

For Immediate Release Oct. 19, 2011

SAP Unleashes Real-Time Analytics in the Cloud

SAP Provides Freedom to Analyze Data at Lower Cost With SAP® BusinessObjects™ BI OnDemand Solution, Powered by SAP HANA™

BANGALORE, India — Oct. 19, 2011 — <u>SAP AG</u> (NYSE: SAP) today announced the launch of <u>SAP®</u> <u>BusinessObjects™ Business Intelligence (BI) OnDemand</u>, powered by <u>SAP HANA™</u>. The solution allows companies to quickly and cost-effectively perform detailed real-time analysis of any data, including data from ondemand solutions. The announcement was made at <u>SAP® TechEd 2011</u>, being held in Bangalore, India, October 19-21.

Reporting and ad hoc yet detailed analyses are a challenge for casual users and companies that do not have a BI infrastructure. It is especially a challenge for companies using on-demand applications. With SAP BusinessObjects BI OnDemand, powered by SAP HANA, customers will be able to answer questions and easily interact with complete data at the speed of thought — allowing more time for doing and less time waiting. They will be able to get deeper insights about sales, customers and pipeline from any source, including on-demand applications for sales and human resources.

SAP BusinessObjects BI OnDemand, powered by SAP HANA, can be implemented quickly, as detailed data can be imported rapidly. With its in-memory computing technology, SAP HANA performs analyses on the fly, without the need to define rigid data models and aggregations ahead of time. SAP HANA provides faster time to value by eliminating these traditional implementation and maintenance tasks for BI solutions in the cloud.

The solution also provides lower cost of implementation and ownership, as customers do not need to invest in designing workarounds to improve reporting performance. Previewed earlier this year at <u>SAPPHIRE® NOW from</u> <u>Orlando</u>, the SAP HANA application cloud enables customers to get up and running in minutes to support massive amounts of data. As customers' data grows, they can continue to add more reporting scenarios easily without significant investment in IT.

"With SAP BusinessObjects BI OnDemand on SAP HANA, we are bringing real-time analytics with the breakthrough capabilities of SAP HANA — enabling complex analyses, plans and simulations on real-time data — together with lower TCO, rapid time-to-value and beautiful end user experience of on-demand applications," said Dr. Vishal Sikka, member of the SAP Executive Board, Technology and Innovation. "This is one more example of how we are bringing the power of SAP HANA to every aspect of our existing products, in addition to the entirely new applications we are building."

SAP® TechEd 2011 in Las Vegas, Bangalore, Madrid, and Beijing

More than 19,000 SAP customers, partners and technical experts are expected to convene at <u>SAP® TechEd</u> <u>2011</u>, the company's largest ecosystem education event series. The conference brings IT managers, software developers, administrators, and business process experts together for a look under the hood of today's business motors: the latest advances in in-memory and mobile technologies, and in on-premise, on-demand and on-device applications from SAP and more. In its 15th year, SAP TechEd was held in <u>Las Vegas, Nevada</u>, from September 12-16, is being held in <u>Bangalore, India</u>, from October 19-21, and will be held in <u>Madrid, Spain</u>, from November 8-10, and <u>Beijing, China</u>, from November 15-17. Follow SAP TechEd on Twitter at <u>@SAPTechEd</u> and join the conversation at <u>#SAPTechEd</u>.

Note to editors:

Announcements, blog posts, videos and other coverage from SAP TechEd 2011 will be available in the event's newsroom at <u>www.sapteched.news-sap.com</u>. To preview and download broadcast-standard stock footage and press photos digitally, please visit <u>www.sap.com/photos</u>. On this platform, you can find high resolution material for your media channels. To view video stories on diverse topics, visit <u>www.sap-tv.com</u>. From this site, you can embed videos into your own Web pages, share video via e-mail links and subscribe to RSS feeds from SAP TV.

About SAP

As market leader in enterprise application software, SAP (NYSE: SAP) helps companies of all sizes and industries run better. From back office to boardroom, warehouse to storefront, desktop to mobile device – SAP empowers people and organizations to work together more efficiently and use business insight more effectively to stay ahead of the competition. SAP applications and services enable more than 172,000 customers (includes customers from the acquisition of Sybase) to operate profitably, adapt continuously, and grow sustainably. For more information, visit <u>www.sap.com</u>.

###

Any statements contained in this document that are not historical facts are forward-looking statements as defined in the U.S. Private Securities Litigation Reform Act of 1995. Words such as "anticipate," "believe," "estimate," "expect," "forecast," "intend," "may," "plan," "project," "predict," "should" and "will" and similar expressions as they relate to SAP are intended to identify such forward-looking statements. SAP undertakes no obligation to publicly update or revise any forward-looking statements. All forward-looking statements are subject to various risks and uncertainties that could cause actual results to differ materially from expectations. The factors that could affect SAP's future financial results are discussed more fully in SAP's filings with the U.S. Securities and Exchange Commission ("SEC"), including SAP's most recent Annual Report on Form 20-F filed with the SEC. Readers are cautioned not to place undue reliance on these forward-looking statements, which speak only as of their dates.

Copyright © 2011 SAP AG. All rights reserved.

SAP, R/3, mySAP, mySAP.com, xApps, xApp, SAP NetWeaver and other SAP products and services mentioned herein as well as their respective logos are trademarks or registered trademarks of SAP AG in Germany and in several other countries all over the world. All other product and service names mentioned are the trademarks of their respective companies. Data contained in this document serve informational purposes only. National product specifications may vary.

Follow SAP on Twitter at <u>@sapnews</u>.

For customers interested in learning more about SAP products:

Global Customer Center: +49 180 534-34-24 United States Only: 1 (800) 872-1SAP (1-800-872-1727)

For more information, press only:

Susan Miller, +1 (610) 661-9225, <u>susan.miller@sap.com</u>, EDT Samantha Finnegan, +1 (650) 276-9350, <u>samantha.finnegan@sap.com</u>, PDT SAP Press Office, +49 (6227) 7-46315, CET; +1 (610) 661-3200, EDT; <u>press@sap.com</u>