



NEWS RELEASE

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Alfa Laval wins SEK 70 million energy-efficiency order in Russia

Alfa Laval – a world leader in heat transfer, centrifugal separation and fluid handling – has won an order for compact heat exchangers from a refinery in Russia. The order, worth approximately SEK 70 million, was booked late December 2011. Delivery is scheduled for 2012.

Alfa Laval's compact heat exchangers will be used in the refinery distillation process where crude oil is preheated in different steps. They will reuse heat from the process for preheating the crude oil, resulting in a very energy-efficient solution.

"This is another example of our compact heat exchangers enabling big energy savings compared with the traditional shell-and-tube technology they are replacing", says Lars Renström, President and CEO of the Alfa Laval Group.

Alfa Laval's compact heat exchangers can recover up to 95 percent of the heat that otherwise would be wasted, representing an efficiency increase of slightly more than 40 percent compared with the competing shell-and-tube technology.

Did you know... that there are approximately 300 Alfa Laval compact heat exchangers installed in Russian refineries – and that all major refineries in the country are customers of Alfa Laval's?

About Alfa Laval

Alfa Laval is a leading global provider of specialized products and engineering solutions based on its key technologies of heat transfer, separation and fluid handling.

The company's equipment, systems and services are dedicated to assisting customers in optimizing the performance of their processes. The solutions help them to heat, cool, separate and transport products in industries that produce food and beverages, chemicals and petrochemicals, pharmaceuticals, starch, sugar and ethanol.

Alfa Laval's products are also used in power plants, aboard ships, in the mechanical engineering industry, in the mining industry and for wastewater treatment, as well as for comfort climate and refrigeration applications.

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Alfa Laval's worldwide organization works closely with customers in nearly 100 countries to help them stay ahead in the global arena.

Alfa Laval is listed on the Nordic Exchange, Nordic Large Cap, and, in 2010, posted annual sales of about SEK 24.7 billion (approx. 2.6 billion Euros). The company has about 16 000 employees.

www.alfalaval.com

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