



The Standard

Berenberg Bank Migrates to Catalys FIX Infrastructure

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CameronTec, the financial industry's leading provider of FIX infrastructure and connectivity solutions and wholly owned subsidiary of Orc Group, today announced Hamburg-based customer Berenberg Bank is migrating its CameronFIX engine to the Catalys FIX infrastructure solution. Berenberg Bank is an established CameronFIX customer since 2005 and this latest agreement signed during Q1 2011 is based on CameronTec's subscription licensing model.

Catalys will provide Berenberg Bank with a highly adaptive and totally integrated FIX environment to address the complexities around managing its decentralized FIX infrastructure.

Berenberg Bank is Germany's oldest private bank with a large and long-standing private banking business in the competitive German market and additional operations in Switzerland, Austria and the UK. Its financial services include investment banking and asset management.

Carsten Paschilke, head of External Systems at Berenberg Bank says: "For a number of years Berenberg has invested in CameronFIX to meet the bank's FIX requirements and this has served us very well. Recognising however the additional capabilities available with Catalys for managing our business both in and outside Germany, we believe the migration will provide us with further enhancements to effectively provide better services. Greater speed and reliability will be a clear advantage when connecting to our various counterparties and exchange destinations."

"We are increasingly seeing compelling demand from mid-size and larger financial firms to migrate to a Catalys-based FIX ecosystem," says Max Colas, Chief Product Officer for CameronTec. "This appetite demonstrates the relevance of Catalys and the timing of delivery as firms position themselves for future growth."

"CameronTec is pleased to announce Berenberg Bank as our newest Catalys customer. With their clients representing many premium investors we look forward to delivering a solution that can readily handle the complexity around concentrated and long-distance electronic infrastructure within the European environment," says Michel Balter, Sales Director for CameronTec.

At the core of Catalys is the unique understanding of the FIX world that comes from a concentration of the world's largest FIX deployments. With a host of industry firsts, Catalys provides an unprecedented level of flexibility and the innovation firms need to sustainably differentiate in today's markets.

Meet CameronTec

CameronTec is next exhibiting at the FIX Protocol organisation's Nordic Conference in Stockholm on November 22 and the FPL Briefing in Madrid on November 29.

About Berenberg Bank

The Berenberg Bank was founded in 1590 and is one the leading private banks in Germany today. It has more than 1000 employees, total assets of 3.2bn euros* and liable equity of 213 million euros. The privately owned bank has its headquarters in Hamburg and has 17 offices in total around the world. The bank manages more than 25bn euros for private and institutional investors and provides private, investment and commercial banking services (* as of 31.12.2010).

About CameronTec

CameronTec is the financial industry's leading provider of FIX infrastructure and connectivity solutions. Its market innovation Catalys takes FIX further and is the new industry reference for FIX ecosystems.

Catalys is based on the industry's most widely installed FIX engine, CameronFIX. CameronFIX is universally regarded as the reference standard for reliable, mature FIX engine applications. It is the outcome of 14 years continuous investment in performance, scalability, interoperability and robustness. CameronFIX is today used by boutique to larger investment firms, brokerage houses, exchanges and regulators in 25 countries, on all five continents.

With truly dedicated customer service at the core of everything we do, CameronTec has offices in London, New York, Chicago, Stockholm, Paris, Hong Kong and Sydney.

CameronTec is an Orc Group Company (SSE: ORC) and Premier Member of the FIX Protocol organization.

www.camerontec.com

About CameronTec Licensing

Standard license agreements follow CameronTec's licensing subscription model; a flexible approach designed to streamline the customer on boarding process and provide ease of access to software updates, together with a mature support framework. Customers are invoiced quarterly, in advance, and revenue allocated to the invoicing period.

Media Contact:

Annie Walsh, Chief Marketing Officer, CameronTec +44 (0) 7748 633 445