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IFS Interim Report January–September 2011: Strong growth in product revenue

JULY-SEPTEMBER 2011 (THIRD QUARTER)

- License revenue amounted to SKr 98 million (Q3 '10: SKr 99 million), an improvement of 5 percent currency adjusted.
- Maintenance revenue was SKr 208 million (Q3 '10: SKr 201 million), an increase by 8 percent currency adjusted.
- Consulting revenue amounted to SKr 288 million (Q3 '10: SKr 309 million), a decrease by 4 percent currency adjusted.
- Net revenue was SKr 596 million (Q3 '10: SKr 612 million), an improvement of 1 percent currency adjusted.
- EBIT amounted to SKr 45 million (Q3 '10: SKr 39 million). Cash flow after investments was SKr 33 million (Q3 '10: SKr -2 million).
- Earnings per share after full dilution amounted to SKr 1.26 (Q3 '10: SKr 1.00).

JANUARY-SEPTEMBER 2011 (NINE MONTHS)

- License revenue amounted to SKr 265 million (YTD '10: SKr 267 million), an improvement of 7 percent currency adjusted.
- Maintenance revenue was SKr 603 million (YTD '10: SKr 605 million), an increase by 6 percent currency adjusted.
- Consulting revenue amounted to SKr 956 million (YTD '10: SKr 974 million), an improvement of 4 percent currency adjusted.
- Net revenue was SKr 1,831 million (YTD '10: SKr 1,856 million), an increase by 5 percent currency adjusted.
- EBIT amounted to SKr 107 million (YTD '10: SKr 111 million). Cash flow after investments was SKr 76 million (YTD '10: SKr 164 million).
- Earnings per share after full dilution amounted to SKr 2.67 (YTD '10: SKr 2.44).

OUTLOOK

For the full year, the outlook remains unchanged. IFS expects good organic growth in 2011, with stronger license sales and an improvement in EBIT.

About IFS

IFS is a public company (XST0: IFS) founded in 1983 that develops, supplies, and implements IFS Applications[™], a component-based extended ERP suite built on SOA technology. IFS focuses on agile businesses where any of four core processes are strategic: service & asset management, manufacturing, supply chain and projects. The company has 2,000 customers and is present in more than 50 countries with 2,700 employees in total. Net revenue in 2010 was SKr 2.6 billion. More information is available at www.IFSWORLD.com.

IFS discloses the information provided herein pursuant to the Financial Instruments Trading Act (1991:980) and/or the Securities Markets Act (2007:528). The information was submitted for publication on October 27, 2011 at 8:00 a.m. (CEST).

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