

## Teleca and RealVNC partnership delivers new automotive solutions

*Embedded devices industry specialist and in-vehicle communication systems supplier to deliver superior support and services to market.*

**Malmö (Sweden), October 13<sup>th</sup>, 2011** – Teleca, a world-leading supplier of solutions and services to the mobile and connected devices industries, and RealVNC, inventor and provider of the original VNC<sup>®</sup> technology, today announced a strategic partnership. Tomi Rantakari, Senior Vice President, Automotive at Teleca and Tom Blackie, Vice President Mobile, at RealVNC both greeted the partnership as a strong match of complementary competencies.

Teleca brings depth of experience in complete software solution development in the automotive infotainment industry across all software and hardware platforms, including MeeGo, Tizen, Linux, QNX, ARM, ix86 and others. RealVNC develops VNC<sup>®</sup> Mobile Solution for Automotive, a comprehensive cross-platform remote access and control technology enabling connectivity between mobile devices, vehicle IVI head units systems and cloud computing solutions. This partnership empowers both companies to offer better value to their customers.

RealVNC's solution is already in use with many Tier 1 suppliers, including Clarion, Denso and Visteon. It is moving into production in both aftermarket head units and auto OEM configurations with prestigious companies such as Jaguar Land Rover. Teleca offers software solution services to the automotive industry for the design, development, integration, verification and maintenance of all platforms for In-Vehicle Infotainment. With its global reach and ability to provide large teams to support product development in all phases of the development lifecycle, Teleca is ideally positioned to support RealVNC products globally.



(Image: RealVNC in-car entertainment and telematics solution)

"RealVNC plays a unique position in the automotive industry that ideally complements Teleca's expertise in platform development infotainment solutions for tomorrow's connected vehicle." says Tomi Rantakari, Senior Vice President, Automotive at Teleca. "This partnership will allow customers to take advantage of our combined strengths to deliver superior automotive offerings for In-Vehicle-Infotainment."

"Teleca's reputation within the automotive industry brings an instant credibility to the table, its ability to understand complex problems and deliver solutions is exemplary", said Tom Blackie. "The addition of Teleca as a trusted service deliver partner enables our Tier 1 and Auto OEM customers to confidently engage, knowing Teleca's global reach can support them in any region."



### **About RealVNC**

RealVNC's software solutions are used by hundreds of millions of people around the world in both desktop and mobile platforms for remote access and control. The technology is used in every sector of industry, commerce, government and education. Founded by the original inventors of VNC, RealVNC is the only organization able to offer a commercial license to embed VNC remote access capability in third-party products and offerings.

VNC is a registered trademark of RealVNC Limited in the U.S. and other countries.

### **About Teleca**

Teleca is a world-leading supplier of software solutions and engineering services to the mobile and connected devices industries. Teleca's global scale and reach is unique. Using tailored solutions, systems design, integration and test we help our customers drive down development time, cost and deliver best-in-class products. Teleca has 2,000 employees in 12 countries.

For more information, please visit: [www.teleca.com](http://www.teleca.com)

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