

## Ericsson and SpectraSite join forces to accelerate rollout of 3G wireless networks

- Companies enter strategic partnership agreement focused on Europe and North America

Ericsson today announced an agreement with SpectraSite Holdings, Inc. (Nasdaq: SITE), under which the companies will combine expertise and capacity to meet the growing demand for fast rollout of wireless networks focusing on the US and the European market. The agreement is part of Ericsson's strategy for leadership in 3G and the continued outsourcing of non-core activities to world-class partners.

Under the terms of the agreement, Ericsson will utilize SpectraSite's rapidly growing portfolio of strategically located towers, rooftops and raw land sites. SpectraSite will finance the construction and will retain ownership of all sites developed under the agreement.

"Ericsson is dedicated to the rapid deployment of wireless networks globally," said Melker Norlund, VP, Division Global Services, Ericsson. "To meet this goal, we must select best-in-class partners. SpectraSite has the world's largest, most impressive portfolio of sites, with more than 50,000 today already around the world. Together, we can offer a total solution to wireless operators."

"This is an extremely significant agreement for SpectraSite," said Steve Clark, Chief Executive Officer, SpectraSite. "Ericsson is recognized as a global leader in the telecom industry, and they have been named in 17 of 22 third generation commercial agreements in the world, which clearly positions them at the forefront of 3G network deployment. In addition to 3G demand, we anticipate significant opportunities to work jointly with Ericsson on 2G rollouts. This agreement represents substantial revenue opportunities for SpectraSite, both recurring from site lease agreements, and non-recurring from network development work. We look forward to a long-term relationship with Ericsson."

Ericsson is the leading communications supplier, combining innovation in mobility and Internet in creating the new era of mobile Internet. Ericsson provides total solutions covering everything from systems and applications to mobile phones and other communications tools. With more than 100,000 employees in 140 countries, Ericsson simplifies communications for customers all over the world.

Read more at http://www.ericsson.com/press

## FOR FURTHER INFORMATION, PLEASE CONTACT

Annika Molander, Communications Director, Division Global Services Phone: +46 8 719 6683, E-mail: annika.molander@lme.ericsson.se

Noreen Allen, SpectraSite Communications

Phone: +1 919 349 8992, E-mail: noreen.allen@spectrasite.com

Lenny Santiago, Brainerd Communicators, Inc.

Phone: +1 212 986 6667, E-mail: santiago@braincomm.com

For reference material about 3G, please visit:

http://www.ericsson.com/press/gprs\_referencelist.shtml

## About SpectraSite Communications, Inc.

SpectraSite Communications, Inc. (http://www.spectrasite.com), based in Cary, North Carolina, is one of the leading providers of shared antennae sites and outsourced network services to the wireless communications and broadcast industries in the United States and Canada. SpectraSite's business includes owning and leasing antennae sites on towers, owning and leasing in-building wireless distribution systems, owning and managing rooftops, network planning and deployment, and construction of towers and related wireless facilities. SpectraSite owns or manages more than 15,000 sites, including 3,909 owned towers, in the top 100 markets in the United States. Pro forma for all pending transactions SpectraSite will own or manage more than 28,000 sites, including nearly 9,000 towers. SpectraSite's customers are leading wireless communications providers and broadcasters, including Nextel, SBC, Sprint PCS, AT&T Wireless, Verizon, BellSouth, Telecorp, Teligent. Winstar, Metricom, Cox Broadcasting, Clear Channel Communications and Paxson Communications.