	2 597	2 667	-2,6%
RPK (Mill.)	175	162	+7,5%	1 591	1 531	+3,9%
Passenger load factor	62,1%	58,2%	+3,9 p u	61,3%	57,4%	+3,9 p u
Total no. of passengers (000)	373,6	385,8	-3,2%	3 646,0	3 584,4	+1,7%
<b>DANISH DOMESTIC ROUTES</b>	<b>OCT00</b>	<b>OCT99</b>	<b>CHANGE</b>	<b>JAN-OCT00</b>	<b>JAN-OCT99</b>	<b>CHANGE</b>
ASK (Mill.)	46	47	-2,3%	468	518	-9,7%
RPK (Mill.)	31	29	+4,3%	321	330	-2,9%
Passenger load factor	66,1%	61,9%	+4,2 p u	68,5%	63,7%	+4,8 p u
Total no. of passengers (000)	90,9	92,4	-1,7%	820,9	874,3	-6,1%
<b>NORWEGIAN DOMESTIC ROUTES</b>	<b>OCT00</b>	<b>OCT99</b>	<b>CHANGE</b>	<b>JAN-OCT00</b>	<b>JAN-OCT99</b>	<b>CHANGE</b>
ASK (Mill.)	305	332	-8,2%	2 924	3 120	-6,3%
RPK (Mill.)	176	181	-2,4%	1 693	1 661	+1,9%
Passenger load factor	57,9%	54,4%	+3,5 p u	57,9%	53,2%	+4,7 p u
Total no. of passengers (000)	361,7	368,9	-1,9%	3 270,0	3 192,7	+2,4%
<b>SWEDISH DOMESTIC ROUTES</b>	<b>OCT00</b>	<b>OCT99</b>	<b>CHANGE</b>	<b>JAN-OCT00</b>	<b>JAN-OCT99</b>	<b>CHANGE</b>
ASK (Mill.)	394	334	+18,0%	3 284	2 859	+14,8%
RPK (Mill.)	242	207	+17,2%	2 128	1 832	+16,2%
Passenger load factor	61,6%	62,0%	-0,4 p u	64,8%	64,1%	+0,7 p u
Total no. of passengers (000)	508,0	443,1	+14,7%	4 382,9	3 854,6	+13,7%

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