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PartnerTech's collaboration with Tomra expands further

As a complete supplier to Tomra Systems, a world-leading manufacturer of reverse vending machines, PartnerTech has received a new assignment for the U.S. market. The assignment involves a large product development project, followed by production at PartnerTech's plant in Atlanta.

As part of a far-reaching collaborative relationship, PartnerTech is a complete supplier of a large percentage of the products sold by the Collection Technology business segment of Tomra Systems. The current assignment, which represents the next step in the relationship, extends collaboration to more complete product development assignments, as well as expansion of production solutions into the U.S. market, where PartnerTech's customer center in Atlanta will take the lead.

The product development assignment involves redesign aimed at optimizing production. PartnerTech will use its unique Value Analysis/Value Engineering (VA/VE) tool. Such studies usually end up saving PartnerTech's customer up to 50% in production costs. Production at the Atlanta plant is expected to be up and running during the fourth quarter of 2011.

"We are enthusiastic about the expansion of our collaboration with Tomra Systems and are very pleased by this new assignment" says PartnerTech President and CEO Leif Thorwaldsson. "The fact that our geographic structure benefits Tomra in the U.S. market is also a source of great satisfaction. We have proactively strengthened our offering in the U.S. market. Our assembly and distribution activities in the United States facilitate sales and service for many of our European customers. In addition to bridging the gap between production and distribution, we are able to satisfy the growing need of our customers for products that are "assembled in America."

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PartnerTech

PartnerTech develops and manufactures products under contract for leading companies, primarily in Defense and Maritime, Industry, Information Technology, MedTech and Instrumentation, CleanTech and Point of Sale Applications. With almost 1,300 employees at its plants in Sweden, Norway, Finland, Poland, the UK, the United States and China, PartnerTech reports annual sales of more than SEK 2 billion. PartnerTech AB (www.partnertech.com), the parent company, has its head office in Vellinge, Sweden, and is listed on the Nasdaq OMX Stockholm Exchange.

PartnerTech AB, corporate identity no. 556251-3308

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