



## **Ericsson and Juniper Networks form joint venture to deliver data-ready mobile solutions**

**Ericsson (Nasdaq: ERICY) and Juniper Networks, Inc. (Nasdaq: JNPR) today announced their plan for a mobile Internet joint venture. The venture will deliver mobile Internet routing products to be sold exclusively by Ericsson, and will ensure product availability for ISPs and mobile operators building GPRS and 3G systems.**

“Mobile Internet is the key driver in the industry. Ericsson is the leader in mobility and Juniper Networks is the unmistakable leader in IP routing. By joining these powers we are able to meet the growing demand for IP routing for 3G networks,” said Kurt Hellström, President, Ericsson. “This dedicated relationship with Juniper Networks continues Ericsson’s strategy to extend our leadership as an end-to-end mobile solutions provider, by partnering with leading-edge companies to co-develop technologies.”

“We are pleased to extend our relationship with Ericsson. Combining our core IP routing expertise with that of Ericsson means that customers will benefit from the best technologies of the leaders in the wireless and IP routing worlds,” commented Scott Kriens, chairman and CEO of Juniper Networks. “This is a great example of how networks will be built in the future – through partnerships and cross-pollination that expand the natural boundaries of existing markets to embrace emerging technologies to address new market opportunities. We are excited that we are leading this evolution.”

Building on Ericsson’s and Juniper Networks existing distribution agreement for Juniper Networks M-series Internet backbone routers, the joint venture will use the combined talent of the largest mobile network provider and the largest IP core backbone provider to bridge the technology boundary between mobile voice networks and IP data networks.

Both Ericsson and Juniper Networks will contribute technology and development expertise. The companies expect to complete definitive agreements relating to the venture during the first quarter of 2001.

### **Best In-class Products**

The venture combines Juniper Networks routing expertise and JUNOS™ Internet software with Ericsson’s leading technology in mobile IP systems. This will raise standards for 3G infrastructure solutions by providing a unique product family that will support IPv6, will scale to millions of sessions and will offer unique mobility management and session control capabilities.

Ericsson will use the joint venture to augment its line of wireless and fixed IP routing equipment. The new products serve as a critical component of the mobile Internet and are key for setting up and managing data communications between mobile networks and a range of IP networks. They support mobile operators' needs for mobility management, QoS mapping, authentication and traffic billing.

#### **PRESS AND ANALYST TELECONFERENCE TODAY**

A press and analyst teleconference will be held today, Thursday 30 November, at 15:00 CET (09:00 a.m. EST). Call-in numbers are: +44 208 240 8246 or +1 888 689 9350. Replay of the conference is available November 30 to December 7 on: +44 208 288 4459 (access code 614472) or +1 800 495 0250 (access code 614472).

#### **About Ericsson**

*Ericsson is the leading communications supplier, combining innovation in mobility and Internet in creating the new era of mobile Internet. Ericsson provides total solutions covering everything from systems and applications to mobile phones and other communications tools. With more than 100,000 employees in 140 countries, Ericsson simplifies communications for customers all over the world.*

Read more at <http://www.ericsson.com/pressroom>

#### **About Juniper Networks®**

*Juniper Networks, Inc. is a leading provider of purpose-built systems that meet the scalability, performance, density, and compatibility requirements of rapidly evolving, optically enabled IP networks. These systems provide new IP infrastructure solutions for the world's leading service providers. Juniper Networks service and manufacturing teams and IP engineers work closely with customers to build and support customer networks. The company is headquartered in Sunnyvale, California. For more information, please visit our Web site at <http://www.juniper.net>*

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#### **FOR FURTHER INFORMATION, PLEASE CONTACT**

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